

## **AMERICOM Government Services Wins Army TROJAN Contract**

(MCLEAN, VA – June 13, 2008) – Satellite solutions provider AMERICOM Government Services (AGS) has won a follow-on contract via a competitive tender with an initial value of \$136.2 million over a five year base period in support of the U.S. Army's TROJAN Network. This contract also includes five additional one-year options worth \$150.2 million for a total potential contract value of \$286.5 million over 10 years. The Army's TROJAN Network provides an operational intelligence capability and a means of enhancing combat readiness of military personnel.

After winning the initial contract in 1998, AGS began working with Army INSCOM to enhance and grow the network as it exists today. AGS provides the satellite bandwidth, systems engineering support, and operations and maintenance of the satellite communications network. This network, which will serve as the foundation for the continued work, is a global program that is available for use by military personnel around the world.

Tip Osterthaler, President & CEO of AGS noted, "This represents a major landmark in terms of our growth and evolution as a *solutions* provider for our government customers." The end-to-end solution offered by AGS includes a custom network complete with satellite bandwidth, terminals, ground infrastructure, and the design and engineering expertise to enable TROJAN's network control centers.

With this new contract, AGS will provide the latest technology and innovative solutions to make more efficient use of the available bandwidth currently offered by the TROJAN Network. AGS will help enhance the effectiveness of the network by incorporating multiple access schemes where a number of users can utilize the same bandwidth by maximizing the potential of each single data channel currently in use.

Dave Jackson, Chief Operating Officer and TROJAN program executive at AGS, remarked, "It is a privilege to continue supporting this network and we are proud to have our performance validated by customer satisfaction in this important area. We are committed to performing at a level that will support the Army's mission and successes going forward."

## **About AMERICOM GOVERNMENT SERVICES**

AMERICOM Government Services, Inc. (AGS), an independent corporation and wholly-owned subsidiary of SES AMERICOM, Inc., is exclusively focused on meeting the satellite communication needs of the U.S. Government. Leveraging more than three decades of experience in the government SATCOM market, AGS offers robust and secure satellite-based communications solutions. By integrating hybrid telecommunications and information technology systems, including leading-edge IP platforms and applications, AGS provides secure broadband communications in support of mission-critical needs as well as day-to-day operations. As part of SES's fleet of 38 satellites offering comprehensive global coverage and bandwidth portability, AGS's solutions including highly reliable fixed, transportable and on-the-move services can be

provided on a global basis. AGS's reputation as a provider of high-value end-to-end solutions has been validated by long-term relationships with diverse customers, including DoD, Department of Commerce/NOAA, Department of Justice, Department of the Interior, Department of Transportation, NASA, and other civilian and defense-related agencies.

## About SES AMERICOM

As the leading supplier of satellite services in the U.S., SES AMERICOM serves broadcasters, cable programmers, aeronautical and maritime communications integrators, internet service providers, mobile communications networks, government agencies, educational institutions, carriers and secure global data networks with efficient communications and content distribution solutions. The company, recognized as a major innovator of advanced satellite communications services, operates a fleet of 15 spacecraft in orbital positions predominantly providing service throughout the Americas.

SES AMERICOM is an SES company (Euronext Paris and Luxembourg Stock Exchange: SESG). SES wholly owns three market-leading satellite operators, SES ASTRA in Europe, SES AMERICOM in North America, and SES NEW SKIES which provides global coverage and connectivity. The company also holds 90% of SES SIRIUS in Europe as well as strategic participations in Ciel in Canada and QuetzSat in Mexico. SES provides outstanding satellite communications solutions via a fleet of 38 satellites in 25 orbital positions around the globe. Additional information on SES is available at <a href="https://www.ses.com">www.ses.com</a>.

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