

Press release

SPIE to acquire Ziut in the Netherlands

The Netherlands, Breda, July 11th, 2017 – SPIE, the independent European leader in multi-technical services in the areas of energy and communications, has announced its intention to acquire Ziut B.V. (“Ziut”), the Dutch market leader in public lighting. On July 10th, SPIE Nederland signed a protocol with Ziut’s shareholders, controlled by Dutch distribution network operators Alliander and Enexis Group, to acquire the company, subject to prior consultation of the Works Councils of SPIE Nederland, Ziut and its two shareholders and to the approval of the Dutch antitrust authorities.

Headquartered in Arnhem, Ziut is an expert in the installation, management and maintenance of public lighting, traffic control systems and video surveillance. The company provides cities with innovative and smart solutions that have long-term beneficial impacts on energy consumption, security, and environmental issues faced by its customers. Ziut employs approximately 440 people and generated revenue of €114 million in 2016.

With this acquisition, SPIE Nederland will significantly scale up its capabilities in the growing Smart city market. Subject to finalizing the consultations and obtaining the antitrust approval, the acquisition shall be completed before year-end.

Jan Arends, Head of Smart city at SPIE Nederland, commented: *“We expect the market for connected public lighting to grow sharply. Over the recent past, SPIE has made a name for itself on the Dutch Smart city market, and has strong ambitions in this field. Ziut is a company with solid, long-term customer relationships, and a fresh approach to new technology that fits well with SPIE’s innovative nature.”*

Press contacts

SPIE
Pascal Omnès
Group Communications Director
Tel. + 33 (0)1 34 41 81 11
pascal.omnes@spie.com

SPIE
Thomas Guillois
Investor Relations Director
Tel. + 33 (0)1 34 41 80 72
thomas.guillois@spie.com

Brunswick
Agnès Catineau
Tel. + 33 (0)1 53 96 83 84
acatineau@brunswickgroup.com

Ton Schols, Managing Director of Ziut, said: *“Ziut’s and SPIE’s visions integrate seamlessly with each other and our abilities are complementary. The collaboration with SPIE enables us to deepen and broaden our services and to further strengthen our social responsibility.”*

About SPIE Nederland

SPIE Nederland is a subsidiary of the SPIE group, the independent European leader in multi-technical services in the areas of energy and communications. SPIE Nederland provides advice and technical solutions in design, building and maintenance of network systems and energy, infrastructure, industrial and building installations. SPIE Nederland holds a position in the top 3 technical service providers in the Netherlands.

With 38,000 employees working from close to 600 sites in 38 countries, SPIE achieved in 2016 consolidated revenues of €5.1 billion and consolidated EBITA of €352 million.

In its “North-Western Europe” segment, with 9,900 employees working from 90 sites, the SPIE group generated revenues of €1.37 billion in 2016.

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About Ziut

Ziut is a specialist in smart public spaces and an expert in public lighting, traffic control and camera surveillance. Ziut advises, installs, manages and offers maintenance services, mainly on behalf of municipalities, but also for civil contractors, the Dutch Directorate General for Public Works and Water Management (Rijkswaterstaat), industrial sites and housing corporations. 1.3 million out of the 3.6 million lamp posts in the Netherlands are managed by Ziut. The Company also ensures various Smart city applications.

Press contacts

SPIE
Pascal Omnès
Group Communications Director
Tel. + 33 (0)1 34 41 81 11
pascal.omnes@spie.com

SPIE
Thomas Guillois
Investor Relations Director
Tel. + 33 (0)1 34 41 80 72
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Brunswick
Agnès Catineau
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acatineau@brunswickgroup.com