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# Press release

SPIE ANNOUNCES THE SUCCESS OF ITS OFFERING OF
SUSTAINABILITY-LINKED BONDS SETTLED IN CASH AND/OR
CONVERTIBLE INTO NEW SHARES AND/OR EXCHANGEABLE
FOR EXISTING SHARES (« ORNANES ») DUE 2028 FOR A
NOMINAL AMOUNT OF €400 MILLION

- The success of SPIE's issuance of ORNANEs (multiple times oversubscribed) reflects the investors' confidence in the Group's fundamentals and its value creation model.
- With an attractive coupon at 2.00%, SPIE benefits from a better optimized cost of debt.
- The exercise of the make-whole redemption clause enables SPIE to use the net proceeds of the offering to refinance a portion of €400 million of its 2024 bonds (total outstanding amount of €600 million). Thanks to a high liquidity level, the remaining €200 million will be refinanced by the existing excess gross cash.
- The potential dilution of the shareholders would remain very limited and at SPIE's option, as per the ORNANE structure. With a redemption of the principal in cash if share price reaches 130% of the conversion price, namely €42.86, the dilution would be 1.69%.

# Cergy, 10th January 2023

**SPIE S.A.** ("**SPIE**" or the "**Company**") (ISIN: FR0012757854) announces today the successful placement of sustainability-linked senior unsecured bonds settled in cash and/or convertible into new shares and/or exchangeable for existing shares ("**ORNANEs**") due 2028 (the "**Bonds**") by way of a placement only to qualified investors as defined in article 2 point (e) of Regulation (EU) 2017/1129 of the European

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Parliament and the Council of 14 June 2017, as amended (the "**Prospectus Regulation**") in accordance with Article L. 411-2 1° of the French Monetary and Financial Code (*Code monétaire et financier*), for a nominal amount of €400 million (the "**Offering**").

SPIE will use the net proceeds of the Offering to finance the contemplated redemption of its outstanding €600 million bonds due 2024 through the exercise of the make-whole redemption clause. The difference between the amount to be redeemed and the net proceeds of the Offering will be financed by SPIE's existing excess gross cash (for an amount of approximately €200 million), thus resulting in a net reduction of the group's gross debt.

Commenting on this announcement, Jérôme Vanhove, Group CFO, said:

"The successful placement of our Sustainability-linked ORNANEs demonstrates the high confidence of investors in SPIE's fundamentals and model of value creation. It allows SPIE to further diversify its debt structure and optimize its financing costs while extending the maturity of its debt. With the related early full redemption of its 2024 Bond, SPIE also reduces its gross debt by c. €200 million. This placement is completed in very favourable conditions to SPIE and its investors."

### Main terms of the Bonds

The Bonds will each be issued with a denomination of €100,000 (the "**Principal Amount**") and bear an interest rate of 2.00% from the Issue Date (as defined below), payable semi-annually in arrears on 17 January and 17 July of each year (or on the following business day if this date is not a business day), and for the first time on 17 July 2023.

The conversion/exchange price has been set at €32.97, representing a premium of 37.50% above the reference price. The reference price is €23.977, equal to the volume weighted average price ("VWAP") of shares of the Company on the regulated market of Euronext in Paris ("Euronext Paris") between opening of trading and pricing of the Offering today.

The Bonds will be issued at 100% of their Principal Amount on 17 January 2023, the expected settlement and delivery date of the Bonds (the "Issue Date"). Unless previously converted, exchanged, redeemed

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or purchased and cancelled, the Bonds will be redeemed at par on 17 January 2028 (the "**Maturity Date**") (or on the following business day if this date is not a business day).

Bondholders will be granted a conversion/exchange right of the Bonds into new and/or existing shares (the "Conversion Right") which they may exercise at any time from the Issue Date (i.e. 17 January 2023) until and including the 7<sup>th</sup> trading day preceding the Maturity Date, or the relevant early redemption date, as the case may be. Upon exercise of their Conversion Right, Bondholders will receive, depending on the exchange value of the Bonds and at the option of the Company, an amount payable in cash or an amount payable in cash and in new and/or existing shares of SPIE. The Company will also have the option to deliver new and/or existing shares only.

