

PRESS RELEASE

28 JANUARY 2016

2015 FULL-YEAR SALES

Consolidated data (€ millions)	2015	2014	△ Real terms	△ Like-for-like
First quarter	247.1	235.3	+5.0%	+0.8%
Second quarter	300.6	274.4	+9.6%	+4.7%
Third quarter	265.0	243.5	+8.8%	+8.2%
Fourth quarter	248.4	228.6	+8.6%	+9.3%
Full year	1,061.1	981.7	+8.1%	+5.6%

Note: Garen Automação was deconsolidated as of 1 July 2015. It had contributed €11.4 million to Group sales over the second half of 2014.

Group sales totalled €1,061.1 million for the year just ended, an increase of 8.1% in real terms compared with the previous year, growing 5.6% on a like-for-like basis, including 2.9% over the first half-year and 8.7% over the second.

All geographic regions achieved growth by the end of the year, with several of them recording a marked acceleration in the second half, partly due to a favourable base effect.

Central and Eastern Europe, Southern Europe¹ and Northern Europe again stood out (up 7.0%, 5.6% and 5.6% respectively over the financial year on a like-for-like basis), benefiting amongst other things from expansion in Poland, the Czech Republic, the Middle East and Africa, as well as from the continued recovery of the Iberian Peninsula, the UK and the Netherlands.

America and Asia-Pacific also performed well overall (up 8.0% and 5.9% respectively over the financial year on a like-for-like basis). Admittedly, they suffered from the downturn in Brazil and Korea and from the slowdown in China, but conversely fully capitalised on the dynamism of North America, Mexico, Australia and Japan.

¹ Africa and the Middle East are included in Southern Europe.

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Germany and France² recovered as the year progressed, due in particular to the base effect³, and as a result successfully offset the downturn seen at the beginning of the year (up 6.7% and 3.3% respectively over the financial year on a like-for-like basis, including growth of 11.5% and 9.5% in the second half-year).

The healthy trajectory of these various figures, combined with the first half performances, points to the publication of improved results for the full year.

/ CORPORATE PROFILE

Somfy Group is the global leader in opening and closing automation for both residential and commercial buildings.

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/ SHAREHOLDERS' AGENDA

2015 Full Year Results: publication on 9 March 2016 (after close of business), presentation on 10 March 2016 (morning)

² For the purpose of sales analysis, both France and Germany constitute geographic regions in their own right due to their respective weight within the Group.

³ The loss of a significant client, owing to default, had a significantly negative impact on sales over the last few months of the previous financial year in France.