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PRESS RELEASE

Thorigné-Fouillard, 30 April 2021, 7:30am.

Thorigné-Fouillard, Kerlink (AKLK - FR0013156007), a specialist in networks and solutions for the Internet of Things (IoT), announces today the success of its capital increase with cancellation of preferential subscription rights for the benefit of a category of beneficiaries, launched the evening before through an accelerated bookbuild. Given the strong demand, Kerlink decided to set the final amount of the capital increase at €11 million, vs. around €8 million initially planned.

William Gouesbet, Chairman and Chief Executive Officer and co-founder of Kerlink, comments: "I would like to thank all the new investors who participated in this capital increase as well as all of our long-standing shareholders who continue to support the company. This capital increase will allow us to take full advantage of the market opportunities currently available to us. Thanks to the success of the fundraising, we will be able to ensure production of our new range of gateways compatible with the HELIUM network, one of the world's first peer-to-peer IoT networks currently in roll-out phase. The transaction will also allow us to strengthen our supply capacities to support the expected increase in new orders, resulting from our strategy to shift towards private operators. Furthermore, we will be able to accelerate the marketing of our equipment rental and services offer, to the benefit of growth in our recurring revenues. The execution of these priority actions therefore opens up new development prospects for the company, supported by all of our teams in France and abroad."

Allocation of the funds

The funds raised will notably enable Kerlink to accelerate the development of a new connectivity range fully compatible with the specifications of US company Helium for a market launch that could take place in the fourth quarter of 2021, in connection with the distribution partnership set up in 2020 with Cal-Chip Connected Devices.

The roll-out of the global loT network "The People's Network" launched by Helium will provide public, long-range and low-energy wireless coverage, thanks to Helium's LongFiTM technology, which combines the LoRaWAN® wireless protocol with Helium's blockchain technology, allowing any LoRaWAN® sensor to transfer data via the new network. By creating its blockchain, the Helium network has decentralised loT network coverage, paving the way for the deployment of a global open wireless network, capable of combining various LoRaWAN® gateways, that is cost-effective and available worldwide.



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The capital increase will also help secure purchases of electronic components that are considered strategic in a global context of tensions in supply times. This strengthening of purchasing capacity should support the expected growth in order intake already initiated in the first quarter.

Lastly, the transaction should enable an acceleration of the roll-out of the NaaS (Network as a Service) offering, including both leasing infrastructure equipment and network administration services, the goal of which is to increase recurring revenues.

Main features of the capital increase

Kerlink issued 2 292 000 new shares at the unit price of €4.80, including the issue premium, i.e. a €0.27 face value and an issue premium of €4.53, for a gross total amount of €11,001,600, representing 45.06% of Kerlink's share capital, on a non-diluted basis, before the capital increase, or an overall dilution rate of 31.06%.

The capital increase was carried out with cancellation of preferential subscription rights for the benefit of a category of beneficiaries, French and international qualified investors, in accordance with the delegation of authority granted by the 10th resolution of the Combined General Meeting of Shareholders of 22 June 2020.

The subscription price of the new shares was set at €4,80 per new share. This price, established under the conditions provided for in the 10th resolution referred to above and in accordance with the decisions of the Board of Directors meeting of 28 April 2021, shows a discount of 12.25% to the average, weighted by the volumes of the Kerlink share on the Euronext Growth Paris market, of the prices of the last five (5) trading sessions prior to its establishment (i.e. from 23 April to 29 April 2021), or €5.28, and a discount of 12.2% to the closing price of the Kerlink share at 29 April 2021, or €5.47.

Impact of the capital increase on the capital structure

Following the settlement/delivery, Kerlink's share capital will be increased from €1.373.248,08 to €1,992,088.08, divided into 7,378,104 shares with a face value of €0.27 each.



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To Kerlink's best knowledge, the shareholder structure before and after completion of the transaction is as follows:

	Before the issuance of New Shares			
Shareholders	Number of shares	% of capital stock	Number of voting rights	% of capital stock
SAS ARVALLON	332,800	6.54%	665,600	11.28%
William Gouesbet	197,600	3.89%	395,200	6.70%
Yannick Delibie	170,000	3.34%	340,000	5.76%
Management and employees	101,600	2.00%	203,200	3.44%
Free float	4,284,104	84.23%	4,298,502	72.82%
	•	•	•	
TOTAL	5,086,104	100%	5,902,502	100%

After the issuance of New Shares					
Number of shares	% of capital stock	Number of voting rights	% of capital stock		
332,800	4.51%	665,600	8.12%		
197,600	2.68%	395,200	4.82%		
170,000	2.30%	340,000	4.15%		
101,600	1.38%	203,200	2.48%		
6,576,104	89.13%	6,590,502	80.43%		
7,378,104	100%	8,194,502	100%		

Impact for shareholders

Based on the post-transaction share capital, the stake of a shareholder who held 1% of the Company's share capital prior to the capital increase and did not subscribed to it would now be 0.69%.

Admission of the new shares to trading

The new shares will bear current dividend rights and will be admitted to trading on the Euronext Growth market in Paris under the same ISIN code FR0013156007– AKLK. They shall be subject to all provisions of the articles of association and shall be equivalent to existing shares upon completion of the capital increase. The settlement/delivery of the new shares and their admission to trading on the Euronext Growth Paris market are scheduled for 4 May 2021.

The information provided in this press release stems from the placement of the shares as part of an accelerated book building process, which is now closed, but remains conditional on the proper execution of the settlement/delivery transactions.

Pursuant to the provisions of Article 1(4) of (EU) Regulation 2017/1129 of the European Parliament and of the Council of 14 June 2017, the transaction has not and will not require the issue of a prospectus subject to the approval of the French financial markets authority (Autorité des marchés financiers - AMF).



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About Kerlink

Kerlink Group is a leading global provider of connectivity solutions for designing, launching, and operating public & private Internet of Things networks. Its comprehensive product portfolio includes industrial-grade network equipment, best-of-breed network core, operations and management software, value-added applications and expert professional services, backed by strong R&D capabilities. Kerlink specializes in enabling future-proof intelligent IoT connectivity for three major domains: Smart Cities – metering, parking, street lighting, waste management, air quality & pollution, building & facilities, assets monitoring... Smart Industries – fleet & asset tracking, energy & utilities, oil, gas & mining, airports, harbors, infrastructure, manufacturing, retail... and Smart Territories – precision agriculture, environment protection and rural towns & areas. More than 120,000 Kerlink installations have been rolled out with more than 330 clients in 69 countries. Based in France, with subsidiaries in the US, Singapore, India, and Japan, Kerlink is a co-founder and board member of the LoRa Alliance® and the uCIFI AllianceTM. It is listed on Euronext Growth Paris under the symbol ALKLK.

For more information, visit www.kerlink.com or follow us on Twitter @kerlink_news.

Upcoming events

First Half Year Revenue: July 22, 2021, after market close



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