Shares delivered upon exercise of Conversion Right will be fully fungible with the existing shares of the Company and will carry all rights attached to such shares as from the date of delivery of such shares.

The Bonds may be redeemed prior to the Maturity Date, at the Company's option, under certain conditions. In particular, the Bonds may be fully redeemed earlier at par plus accrued interest, at the Company's option at any time from 7 August 2026 until the Maturity Date, subject to a minimum of 30 (but not more than 60) calendar days prior notice, if the arithmetic average, calculated over a period of 20 consecutive trading days chosen by the Company from among the 40 consecutive trading days preceding the publication of the early redemption notice, of the daily products of the Company's VWAP of the shares on Euronext Paris on each trading day of the considered period and the applicable conversion/exchange ratio on each such trading day exceeds 130% of the Principal Amount.

Upon a Change of Control of the Company or a Delisting of the shares of the Company (as these terms are defined in the terms and conditions of the Bonds), all Bondholders will have an option to request the redemption of the Bonds before the Maturity Date at their Principal Amount plus accrued but unpaid interest.

Application will be made for the Bonds to be admitted to trading on Euronext Access<sup>™</sup> within 30 days following the Issue Date.

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In line with SPIE's Sustainability-Linked Financing Framework dated November 2022, if the Company does not meet one or more of the Sustainability Performance Targets (as defined below), SPIE shall pay in respect of each Bond, a one-off payment in an amount equal to (i) 0.25% of the Principal Amount of such Bond if one of the Sustainability Performance Target (SPT) is not achieved or (ii) 0.375% of the Principal Amount of such Bond if two of the SPTs are not achieved or (iii) 0.50% of the Principal Amount of such Bond if three of the SPTs are not achieved (the "**Premium Payment Amount**").

An SPT, in respect of each KPI, will be considered not achieved if (i) the KPI performance as reported in the SPT Compliance Certificate published before or on 30 April 2026 does not meet its SPT or (ii) SPIE fails to publish the SPT Compliance Certificate by 30 April 2026.

BNP Paribas, J.P. Morgan and Société Générale have acted as joint global coordinators of the Offering (the "Joint Global Coordinators"). Crédit Agricole CIB has acted as ESG structuring bank (the "ESG Structuring Bank") and, together with HSBC and the Joint Global Coordinators have acted as joint bookrunners (the "Joint Bookrunners").

Lazard acted as independent financial advisor of the Company. White & Case LLP acted as legal counsel to the Company. Allen & Overy LLP acted as legal counsel to the Joint Bookrunners.

# SPIE's Sustainability-Linked Financing Framework

SPIE published in November 2022 its Sustainability-Linked Financing Framework (the "Framework") drafted in line with the Sustainability-Linked Bonds Principles (the "SLBP") administered by the International Capital Markets Association (ICMA) as confirmed by Moody's ESG in their Second Party Opinion. The Framework and the Moody's ESG Second Party Opinion are available on the Company's website<sup>1</sup>.

SPIE has defined the below **Sustainability Performance Targets** meaning, in respect of each KPI, the targeted performance of such KPI as of 31 December 2025:

<sup>&</sup>lt;sup>1</sup> Sustainability-Linked Financing Framework available at: https://www.spie.com/sites/www.spie.com/files/2022-11/SPIE\_Sustainability-Linked%20Financing%20Framework.pdf

Second Party Opinion available at: https://www.spie.com/sites/www.spie.com/files/2022-

<sup>11/</sup>Second%20Party%20Opinion%20on%20SPIE%27s%20Sustainability%20Linked%20Financing%20Framework.pdf

