



LoRaWAN® Pioneers Kerlink and Actility Integrating Products, 'Crafting a New Paradigm for IoT Connectivity'

Actility Integrates ThingPark® All-In-One, its LoRaWAN® Embedded Network Server in Kerlink Gateways

NEWS RELEASE

Thorigné-Fouillard & Paris, France – Feb. 28, 2024, 8:00 a.m. CEST – Kerlink (AKLK – FR0013156007), an international specialist in solutions dedicated to the Internet of Things (IoT), and Actility, a recognized global leader in low-power industrial IoT connectivity solutions, today announced a strategic partnership that builds on complementary strengths of their products and supports a plug-and-play, edge computing LoRaWAN® ecosystem in a single solution.

Under the partnership, Kerlink's Wirnet™ iFemtoCell and Wirnet™ iStation gateway suite, which combines a LoRaWAN® plug-and-play edge solution and lifetime-guaranteed gateways, are integrated with Actility's ThingPark™ All-in-One (TAO) platform that enables deployment and operation of Low Power Wide Area Networks (LPWAN) within a unified, scalable and versatile infrastructure. In addition to adding value to Kerlink's gateway offer it increases Actility's ability to penetrate small private-network markets and propose cloud-based extensions.

The enhanced solution includes a LoRaWAN® Network Server (LNS), payload decoders and application connectors in a single device, facilitating easy deployment of LoRaWAN® networks for IoT applications. Leveraging LoRaWAN's long-range, low-power capabilities, a practical use case is in industrial asset management, where TAO enables predictive maintenance by monitoring machinery through vibration sensors. This setup helps identify potential failures early, significantly reducing downtime and maintenance costs. In addition, customers can start with TAO to evaluate the technology and later migrate into more scalable solutions with multiple Kerlink gateways managed by a centralized Actility LNS.

Future-Proof IoT

The two French LoRaWAN® pioneers say their alignment will deliver a "comprehensive, future-proof solution for businesses aiming to leverage LoRaWAN® for connectivity and innovation." It also will lower network deployment barriers and costs for end customers across various sectors by enabling efficient, scalable IoT applications. In the process, it will position each company more competitively in the LoRaWAN® space with a forward-looking approach to IoT deployments that emphasizes ease of use, operational efficiency and the ability to readily adapt to future technological advancements.

"Through our collaboration with Kerlink, we're not just integrating robust and reliable technologies," Actility CEO Olivier Hersent said. "Our companies are crafting a new paradigm for IoT connectivity, enabling seamless scaling from single gateways to large multisite deployments. This is a leap forward on the road to future proof IoT, where simplicity meets versatility, empowering our customers to transform data into actionable insights with unparalleled ease."

"Partnering with Actility, a recognized leader in the LNS sector, underscores Kerlink's strategic shift based on collaborations with other IoT champions," said Yann Bauduin, Kerlink's chief sales officer. "This step enhances the value of Kerlink's robust and lifetime-guaranteed gateways and delivers to customers a complete and easy-to-operate solution with an edge-computing approach."

"For Actility, this collaboration leverages Kerlink's deep expertise in building LoRaWAN® radio network products and signifies a strategic enhancement of our company's product offerings and market position," Olivier Hersent said. "The good news for customers is it promises to lower deployment barriers and costs across various sectors by enabling efficient, scalable IoT applications."

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About Kerlink

Kerlink® Group is a leading global provider of end-to-end connectivity solutions for designing, deploying, and operating public & private low power/wide area (LPWA) Internet of Things (IoT) networks. Its comprehensive product portfolio includes industrial-grade network equipment, best-of-breed network core, operations and management software, value-added applications and expert professional services, backed by strong R&D capabilities. More than 200,000 Kerlink® installations have been rolled out with over 350 clients in 70 countries, in all the key verticals. Kerlink® is a co-founder and board member of the LoRa Alliance® and the uCIFI Alliance™. It is listed on Euronext Growth Paris under the symbol ALKLK.

For more information, visit www.kerlink.com

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About Actility

[Actility](#) is the world leader in [low-power wide-area networks \(LPWAN\)](#) industrial-grade connectivity solutions for the Internet of Things. Actility provides its ThingPark™ platform and network technology to deploy, operate and maintain public and private wireless IoT networks within a unified, scalable and versatile network infrastructure. The vast majority of nationwide LoRaWAN® network service providers (over 50) and hundreds of enterprises trust ThingPark™ all over the world. Through its subsidiary [Abeeway](#), Actility also provides [patented ultra-low power tracking solutions](#). [ThingPark Market](#) offers the largest selection of interoperable IoT gateways, devices and applications to simplify and accelerate deployment of numerous use cases.

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2023 Full Year Results &
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