

PRESS RELEASE

## Estimated full-year 2006 sales: record-high organic growth of 7.7%

**Paris, 16 January 2007**: The Bacou-Dalloz group today announced that estimated consolidated sales on continuing operations rose 7.4% to 737 million euros in the year 2006, compared to 686 million euros over the same period in 2005.

At constant perimeter and exchange rates, full-year 2006 sales increased 7.7%, with fourthquarter growth of 7.6%. Epicon, a Brazilian company acquired by the Group in December 2006, contributed 0.2 million euros in sales to the 2006 figure.

These figures do not include the contribution of Sunoptics, the subsidiary whose divestiture was announced on 13 September 2006. In compliance with standard IFRS 5, this business is presented as a discontinued operation.

in millions of Euros	2006	2005	total change	organic change	organic change Q4
Sales of continuing operations	737	686	7.4%	7.7%	7.6%
Head protection	393	361	8.8%	9.3%	9.0%
Body protection	344	325	5.8%	5.9%	6.1%
Americas	345	345	0.1%	0.8%	-0.1%
EMEA	349	303	15.2%	15.2%	14.2%
Asia-Pacific	43	39	10.8%	10.9%	22.4%
Sales of discontinued operations*	6	8			

\* 8 months of Sunoptics for 2006, 12 months in 2005

Unaudited figures EMEA : Europe, Middle-East, Africa ; Asia-Pacific : Asia and Australia

As expected, sales to the Americas in fourth-quarter 2006 were basically flat compared to the year-earlier period: strong performances in fall protection, eye protection and hearing protection offset the foreseen decline in respiratory and clothing protection due to funding cutbacks for firefighters by the US government.

The situation in Europe and Asia, in contrast, was better than expected in all segments. The Group shipped a large number of self-contained breathing apparatus, in Eastern Europe and in Asia. In addition, sales of new fall protection products were higher than planned.

As a result, organic growth was very strong in head protection division at 9% in the fourth quarter, thanks to higher sales in each segment worldwide.

The body protection division reported organic growth of 6.1% in the fourth quarter. The safety shoes and fall protection segments reported significant sales growth while gloves sales declined slightly, mainly in the United States. Clothing protection sales also declined due notably to cutbacks in funding for firefighters in the United States.

The full-year 2006 sales performance was very satisfying for Bacou-Dalloz. Thus, the Group expects a higher income of operating activities than expected, leading to an operating margin<sup>1</sup> of around 14% at a comparable exchange rate.

In 2007, Bacou-Dalloz will not benefit from the exceptional level of disposable mask sales that it did in 2006, notably because the French government intends to spread out purchases under its plan to fight avian flu. Furthermore, the Group has decided to scale back unprofitable sales in some body protection businesses. Consequently, Bacou-Dalloz expects organic growth to be weaker this year than in 2006.

Bacou-Dalloz will pursue the strategic initiatives that led to the Epicon acquisition (Brazil) and the disposal of the Lamastre site (France) in fourth-quarter 2006. These operations strengthen the Group's business plan as it works towards its targets for 2009.

<sup>1</sup> Income of operating activities/sales

Bacou-Dalloz will publish its full-year results after the market closes on 6 March 2007.

Bacou-Dalloz, world leader in the design, manufacturing and sales of Personal Protection Equipment (PPE), operates across all 5 continents with approximately 6,000 people. The Group specializes in providing head-to-toe protection specifically designed for use in all sectors where men and women are at risk (manufacturing, construction, telecommunications, homeland security, medical, public services, etc.) and offers a complete range of head protection equipment (eye/face, hearing and respiratory) and body protection equipment (fall protection, gloves, clothing and footwear).

Bacou-Dalloz is listed on the Eurolist market of the Euronext stock exchange in Paris, within the SBF 120 index, and is eligible for the SRD (Monthly Settlement Service).

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