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Key Performance Indicator (KPI)	Sustainability Performance Target (SPT)
KPI 1	a. at least - 25% compared to 2019
a. the reduction of	and
absolute greenhouse	
gas ("GHG") emissions,	
Scope 1 & 2 and b. the share of purchases	b. at least 67%
in terms of GHG	b. at least 07 70
emissions from	
suppliers with carbon	
reduction science-based	
targets	
KPI 2	at least 50%
SPIE's revenue aligned with EU	
taxonomy climate mitigation	
criteria, as a share of total	
revenues	
KPI 3	at least 20%
Share of women in key	
management positions	

## Lock-up undertakings

In the context of the Offering, the Company has agreed to a lock-up undertaking of 90 calendar days as from the Issue Date, subject to certain exceptions or waiver from the Joint Global Coordinators of the Offering.

## **Dilution**

For illustrative purposes, as a result of the Offering and the final conditions, the dilution from the Offering would represent up to 7.3% of the outstanding share capital on a fully diluted basis<sup>2</sup>, should the Company decide to exclusively deliver new shares upon exercise of the Conversion Right.

For illustrative purposes, the below table sets out the potential dilution should SPIE deliver, upon exercise by all Bondholders of their Conversion Right, (i) an amount in cash equal to the Principal Amount of the Bonds and (ii) the difference between the Conversion/Exchange Value (as defined in the terms and conditions of the Bonds) and the Principal Amount of the Bonds in shares:

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	An Average Share	An Average Share	An Average Share
	Price (as defined in the	Price (as defined in the	Price (as defined in the
	terms and conditions of	terms and conditions of	terms and conditions of
	the Bonds), equal to	the Bonds), equal to	the Bonds), equal to
	100 per cent of the	115 per cent of the	130 per cent of the
	initial	initial	initial
	conversion/exchange	conversion/exchange	conversion/exchange
	price of the Bonds	price of the Bonds	price of the Bonds
	€32.97	€37.92	€42.86
Dilution (on a fully diluted basis²)	0.00% / 0 new shares	0.96% / 1,582,465 new shares	1.69% / 2,799,747 new shares

The above table has been prepared on the basis of the following assumptions:

- a conversion/exchange premium of 37.50%;
- a reference share price of 23.977 euros;
- a delivery of new shares only;
- no adjustment of the conversion/exchange ratio.

## Legal Framework of the Offering

The Offering has been conducted solely by way of a private placement, in France and outside France (excluding the United States of America, Canada, Australia and Japan), to qualified investors only, as defined in article 2(e) of the Prospectus Regulation, in accordance with Article L. 411-2 1° of the French monetary and financial code (*Code monétaire et financier*), pursuant to the authorization granted by the shareholders of the Company at the Company's extraordinary general meeting held on 11 May 2022 (22<sup>nd</sup> resolution).

## Available information

Neither the Offering nor the admission to trading of the Bonds on Euronext Access<sup>TM</sup> is subject to a prospectus approved by the French Financial Market Authority (*Autorité des marchés financiers*) (the "**AMF**"). No key information document under the Regulation (EU) No 1286/2014 of the European Parliament and of the Council of 26 November 2014, as amended (the "**PRIIPs Regulation**") has been and will be prepared.

<sup>&</sup>lt;sup>2</sup> i.e., 165,545,137 SPIE shares.

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Detailed information on SPIE, including its business, results, prospects and related risk factors are described in the Company's universal registration document filed with the AMF on 12 April 2022 under the number D.22-0279 which is available, together with the Company's half-year financial report as of 30 June 2022, the press releases of the half-year 2022 results as of 30 June 2022 and of the quarterly financial information as of 30 September 2022, the press releases and other regulated information about the Company, on the Company's website (www.spie.com).

This press release does not constitute or form part of any offer or solicitation to purchase or subscribe for or to sell securities and the Offering is not an offer to the public in any jurisdiction, including France.

## **About SPIE**

SPIE is the independent European leader in multi-technical services in the areas of energy and communications. Our 48,000 employees are committed to achieving the energy transition and digital transformation alongside our customers.

