



PRESS RELEASE

Buoyant turnover growth in 2006: + 39.4% to €87.8m

Paris, 12th February 2007:

The Groupe VIAL, France's largest independent specialist in joinery discount, announces its consolidated turnover for FY 2006 to 31st December 2006.

2006 consolidated turnover totalled 87.8 million euros, up 39.4% on the year. The second half of the year thus confirmed the momentum recorded over the first half. This excellent performance can notably be explained by the increase in activity of the stores opened in 2006 and the successful integration of the 11 stores acquired in 2005.

The Groupe VIAL is fully confident that its growth momentum will continue through 2007, again benefiting from a buoyant joinery market and from a unique distribution / manufacturing concept that is easy to replicate in new stores.

Fabrice Vial, CEO of the Groupe VIAL, comments:

"The performance recorded in 2006 reflects our capacity to manage both organic growth and the integration of newly-acquired stores. For FY 2007, we are fully confident that the Group will record further growth, notably thanks to the gradual increase in activity of the 12 stores just acquired in the east of France."

Next press release:

2006 annual results: Monday 23rd April 2007 after market

About the Groupe VIAL (www.groupe-vial.com)

Listed on the Eurolist compartment B of Euronext Paris since December 2006, the Groupe VIAL manufactures and distributes aluminium, PVC and wood joinery products (doors, windows, gates, stairs, etc.) offering an unparalleled quality/price ratio via perfect control of its supplies and its high-performance modern production units. Its vast distribution network that incorporated 40 *VIAL Menuiseries* stores at the end of 2006 – including one in Spain – now incorporates 52 stores following the acquisition of a network in eastern France.

The Groupe VIAL group is France's largest independent specialist in joinery discount.

The Groupe VIAL group recorded 2006 turnover of €87.8m versus €63m in 2005, with a 2005 operating margin of 27.4% and 2005 net profit of €11.1M (+21%).

Listed on Eurolist compartment B of Euronext Paris

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Reuters: **VIA.PA** - Bloomberg: **VIA FP**

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