

PRESS RELEASE

21 JULY 2016

SALES FOR THE FIRST HALF OF 2016

Consolidated sales (€ millions)	2016	2015	△ Real terms	△ Like-for-like
First quarter	265.5	247.1	+7.4%	+11.9%
Second quarter	322.0	300.7	+7.1%	+12.2%
First half-year	587.6	547.8	+7.3%	+12.1%

Note: Garen Automação and Giga exited the sales consolidation scope as of 1 July 2015, for the former, and as of 1 January 2016 for the latter. They had contributed €10.4 million and €3.8 million respectively to Group sales over the first half of the 2015 financial year.

SALES

Group sales totalled €587.6 million for the first six months of the financial year, an increase of 7.3% in real terms, a rate that includes negative foreign exchange and scope effects. Sales grew by 12.1% on a like-for-like basis, 11.9% in the first quarter and 12.2% in the second.

All geographic regions¹ ended the half-year on a strong positive note. Some of them experienced a particularly dynamic start to the year, due to the favourable effect of the comparison base² and mild weather conditions.

The most noteworthy performances were achieved in Central and Eastern Europe, America, Germany, Asia-Pacific and Southern Europe³ (up 21.6%, 16.2%, 12.9%, 11.5% and 11.3% respectively on a like-for-like basis).

Sales also held up well in France (up 9.6% on a like-for-like basis), particularly in the large DIY store sector, as well as in Northern Europe (up 6.5% on a like-for-like basis), despite the slowdown noted in certain countries.

¹ Germany, America, Asia Pacific, France, Central and Eastern Europe, Northern Europe and Southern Europe are all considered as autonomous geographic regions in the sales breakdown, due to their respective scopes and weightings.

² Group sales grew by 0.8% and 4.7% respectively over the first and second quarters of the 2015 financial year.

³ Africa and the Middle-East are included in Southern Europe.

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OTHER INFORMATION

The subsidiary Giga, treated as an asset held for sale since the end of 2015⁴, was sold during the first half of the year.

The main reasons for this disposal were the difficult situation of the company and uncertainties affecting the Brazilian market. The disposal had a negligible impact on Group results due to the impairment charges previously recognised.

CORPORATE PROFILE

Somfy Group is the global leader in opening and closing automation for both residential and commercial buildings.

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SHAREHOLDERS' AGENDA

Publication of half-year results: 7 September 2016 (press release issued and telephone conference held after close of trading)

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⁴ Giga achieved sales of €8.6 million over the 2015 financial year, including €3.8 million over the first six months.