SPIE achieved in 2021 consolidated revenues of €6.97 billion and consolidated EBITA of €427 million.

### **Press contacts**

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## **Important Information**

This press release may not be released, published or distributed, directly or indirectly, in or into the United States of America, Australia, Canada or Japan. The distribution of this press release may be restricted by law in certain jurisdictions and persons into whose possession any document or other information referred to herein comes, should inform themselves about and observe any such restriction. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.

No communication or information relating to the offering of the Bonds may be transmitted to the public in a country where there is a registration obligation or where an approval is required. No action has been or will be taken in any country in which such registration or approval would be required. The issuance or the subscription of the Bonds may be subject to legal and regulatory restrictions in certain jurisdictions; none of SPIE and the Joint Bookrunners assumes any liability in connection with the breach by any person of such restrictions.

This press release is an advertisement and not a prospectus within the meaning of Regulation (EU) 2017/1129, as amended (the "**Prospectus Regulation**") and Regulation (EU) 2017/1129 as it forms part of domestic law in the United Kingdom by virtue of the European Union (Withdrawal) Act 2018 (the "**UK Prospectus Regulation**").

This press release is not an offer to the public other than to qualified investors, an offer to subscribe or designed to solicit interest for purposes of an offer to the public other than to qualified investors in any jurisdiction, including France.

The Bonds have been offered only by way of an offering in France and/or outside France (excluding the United States of America, Australia, Canada and Japan and any other jurisdiction where a registration process or an approval would be required by applicable laws and regulations), solely to qualified investors as defined in article 2 point (e) of the Prospectus Regulation and in accordance with Article L. 411-2 1° of the French Monetary and Financial Code (*Code monétaire et financier*) and article 2 of the UK Prospectus Regulation. There has been no public offering in any country (including France) in connection with the Bonds, other than to qualified investors. This press release does not constitute a recommendation concerning the offer of the Bonds. The value of the Bonds and the shares of SPIE can decrease as well as increase. Potential investors should consult a professional adviser as to the suitability of the Bonds for them.

#### **Prohibition of sales to European Economic Area retail investors**

No action has been undertaken or will be undertaken to make available any Bonds to any retail investor in the European Economic Area (**EEA**). For the purposes of this press release:

- a) The expression "retail investor" means a person who is one (or more) of the following:
  - i. a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or
  - ii. a customer within the meaning of Directive (EU) 2016/97 (as amended, the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - iii. a person other than a "qualified investor" as defined in the Prospectus Regulation; and
- b) The expression "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Bonds to be offered so as to enable an investor to decide to purchase or subscribe the Bonds.

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Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "EU PRIIPs Regulation") for offering or selling the Bonds or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Bonds or otherwise making them available to any retail investor in the EEA may be unlawful under the EU PRIIPs Regulation.

#### Prohibition of sales to retail investors in the United Kingdom

No action has been undertaken or will be undertaken to make available any Bonds to any retail investor in the United Kingdom.

For the purposes of this provision:

- a) the expression retail investor means a person who is one (or more) of the following:
  - i. a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the "**EUWA**"); or
  - ii. a customer within the meaning of the provisions of the Financial Services and Markets Act 2000 (as amended, "FSMA") and any rules or regulations made under the FSMA to implement the Insurance Distribution Directive, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or
  - iii. not a qualified investor as defined in article 2 of the UK Prospectus Regulation as it forms part of domestic law by virtue of the EUWA; and
- b) the expression an "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Bonds to be offered so as to enable an investor to decide to purchase or subscribe for the Bonds.

Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law by virtue of the EUWA (the "**UK PRIIPs Regulation**") for offering or selling the Bonds or otherwise making them available to retail investors in the United Kingdom has been prepared and therefore offering or selling the Bonds or otherwise making them available to any retail investor in the United Kingdom may be unlawful under the UK PRIIPs Regulation.

