



## First-half 2019 revenue

- Organic revenue growth of +7% in H1 2019
- Exercise of 240,000 equity warrants (BSA) on 1<sup>st</sup> July at €2.50 each
- Revenue growth on track for full-year 2019

Anevia, a leading provider of OTT and IPTV software solutions, announces its first-half revenue to 30<sup>th</sup> June, 2019.

French GAAP, €m	H1 2019 <sup>1</sup>	H1 2018	Chg. 19/18
Telecom	5.3	4.9	+9%
Enterprise	1.9	1.8	+2%
TOTAL	7.2	6.7	+7%

# ORGANIC GROWTH UP 7%, DRIVEN BY BOTH THE TELECOM AND ENTERPRISE BUSINESSES

Anevia announces first-half revenue of €7.2 million, representing organic growth of 7%. All businesses contributed to this performance.

Revenue for the **Telecom business** went up 9% to €5.3 million over the period, a significant achievement on the back of four consecutive years of double-digit growth.

The **Enterprise business**, which increased its revenue by 2% to  $\leq$ 1.9 million, has proved to be a steady activity that contributes to the company's growth.

### SIGNIFICANT PROGRESS ON THE STRATEGIC PLAN

In addition to organic growth, which was a priority for Anevia, the first six months of the year saw significant progress towards the objectives of its strategic plan:

#### Stepping up the roll-out of sales initiatives in the United States

Several major initiatives rolled out in the United States in the first half of 2019 generated new revenue from contract extensions, a testament to the loyalty of existing customers.

#### Capturing sales opportunities in Asia

Asia is a priority market for Anevia that offers myriad sales opportunities. In one example, Indonesia's biggest media group, MNC, recently opted for Anevia solutions.

#### • Strengthening strategic partnerships

In the first half of the year, the Enterprise business signed two important new partnerships for the distribution and deployment of its products and related services.

#### Capitalising on the sales potential of end-to-end solutions

Following the acquisition and integration of Keepixo in 2018, Anevia has been in the unique position of being able to offer end-to-end solutions incorporating ultra-low latency technologies.

Since its launch at the end of 2018, this offering has attracted several operators in Europe, Asia and the United States in the first six months of the year.

<sup>&</sup>lt;sup>1</sup> Unaudited data

#### CASH POSITION AT 30<sup>TH</sup> JUNE, 2019

At 30<sup>th</sup> June, 2019, Anevia had €1.3 million in cash (vs €1.7 million at 31<sup>st</sup> December, 2018) and financial debt of €2.7 million (unchanged from 31<sup>st</sup> December, 2018).

#### EXERCISE OF 240,000 EQUITY WARRANTS (BSA) ON 1<sup>ST</sup> JULY AT €2.50 EACH

On 1<sup>st</sup> July, 2019, 240,000 equity warrants (BSA) were exercised out of the 480,000 BSAs issued in December 2018 in a private placement issue of shares with warrants attached (ABSA), without pre-emptive rights, at the exercise price of  $\in$ 2.50 each.

#### OUTLOOK

In light of its H1 performance, Anevia is confident that it can deliver organic growth for full-year 2019.

#### Next release date: 25th September 2019, first-half 2019 results

#### About ANEVIA

Anevia is a leading OTT and IPTV software provider of innovative multiscreen solutions for the delivery of live TV, streaming video, time-shifted TV and video on demand services. The company offers a comprehensive portfolio of video compression, multiscreen IPTV head-ends, Cloud DVR and CDN solutions to enable viewers to enjoy a next-generation TV experience – anywhere, anytime and on any screen - including 4K UHD content. The solutions have been widely adopted by globally renowned telecom and pay-TV operators, TV broadcasters and video service providers in hospitality, healthcare and corporate businesses.

Founded in 2003, Anevia has a track record of being first to market with advanced video technologies. The company is a member of and active contributor to several TV, media and hospitality industry associations. Headquartered in France, with regional offices in the USA, Dubai and Singapore, Anevia is listed on the Paris Euronext Growth market.

For more information please visit www.anevia.com.

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