

# Frey signs a partnership with BNP Paribas REIM on its open-air shopping centre located in Portugal

FREY, a real estate company specialized in the development and management of open-air shopping centres, announces the signature of an agreement with the OPCI BNP Paribas Diversipierre, managed by BNP Paribas REIM France, regarding the Algarve Shopping & Albufeira Retail Park shopping complex located in the Algarve (Southern Portugal). The OPCI will acquire a 30% stake in the capital of the company holding the shopping complex, currently 100% owned by Frey.

On this occasion, Antoine FREY, Chairman and Chief Executive Officer, said: "We are delighted to welcome BNP Paribas Diversipierre to one of our largest assets in the Iberian Peninsula. Acquired last July, this high-quality asset combines a high recurring yield and a significant value creation potential through its renovation and expansion. This partnership thus demonstrates the confidence of a major institutional investor in open-air Retail and in our business model, which makes Frey a recognized leader in this asset class."

Sigrid DUHAMEL, Chairman of the Management Board of BNP Paribas REIM France, said: "This partnership with Frey allows BNP Paribas Diversipierre to integrate a new European real estate market into its portfolio. Thanks to its strong operational fundamentals and its potential for long-term value creation, Algarve Shopping & Albufeira Retail Park will benefit from the skills and know-how of our partner, a specialist in commercial real estate. This transaction is perfectly in line with our OPCI's diversified and pan-European strategy.»

This transaction will be carried out on the same price retained in July for the acquisition of 100% of the asset by Frey ( $\leq$ 179.3 million including transfer duties, including a deferred payment of  $\leq$ 20 million at 18 months). It is subject to customary conditions for this type of transaction and should be completed before the end of December 2019. The asset will remain fully consolidated in Frey's financial statements.

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## About Algarve Shopping & Albufeira Retail Park





Located in Albufeira in the Algarve (Southern Portugal), Algarve Shopping & Albufeira Retail Park is an open-air commercial centre with solid fundamentals:

 an attractive shopping and leisure offer on nearly 60,000 m<sup>2</sup> with many local and international brands including all the Inditex group's brands (Zara, Pull & Bear, Berksha,...), Fnac, C&A, H&M, JD Sport, Radio Popular and Worten, a Continente supermarket, around twenty restaurants and a cinema and 3,000 parking spaces;

French limited company (société anonyme) with share capital of €47,104,162.50 1, rue René Cassin – 51430 Bezannes Reims Trade & Companies Register no. 398 248 591 For more information, see our website : frey.fr

- a net annual rental income of €14.3 million, an occupancy rate of 99.8% and a footfall of more than 7.5 million visitors each year;
- a presence in the 2<sup>nd</sup> Portuguese region due to its dynamism. The Algarve has an excellent performance: a demographic growth well above the national average (+32% against +7% over the period 1991/2011) and a low unemployment rate (7% against 8.2% at national level);
- an exceptional catchment area of 280,000 inhabitants within 20 minutes (excluding hotel nights, which can increase the catchment area to more than 800,000 inhabitants in summer) centred on Albufeira, the new flagship seaside resort of Algarve, located 40 km from Faro airport (8.7 million passengers per year).

Opened in 2001 and expanded in 2004, Frey plans to carry out a renovation program and implement the spirit and architectural highlights of its Shopping Promenade concept. This first rank property has a significant value creation through a potential 9,000 m<sup>2</sup> GLA expansion, which could reinforce the leadership of the shopping centre.



#### About FREY

A planner, developer, investor and manager, FREY is a real estate company specialising in major urban renewal operations as well as the development and operation of open-air shopping centres. Its Shopping Promenade<sup>®</sup>, an open-air shopping centre, offers a complete range of shopping and leisure activities to create an "enhanced experience" for the whole family. Thanks to its unique expertise, Frey has become a recognised French leader in this resilient asset class, with a deep market (creation, extension, renovation) and in perfect harmony with the expectations of consumers, brands and local authorities. Another structuring pillar of FREY's know-how is the large mixed urban projects, which it develops with the support of its dedicated subsidiary CITIZERS.

Frey is listed on compartment B of Euronext Paris. ISIN: FR0010588079 - Mnemo: FREY.

#### CONTACTS

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### About BNP Paribas Real Estate Investment Management

BNP Paribas Real Estate is one of the largest and most effective real estate networks in Europe. BNP Paribas Real Estate Investment Management is its business line dedicated to investment management.

In 2018, its capital raising reached € 3.8bn: € 1.6bn new cash achieved in funds and € 2.2bn in separate accounts/mandates. At the end of the year, it managed € 28.7bn of assets in Europe. In 2018, a transaction volume of about € 4.5bn was secured (investments and divestments).

BNP Paribas Real Estate Investment Management provides a range of funds and tailored asset management services for international investors with mandates or vehicles managed in Europe with a local presence in eight countries (Belgium, France, Germany, Italy, Luxembourg, Spain, the Netherlands and United Kingdom) investing in offices, retail, logistics, hotels and residential sector. BNP Paribas Real Estate Investment Management has about 350 employees who provide solutions to over 100,000 clients throughout Europe and Asia.

BNP Paribas REIM is the business line dedicated to Investment Management within BNP Paribas Real Estate consisting of various legal entities: France: BNP Paribas Real Estate Investment Management France (SGP); Italy: BNP Paribas Real Estate

Investment Management Italy (SGR); Germany: BNP Paribas Real Estate Investment Management Germany (GmbH); UK: BNP Paribas Real Estate Investment Management UK (Limited); Luxembourg: BNP Paribas Real Estate Investment Management Luxembourg S.A.

The respective legal entities responsible for offering clients products or services are named in the respective product documentation, contracts and information material.

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