### France

The Bonds have not been and will not be offered or sold or cause to be offered or sold, directly or indirectly, to the public in France other than to qualified investors. Any offer or sale of the Bonds and distribution of any offering material relating to the Bonds have been and will be made in France only to qualified investors as defined in article 2 point (e) of the Prospectus Regulation and in accordance with Article L. 411-2 1° of the French Monetary and Financial Code (*Code monétaire et financier*).

## **United Kingdom**

This press release is addressed and directed only (i) to persons located outside the United Kingdom, (ii) to investment professionals ("Investment Professionals") as defined in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "Order"), (iii) to people designated by Article 49(2) (a) to (d) of the Order or (iv) to any other person to whom this press release may otherwise lawfully be

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communicated pursuant to applicable law (the persons mentioned in paragraphs (i), (ii), (iii) and (iv) all deemed relevant persons (the "Relevant Persons")). The Bonds and, as the case may be, the shares of SPIE to be delivered upon exercise of the conversion rights (the "Financial Instruments"), are intended only for Relevant Persons and any invitation, offer of contract related to the subscription, tender, or acquisition of the Financial Instruments may be addressed and/or concluded only with Relevant Persons. All persons other than Relevant Persons must abstain from using or relying on this document and all information contained therein.

This press release is not a prospectus which has been approved by the Financial Conduct Authority or any other United Kingdom regulatory authority for the purposes of Section 85 of the Financial Services and Markets Act 2000.

#### **United States of America**

This press release may not be released, published or distributed in or into the United States (including its territories and dependencies, any state of the United States and the District of Columbia). This press release does not constitute an offer or a solicitation of an offer of securities in the United States. The Bonds and the shares deliverable upon conversion or exchange of the Bonds described in this press release have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or the securities laws of any state of the United States, and such securities may not be offered, sold, pledged or otherwise transferred in the United States absent registration under the Securities Act or pursuant to an available exemption from, or in a transaction not subject to, the registration requirements thereof and applicable state or local securities laws. The Company does not intend to make a public offer of its securities in the United States.

In addition, until 40 calendar days after the commencement of the offering of the Bonds, an offer or sale of the Bonds within the United States by a dealer (whether or not it is participating in the offering) may violate the registration requirements of the Securities Act.

## Australia, Canada and Japan

The Bonds may not and will not be offered, sold or purchased in Australia, Canada or Japan. The information contained in this press release does not constitute an offer of securities for sale in Australia, Canada or Japan.

The distribution of this press release in certain countries may constitute a breach of applicable law.

The Joint Bookrunners are acting exclusively for the Company and no one else in connection with the Offering. They will not regard any other person as their respective clients in relation to the Offering and will not be responsible to anyone other than the Company for providing the protections afforded to their respective clients, nor for providing advice in relation to the Offering, the contents of this press release or any transaction, arrangement or other matter referred to herein.

None of the Joint Bookrunners or any of their respective affiliates, directors, officers, employees, advisers or agents accepts any responsibility or liability whatsoever for or makes any representation or warranty, express or implied, as to the truth, accuracy or completeness of the information in this press release (or whether any information has been omitted from it) or any other information relating to the Company, its subsidiaries or associated companies, whether written, oral or in a visual or electronic form, and howsoever transmitted or made available or for any loss howsoever arising from any use of this press release or its contents or otherwise arising in connection therewith.

The Joint Bookrunners and any of their respective affiliates acting as an investor for its own account or the account of its clients may take up the Bonds or the ordinary shares to be issued or transferred and delivered upon conversion or exchange of the Bonds (the "Securities") and in that capacity may retain, purchase or sell for their own account the Securities or any other Securities of the Company or related investments, and may offer or sell the Securities or other investments otherwise than in connection with the Offering. The Joint Bookrunners do not intend to disclose the extent of any such investment or transactions otherwise than in accordance with any legal or regulatory obligation to do so. In addition, each of the Joint Bookrunners and their respective affiliates may perform services

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