

## PRESS RELEASE

### **MTN SIGNS CAPACITY DEAL WITH SES AMERICOM-NEW SKIES TO EXPAND MARITIME SERVICE ACROSS INDIAN OCEAN REGION**

VSAT services leader taps NSS-12 satellite to meet  
growing connectivity demand at sea

Agreement reflective of burgeoning global, satellite-delivered maritime  
communications market

WASHINGTON, D.C. – July 20, 2009 – Keeping people connected anywhere in the world, SES AMERICOM-NEW SKIES, a division of SES S.A. (Euronext Paris and Luxembourg Stock Exchange: SESG), today announced MTN Satellite Services has signed a multi-year capacity agreement to meet growing demand for connectivity and content aboard cruise liners, military ships, yachts and other vessels operating throughout the Indian Ocean region. MTN is a SeaMobile company and a leading provider of satellite communications services to the maritime industry and remote locations around the world.

MTN Satellite Services has enlisted nearly a transponder-and-a-half of satellite capacity aboard SES AMERICOM-NEW SKIES' NSS-12 spacecraft, slated for launch this fall, to deliver broadband, mobile phone, television, and other services to seagoing vessels and offshore platforms in the Indian Ocean. The escalating maritime business on the SES AMERICOM-NEW SKIES satellite fleet is reflective of a new Frost and Sullivan report, which estimates the current satellite-delivered maritime communications services market of \$9.2 billion will reach \$27.36 billion in 2013. Driving forces for the growth include "Internet savvy seafarers" who expect connectivity anywhere and ship owners' efforts to "retain skilled crew and manage costs in a highly competitive market," according to the Frost and Sullivan analysis.

The deal is the latest milestone in a long-term relationship that leverages the global reach and reliability of SES AMERICOM-NEW SKIES' satellite fleet and the vast deployment of MTN's VSAT equipment and systems on more than 500 vessels worldwide.

"The Indian Ocean region represents a real growth opportunity for our MTN VSAT network business – both on land and at sea," explained Richard Hadsall, Chief Technology Officer for MTN Satellite Services, noting MTN also offers fixed and mobile, land-based VSAT systems. "SES AMERICOM-NEW SKIES offers the satellite capacity and coverage that MTN needs to seamlessly serve our customers in the Indian Ocean region and virtually anywhere around the world."

"NSS-12 will soon be one of the most powerful satellites in space, where it will meet high demand for connectivity over Europe, Africa, the Middle East and the Indian Ocean region," said Andrew Ruszkowski, Vice President of Enterprise Services for SES AMERICOM-NEW SKIES. "The new spacecraft will support a broad range of

mission critical applications, including the vital ship-to-shore, shore-to-ship communications and connectivity at the core of MTN's VSAT business and the maritime solutions SES AMERICOM-NEW SKIES delivers worldwide."

#### **About the NSS-12 satellite**

Set for launch this fall, NSS-12 will offer more power and coverage than its predecessor NSS-703 at the 57° East orbital slot. It is the next spacecraft destined for the launch pad in a busy two-year queue set to put capacity over burgeoning and emerging markets around the globe. Serving Europe, Africa, the Middle East and Asia within the Indian Ocean Region, NSS-12 will offer 48 Ku-band transponders and 40 C-band transponders.

#### **About MTN Satellite Services, a SeaMobile Company**

MTN Satellite Services, a SeaMobile Company, is the leading global service provider of at-sea communications, connectivity and content services. The Company is based in Miramar, Florida. Our global VSAT satellite communications network offers the reliability that only "Always On – Always Available" systems can provide. More than 500 vessels worldwide, including most cruise ships, government and military vessels, private yachts, ferries, offshore drilling and production sites, and commercial ships depend on MTN's voice and data networks to keep people connected anywhere in the world. Premier services include remote access for Internet, fixed and mobile phones, fax, television, on-board newspapers, banking services, direct payroll deposit for crew and other enterprise solutions. For more information, visit [www.mtnsat.com](http://www.mtnsat.com).

#### **About SES AMERICOM-NEW SKIES**

SES AMERICOM-NEW SKIES is the newly combined SES division that brings together SES AMERICOM, the leading supplier of satellite services in the U.S., with the strategic global satellite services of SES NEW SKIES. SES AMERICOM-NEW SKIES is a global leader that serves broadcasters, cable programmers, telecommunications companies and networks, governments, aeronautical and maritime communications integrators, Internet service providers, and educational institutions with efficient communications and content distribution solutions. Recognized as a major innovator of advanced satellite communications services, the division operates a fleet of 25 satellites in key orbital positions capable of providing coverage and service throughout the Americas and around the world. SES AMERICOM-NEW SKIES also has six spacecraft under construction and operates global ground facilities. SES AMERICOM-NEW SKIES has offices in Princeton, The Hague, Washington, D.C., Johannesburg, Sao Paulo, Singapore, and Sydney. For more information, visit [www.ses-amicom.com](http://www.ses-amicom.com) or [www.ses-newskies.com](http://www.ses-newskies.com).

#### **About SES**

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) wholly owns the market-leading satellite operators SES ASTRA and SES AMERICOM-NEW SKIES, 90% of SES SIRIUS in Europe, and strategic participations in Ciel in Canada and QuetzSat in Mexico. SES provides outstanding satellite communications solutions via a global fleet of 40 satellites in 26 orbital locations. For further information: [www.ses.com](http://www.ses.com)

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