

Kerlink & WEGoT, an Indian Provider of IoT Water-Management Systems, to Partner on Major Expansion of Deployments

Goal Is to Save More than 10 Billion Liters of Water
In Residential and Commercial Buildings by 2024



PRESS RELEASE

Thorigné-Fouillard, France and Chennai, India – June 10, 2021, 6:00 p.m. CET – **Kerlink** (AKLK – FR0013156007), a specialist in solutions dedicated to the Internet of Things (IoT), and **WEGoT**, a provider of wireless, real-time water-management systems, today announced they are partnering to expand and accelerate adoption of WEGoT's solutions to help address serious water shortages in India.

With a population of more than 1.3 billion, almost one-fifth of the world's population, India faces ongoing challenges providing adequate water for residential and industrial consumption. NITI Aayog, a public-policy think tank of the Indian government, forecasts the country's water supply will meet only half of demand by 2030.

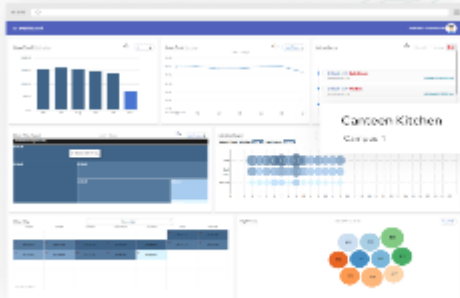
Designed for facilities ranging from hotels, hospitals and factories to high-rise residential buildings, WEGoT's Aqua IoT-based solution monitors water-supply systems by tracking detailed consumption data via its highly accurate, ultrasonic sensors that measure water flow, pressure, and quality, and transmit the data to property managers' dashboards and smartphones in real time. The system consistently has enabled users, such as large residential communities, to reduce their water consumption by 40-50 percent, bringing a 40 percent reduction in water-related costs. Property owners typically achieve an RoI within 12 months of installing the system. In addition to monitoring consumption, the WEGoT Aqua solution also sends water-leak alerts to users' mobile apps, which can be used to stop the supply of water to the source of the leak.

Kerlink and WEGoT will combine the Indian startup's ultrasonic water meters and cloud application in LoRaWAN® networks with Kerlink's carrier-grade outdoor Wirnet™ iStations and industrial-grade Wirnet iFemtocell indoor gateways, which receive sensor-generated data and transfer it to building and facility managers. It also gives businesses, such as water-delivery companies and water- and sewage-treatment plants, a real-time picture of operations, and informs preventative-maintenance decisions.

WEGoT, which was launched in 2015, calculates that its systems in more than 30,000 homes and 40 million square feet of commercial space have saved more than 3 billion liters of water. With a goal of saving another 10 billion-plus liters in the next three years, WEGoT and Kerlink plan to deploy the system in a million more homes and more than 5,000 commercial and industrial facilities by 2024.



WEGoT Ultrasonic Sensor



“Kerlink is a strong and responsive partner in our plan to expand and accelerate deployments of WEGoT's Aqua solution, because their equipment is being used in diverse Indian LoRaWAN networks and has proven to be robust and reliable under any conditions,” said Vijay Krishna, WEGoT's vice president, networks. “Because of that experience, the company understands how to do business in India, which helps make our system rollouts for customers simple and quick.”

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“WEGoT’s Aqua solution is an innovative, necessary tool for reducing water consumption – and waste – supported by a customer-friendly business model that provides users with details of their use, and encourages them to take their own steps to manage consumption and support sustainable living practices,” said Girish Dadheech, vice president of Kerlink India. “The market for this timely solution delivered in LoRaWAN customized private networks is large.”

About Kerlink

Kerlink Group is a leading global provider of end-to-end connectivity solutions for designing, deploying, and operating public & private low power/wide area (LPWA) Internet of Things (IoT) networks. Its comprehensive product portfolio includes industrial-grade network equipment, best-of-breed network core, operations and management software, value-added applications and expert professional services, backed by strong R&D capabilities. Kerlink specializes in enabling future-proof intelligent IoT connectivity for three major domains: Smart City & Quality of Life – urban operations, utilities & metering, retail & public places, infrastructure & hubs, health; Smart Building & Industry – buildings & real estate, industry & manufacturing, asset monitoring & tracking, and Smart Agriculture & Environment – precision agriculture, cattle monitoring & farming, environment & climate, and wildlife protection. More than 140,000 Kerlink installations have been rolled out with over 350 clients in 70 countries. Based in France, with subsidiaries in the US, Singapore, India and Japan, Kerlink is a co-founder and board member of the LoRa Alliance® and the uCIFI Alliance™. It is listed on Euronext Growth Paris under the symbol ALKLK.

For more information, visit www.kerlink.com

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About WEGoT

Founded in 2015 to provide India’s residents, businesses and industries the means to monitor and control their water consumption – and help India address water shortages, WEGoT introduced the Aqua system. This solution features highly accurate ultrasonic sensors in a LoRaWAN® network that provides building and facility owners and managers real-time data on water flow, pressure, and quality. The system has been shown to reduce water use in large residential facilities by approximately 50 percent, and bring owners an ROI in 12 months.

Visit www.wegot.in/

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Upcoming events

Q2 revenue: 22 July 2020, after market close

www.kerlink.com



WEGoT Utility Solutions contact:

Abilash Haridass
+91 8448444931
abilash@wegot.in



Financial press contact:

Actifin
Isabelle Dray
+33 (0) 1 56 88 11 29
idray@actifin.fr

Investor contact:

Actifin
Benjamin Lehari
+33 (0)1 56 88 11 25
blehari@actifin.fr



Kerlink press & market analysts contact:

Mahoney Lyle
Sarah-Lyle Dampoux
+33 (0) 6 74 93 23 47
sldampoux@mahoneylyle.com

