

# PRESS RELEASE

21 OCTOBER 2015

## FINANCIAL INFORMATION FOR THE FIRST NINE MONTHS OF THE 2015 FINANCIAL YEAR

Consolidated sales (€ millions)	2015	2014	△ Actual	△ Like-for-like
First quarter	247.1	235.3	+5.0%	+0.8%
Second quarter	300.6	274.4	+9.6%	+4.7%
Third quarter	265.0	243.5	+8.8%	+8.2%
First nine months	812.8	753.1	+7.9%	+4.6%

*Note : Garen Automação has been deconsolidated since 1 July 2015 (see below). It contributed €5.8 million to Group sales over the third quarter of 2014.*

### / SALES

Group sales totalled €812.8 million for the first nine months of the financial year, an increase of 7.9% in real terms. Growth was 4.6% on a like-for-like basis, including 2.9% in the first half-year and 8.2% in the third quarter.

All geographic regions recorded growth during the period, with some achieving a notable acceleration over the third quarter, primarily due to a favourable base effect.

Central and Eastern Europe, Southern Europe<sup>1</sup> and Northern Europe distinguished themselves once again (up 6.1%, 5.9% and 5.0% respectively on a like-for-like basis over the first nine months). They took full advantage of the continued recovery in the Iberian Peninsula, Benelux and Scandinavia, as well as of the rapid growth in Poland and the Middle East.

America and Asia-Pacific also performed well overall (up 7.5% and 5.3% respectively on a like-for-like basis over the first nine months). They benefited from strong momentum in the US, Australia and Southern Asia, but conversely, suffered from the slowdown in Brazil and China.

<sup>1</sup> Africa and the Middle-East are included in Southern Europe.

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Both Germany and France<sup>2</sup> recovered as the months went by and as such largely managed to offset the downturn recorded at the start of the year (up 4.4% and 1.4% respectively on a like-for-like basis over the first nine months, including growth of 8.5% and 9.0% over the third quarter, which benefited from a favourable base effect).

## / OTHER INFORMATION

The third quarter was marked by continued investment in innovation, particularly in the field of connected objects, and by increased efforts to promote the brands and add value to products.

Another highlight of the period was the decision to return, without consideration, the usufruct in Garen Automação's capital and consequently for this entity to exit the Group's consolidation scope as of 1 July.

## / CORPORATE PROFILE

Somfy Group is the global leader in opening and closing automation for both residential and commercial buildings.

## / CONTACTS

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## / SHAREHOLDERS' AGENDA

Publication of full-year sales: 28 January 2016 (after close of trading)

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<sup>2</sup> For the purpose of sales analysis, both France and Germany constitute geographic regions in their own right due to their respective weight within the Group.