

PRESS RELEASE

22 APRIL 2015

FINANCIAL INFORMATION FOR THE FIRST QUARTER 2015

Consolidated data (€ millions)	2015	2014	Change Actual	Change Like-for-like
First quarter	247.1	235.3	+5.0%	+0.8%

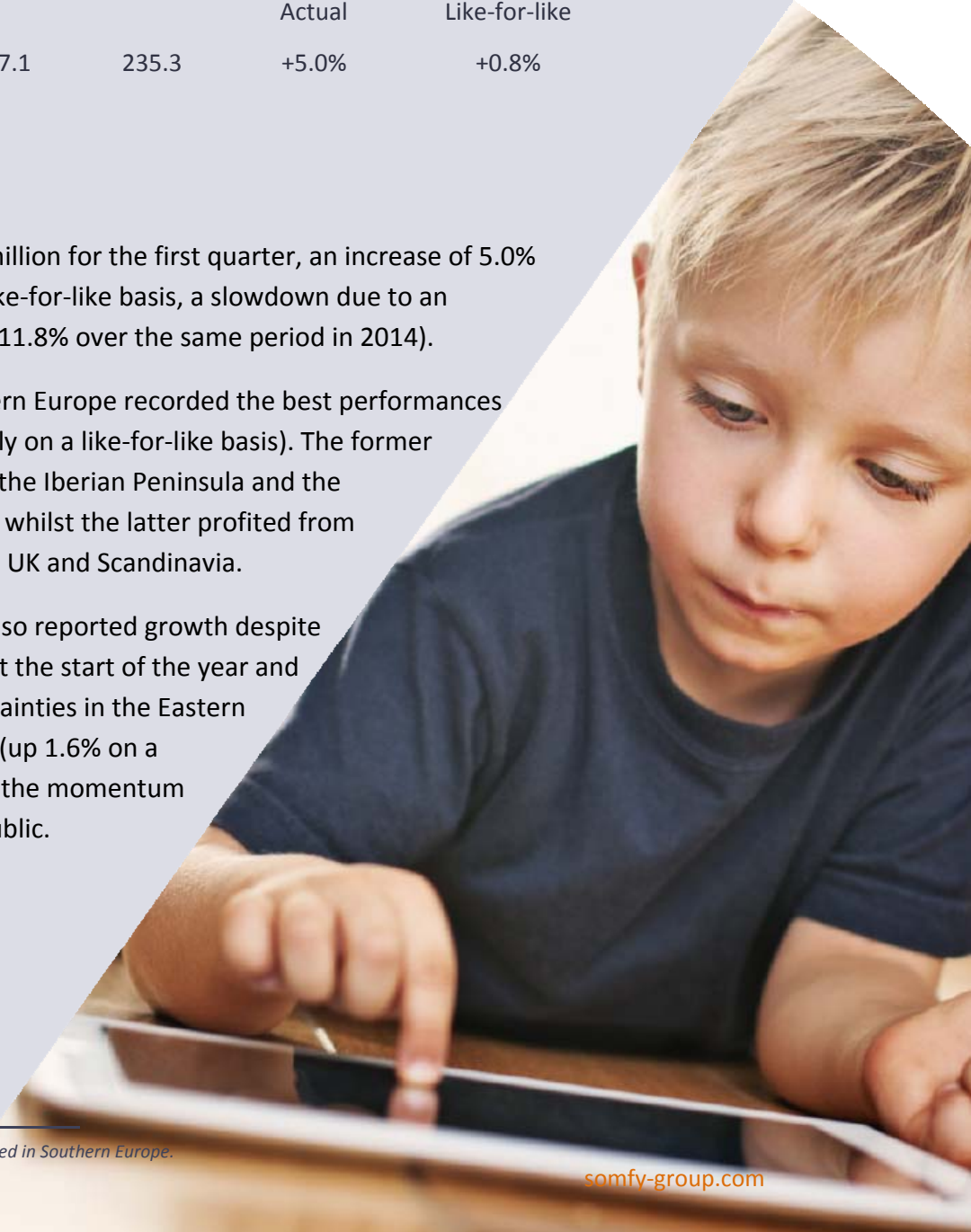
/ SALES

Group sales totalled €247.1 million for the first quarter, an increase of 5.0% in real terms and 0.8% on a like-for-like basis, a slowdown due to an unfavourable base effect (up 11.8% over the same period in 2014).

Southern Europe¹ and Northern Europe recorded the best performances (up 6.6% and 4.5% respectively on a like-for-like basis). The former benefited from the upturn in the Iberian Peninsula and the expansion in the Middle East, whilst the latter profited from the continued recovery in the UK and Scandinavia.

Central and Eastern Europe also reported growth despite adverse weather conditions at the start of the year and economic and political uncertainties in the Eastern part of the region. Its growth (up 1.6% on a like-for-like basis) was due to the momentum of Poland and the Czech Republic.

¹ Africa and the Middle-East are included in Southern Europe.



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The Americas, Asia-Pacific and Germany remained relatively stable. The first of these regions was adversely affected by the decline in business experienced by the Brazilian subsidiaries, whilst the other two regions were impacted to various degrees by base effects.

France suffered due to a weak property sector and the default of a major client, and was unable to avert a limited decline in sales (down 2.9% on a like-for-like basis).

/ OTHER INFORMATION

Cost cutting and process optimisation programmes continued over the quarter just ended in order to increase competitiveness and preserve Group profitability over the year as a whole.

The development effort was maintained in parallel. This was reflected in the completion of two significant events over the period, namely Somfy joining the Board of Directors of Thread, a platform for connecting objects in the home initiated by Nest, and the presentation of the latest innovations at the R+T tradeshow, the industry's leading event, held in Stuttgart every three years. These innovations were very well received by the industry and should help Somfy to strengthen its existing positions and conquer new markets.

Another highlight of the beginning of the financial year was the finalisation of the disposal in January of the CIAT equity investment to United Technologies Corporation for a total amount of €117 million². This disposal helped to consolidate the Group's financial base.

/ CORPORATE PROFILE

Somfy Group is the global leader in opening and closing automation for both residential and commercial buildings.

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/ SHAREHOLDERS' AGENDA

Publication of second quarter sales: 22 July 2015 (after close of trading)

² This amount of €117 million is broken down into the €38 million sales price of the investment and the €79 million redemption of the bond issue granted to the company.