



# FY 2019 revenue: €15.8m

- Organic growth of +11% in 2019
- Telecom: double-digit growth for the fourth year in a row
- Enterprise: solid base of activity confirmed

Anevia, a leading provider of OTT and IPTV software solutions, has reported its full-year 2019 revenue.

French GAAP, €m	2019 <sup>1</sup>	2018	Chg. 19/18
Telecom	12.0	10.5	+14.2%
Enterprise	3.8	3.6	+3.0%
TOTAL	15.8	14.1	+11.4%

## Organic growth of +11% in 2019

As expected, Anevia posted organic growth in 2019, with revenue increasing +11.4% compared to 2018.

The company's Telecom and Enterprise businesses both contributed to this growth.

### Telecom: double-digit growth for the fourth year in a row

The Telecom business posted a +14.2% increase in revenue over the period, to  $\leq$ 12.0m, making 2019 the fourth consecutive year of double-digit growth.

Over the 2016-2019 period, Anevia's Telecom business has posted a Compound Annual Growth Rate of almost +20%.

Over the year, Anevia benefitted from the combined impact of the following factors:

- A robust existing customer base, made up mostly of customers who enter into long-term business relationships with Anevia through multi-year projects once we have rolled out an initial solution for them;
- Several opportunities being transformed into sales, especially in Asia and the EMEA region, driven by end-to-end offers that incorporate encoding solutions, which give Anevia a competitive advantage and a unique positioning on the market that is very attractive to buyers.

### Enterprise: solid base of activity confirmed

The Enterprise business posted another year of growth, with revenue increasing by +3.0% to €3.8m. Such performance confirms the stable base of this business.

# **CASH POSITION AT 31 DECEMBER 2019**

At 31 December 2019, Anevia had €1.8m in cash (vs. €1.7m at 31 December 2018) and financial debt of €2.6m (vs. €2.7m at 31 December 2018).

Next publication: 25th March 2020, results for the 2019 financial year

<sup>&</sup>lt;sup>1</sup> Unaudited data.

#### **About ANEVIA**

Anevia is a leading OTT and IPTV software provider of innovative multiscreen solutions for the delivery of live TV, streaming video, time-shifted TV and video on demand services. The company offers a comprehensive portfolio of video compression, multiscreen IPTV head-ends, Cloud DVR and CDN solutions to enable viewers to enjoy a next-generation TV experience – anywhere, anytime and on any screen - including 4K UHD content. The solutions have been widely adopted by globally renowned telecom and pay-TV operators, TV broadcasters and video service providers in hospitality, healthcare and corporate businesses.

Founded in 2003, Anevia has a track record of being first to market with advanced video technologies. The company is a member of and active contributor to several TV, media and hospitality industry associations. Headquartered in France, with regional offices in the USA, Dubai and Singapore, Anevia is listed on the Paris Euronext Growth market.

For more information please visit <u>www.anevia.com</u>.

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Name: ANEVIA ISIN Code: FR0011910652 Ticker symbol: ALANV Number of shares comprising the share capital: 4,586,978

