

PRE RELEASE



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INVESTOR DAY ACCELERATING EURAZEO'S GROWTH STRATEGY

Today's Investor Day organized by Eurazeo focused on accelerating its transformation strategy.

The day was launched by **Patrick Sayer**, Eurazeo's Chief Executive Officer: *"We've been extremely active this year. We've announced no less than 16 transactions across all our investment segments, reflecting our international and multi-strategy investment company approach. The partnership with Rhône offers an additional strategic dimension, accelerating the development of our original model founded on the complementarity of permanent capital and third-party management. With these new regions, new businesses and third-party management, we'll increase our performance and reduce volatility."*

Virginie Morgon, Deputy CEO, highlighted how Eurazeo's model has been enhanced in recent years. Eurazeo has broadened its investment activities, expanding both its investment strategies and geographic spread, while developing third-party management in addition to own equity. Having proven its worth in each of the divisions, this diversification and international strategy will be amplified. Our strategic partnership with Rhône will be *"a wonderful opportunity to expand our transatlantic reach and consolidate our investors' network to become the reference model for transatlantic investment"* emphasized Virginie Morgon in the presence of Steven Langman, co-founder and Managing Director of Rhône.

Eurazeo Capital's strong investment momentum was demonstrated by **Marc Frappier**, Managing Partner and Head of Eurazeo Capital. He also underlined the relevance of Eurazeo's presence in the United States, reflected by two inaugural investments in two U.S. companies with high international growth potential: Trader Interactive and WorldStrides for a total investment of around \$700 million – and a major build-up for Fintrax with the acquisition of Planet Payment.

Frans Tieleman, Managing Partner and Head of Eurazeo Development, presented the roll-out of third-party management in addition to Eurazeo's own equity investments. He spotlighted this activity's potential which could contribute an additional 2 to 3 billion euros in the mid-term. He also advised that Eurazeo Capital III would start fundraising in 2018. **Olivier Millet**, Chairman of the Eurazeo PME Executive Board, welcomed this strong fundraising momentum, which enables his teams to accelerate investment rates in the opportunity-rich SME segment.

Jill Granoff, CEO of Eurazeo Brands, confirmed the Group's goal to invest \$800 million in U.S. and European companies with high international growth potential. New consumer and marketing practices open up an array of opportunities for investors like Eurazeo, combining operating expertise, experience in building brands and an international footprint. Nest Fragrances, a leading home and fine fragrance company and Eurazeo Brands' first investment, fits in perfectly with this strategy.

Virginie Morgon placed the shift in Eurazeo's strategy in the private equity market, where size and diversification are key to attracting investors and talent and ultimately to delivering the best performance. With its international and multi-strategy model combining permanent capital and third-party management and the non-financial expertise it makes available to companies to create value, Eurazeo enjoys valuable assets in a highly competitive market. The market values these assets

according to **Philippe Audouin**, CFO and member of the Eurazeo Executive Board, who chaired a roundtable on the diversity of private equity players and valuations along with **Edouard Guigou**, Managing Director of Eurazeo Capital and **Kyril Courboin**, Senior Country Officer at JP Morgan France: *“Diversified players, combining the strength of own equity and the attractiveness of third-party management, are generally rewarded with a premium. Eurazeo has adopted this model since 2011. We plan to accelerate this strategy in the coming years, thanks notably to the partnership with Rhône.”*

The day was also an opportunity to show the Eurazeo's teams have been particularly active in recent months performing investments and searching for growth. Ten investments were announced in 2017. Management of the four latest additions to Eurazeo's portfolio presented their companies and their growth fundamentals. The considerable potential of Trader Interactive and Iberchem was highlighted. While they operate in extremely different regions and sectors, both companies enjoy strong organic and transformational growth opportunities. The management of Smile and Intech' Medical, additions to Eurazeo PME's portfolio, also presented a highly positive report on their performance, spotlighting future growth levers. Eurazeo will support these companies to attain their full value creation potential, contributing its network and financial support.

A webcast of this event will be available from December 8, 2017 on the Eurazeo website: www.eurazeo.com.

About Eurazeo

- > With a diversified portfolio of approximately ~€7 billion in assets under management, of which €1 billion is from third parties, Eurazeo is a leading global investment company with offices in Paris and Luxembourg, New York, Shanghai and Sao Paolo. Its purpose and mission is to identify, accelerate and enhance the transformation potential of the companies in which it invests. The firm covers most private equity segments through its five business divisions – Eurazeo Capital, Eurazeo Croissance, Eurazeo PME, Eurazeo Patrimoine and Eurazeo Brands. Its solid institutional and family shareholder base, robust financial structure free of structural debt, and flexible investment horizon enable Eurazeo to support its companies over the long term. As a global long-term shareholder, the firm offers deep sector expertise, a gateway to global markets, and a stable foothold for transformational growth to the companies it supports.
- > Eurazeo is listed on Euronext Paris.
- > ISIN: FR0000121121 - Bloomberg: RF FP - Reuters: EURA.PA

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