



COHERIS

Global Relationship Management

Turnover 2006: + 37%

Software publishing: + 57%

In million euros	2006 ⁽¹⁾	2005	Change %
Consolidated turnover excluding disposals⁽²⁾	31.28	22.89	+37%
Comprising software publishing	22.68	14.46	+57%
Comprising Global Services	8.60	8.43	+2%
Turnover of disposals⁽²⁾	1.00	3.83	NS
Consolidated turnover	32.28	26.72	+21%

⁽¹⁾ Turnover includes 6.63 million euros relating to the turnover of FDV Concept consolidated from January 1st, 2006

⁽²⁾ Offices in Strasbourg, Rennes and Aix sold during the first half of 2006

Turnover

With a turnover 2006 of 31.28 million euros excluding disposals, Coheris recorded a growth of 37% in its activity compared with 2005. Over the same period, the organic growth in turnover amounted to 8%. The consolidated turnover came to 32.28 million euros, an increase of 21% compared to 2005.

The software publishing activity showed a strong increase: consolidated growth of 57% and organic growth of 12%. Software publishing now represents 73% of the group activity.

The operating margin is expected to significantly increase compared with the one of the first-half 2006.

Recent events

During 2006, the group followed its strategy of moving towards high added-value activities in the CRM and Business Intelligence areas. Thus, on the first half-year 2006, Coheris sold its offices in Strasbourg, Rennes and Aix-en-Provence, whose activities, sizes, growth outlooks and profitability were not in keeping with its publisher pure player objectives.

On the other hand, the acquisition - in the beginning of 2006 - of FDV Concept, a software publisher specialising in sales force automation in the large-scale distribution and pharmacy sectors, strengthened its position on the Global Relationship Management market. The FDV Concept products range also proposes a Category Management software package (Merchandising) considered as unique by the Gartner Group.

Outlook

Positioned on a market where the annual growth expected for the next years is superior to 10%, the Coheris wish - expressed by its President Fabrice Roux - is to confirm its major player position in France and in Europe. The number and the increasing size of the projects wined in 2006 and the sales portfolio showing strong potential in this beginning of this year, enable to forecast a steady growth of turnover and operating margin in 2007.

The 2006 annual results will be released on March 20th, 2007 in the evening. In order to comment theses results, a SFAF meeting will take place on March 21st, 2007 at 5.30pm at the Regina Hotel (2 place des Pyramides - 75001 Paris).

Receive free of charge
via e-mail all the financial
information by registering on

Financial Information:

www.finance.coheris.com

Tel.: +33 (0)1 55 38 31 36

finance@coheris.com

Contacts:

Estelle Guillerm

Marketing & Communication
Manager

Tel.: +33 (0)1 55 38 31 37

eguillerm@coheris.com

Arnaud Créput

Financial Director

Tel.: +33 (0)1 55 38 32 05

acreput@coheris.com

About Coheris...

CRM, Business Intelligence & Collaborative Business software provider, Coheris proposes a global offer based on its complete range of software and services (marketing, sales and customer services automation, mobility, Intranet, Business Intelligence), multidisciplinary consulting teams as well as a technological partners and integrators network composed of the major players on the market.

Leader on the CRM European market, Coheris group has more than 1000 references worldwide.

Coheris has been quoted on the Eurolist market of Euronext Paris (compartment C) since June 30th 1999 (ISIN: FR0004031763 / mnemonic: COH / Next Economy Segment).

