

INTER PARFUMS SA

2007 sales

€242.1 million at current exchange rates (+12%)

€249.3 million at constant exchange rates (+15%)

BURBERRY

Christian Lacroix

LANVIN
PARIS

NICKEL

Paul Smith

QUIKSILVER

ROXY

S.T. Dupont
PARIS

Van Cleef & Arpels

2007 full year largely in line with expectations

Stronger than expected year-end growth contributed to 2007 consolidated sales of €242.1 million, marginally exceeding guidance issued in the fall and up 12% over 2006. At constant exchange rates, this represented an increase of 15%.

This performance was nevertheless impacted by three adverse market trends:

- The unfavourable euro/dollar exchange rate;
- Unintentionally low inventories of Van Cleef & Arpels fragrances until the fall;
- The slower than expected start up of our European distribution subsidiaries.

IFRS - Millions of euros	2006	2007	07/06
Burberry	143.3	152.9	+7%
Lanvin	34.4	33.3	-3%
Paul Smith	17.7	18.0	+2%
Van Cleef & Arpels	-	11.9	na
S.T. Dupont	10.1	11.1	+10%
Roxy	-	6.7	na
Christian Lacroix	4.1	3.9	-5%
Nickel	4.1	3.3	-19%
Other	2.6	1.1	ns
Total	216.2	242.1	+12%

ns: not significant; na: not applicable

Highlights by brand

■ Despite the absence of major launches, market shares achieved by Burberry fragrances over the years were reinforced by gains from its historic lines: on this basis, sales exceeded the €150 million benchmark for the first time;

■ Lanvin fragrances met internal targets as a result of the sustained growth of the *Eclat d'Arpège* line (+16% in 2007, +17% in 2006), the Group's top-selling fragrance, which offset the mixed performance of the *Rumeur* line launched in 2006;

■ Paul Smith fragrance sales were also in line with internal expectations following solid performances by the *Paul Smith Extrême* line and the promising launch of the women's fragrance *Paul Smith Rose* in the United Kingdom;

■ Van Cleef & Arpels fragrances, in the initial phase of being integrated in the Group's portfolio, achieved encouraging sales of close to €12 million;

■ The first fragrance line launched under the Roxy brand contributed sales of €6.7 in the period and met with a mixed response from the market.

Highlights by region

■ Western Europe (excluding France) remained the Group's largest market (more than 30% of total sales);

■ The continued success of Burberry fragrances in the United States fueled strong growth in volume in North America;

■ France benefited from the first contributions from Van Cleef & Arpels fragrances (+33%).

2008 Outlook

In light of fragrance launches scheduled under the Burberry, Lanvin, Van Cleef & Arpels and Quiksilver brands in particular, on the basis of the current euro/dollar exchange rate, the Company confirms its 2008 sales targets of €260 million.

Paris, January 25, 2008

Upcoming events

■ Publication of 2007 annual results
March 10, 2008 (after the close of trading)

■ Annual shareholders' meeting
April 25, 2008 (2 p.m. - Pavillon Gabriel - Paris)

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