



Press release

EDF Group 2006 sales : € 58.9 billion, up 15.4 %

EDF Group's consolidated sales amounted to € 58.9 billion in 2006, up 15.4 % on 2005. Organic growth¹ stood at 11 % (mainly broken down between for 19.7 % in Europe excluding France and 6.4 % in France).

The Group posted organic sales growth of 6.8 % for the fourth quarter of 2006, in the context of a milder than usual climate in Europe.

Consolidated full-year sales

<i>in millions of euros</i>	2006	2005*	Change 2006/2005	Organic growth**
France	31,927	30,015	+6.4%	+6.4%
United Kingdom	8,319	6,682	+24.5%	+24.3%
Germany	6,016	5,005	+20.2%	+14.0%
Italy	5,615	2,019	ns	+23.3%***
Rest of Europe	4,930	4,446	+10.9%	+18.1%
Europe excluding France	24,880	18,152	+37.1%	+19.7%
Rest of the World	2,125	2,880	-26.2%	+4.3%
EDF Group	58,932	51,047	+15.4%	+11.0%

*Restated for the effects of the retrospective application of IFRIC 4.

**Excluding scope, exchange rate and method effects.

***Fenice, first nine months EDF Energia Italia and last quarter Edison.

For Pierre Gadonneix, Chairman and Chief Executive Officer of EDF: "2006 was marked by the strong growth of our activities in all our markets in Europe. The Group has strengthened its overall commercial positions in electricity and natural gas against a backdrop of strong increase in prices in Europe and of a slight evolution in tariffs in France."

¹ Excluding scope, exchange rate and method effects. Group's sales includes positive net effects from the scope (accounting for € 2.1 billion), primarily due to the consolidation of Edison over 12 months, and exchange rate variations (accounting for € 122 million) in 2006.



6.4 % organic sales growth in France

This growth reflects the increase in market prices, the higher electricity volumes sold and the expansion of natural gas sales. The 1.7 % increase in regulated electricity selling prices, as from August 15, 2006, had a limited impact on sales growth.

In 2006, the electricity market was marked by higher average prices than the previous year and milder than usual temperatures in the last few months of the year.

About one-third of the organic growth can be attributed to the rise in electricity and natural gas sales volumes.

The rise was particularly strong for natural gas. At end-2006, EDF held a market share in the segment of eligible customers slightly above 2 %.

In 2006, EDF Group generated 54.2 % of its sales in France.

19.7 % organic sales growth in Europe excluding France

Sustained organic growth in the rest of Europe was driven primarily by higher prices and tariffs in all markets. The Group also posted growth in sales volumes in the United Kingdom, Germany, and particularly Italy.

The proportion of sales generated in Europe excluding France rose substantially, from 35.6 % in 2005 to 42.2 % in 2006. This increase reflects the full-year consolidation of Edison, as well as the organic growth in the region.

In the **United Kingdom**, EDF Energy posted 24.3 % organic growth in 2006, of which 19.7 % of price effect, against a backdrop of stiff competition between operators and, in the last few months of the year, a mild climate and the easing of natural gas market prices. This performance includes the effect of price rises for major customers and higher electricity and natural gas tariffs for individual customers introduced in September 2005, March and July 2006. The April 2006 price increase across EDF Energy's distribution networks also contributed to the subsidiary's sales growth.

The growth in sales also reflects the rise in sales volumes on the back of EDF Energy's sustained commercial development efforts. As a result, the customer base had grown by nearly 450,000 new accounts at end-2006 (up 9 % on 2005), in a particularly competitive environment.

In **Germany**, EnBW's contribution to Group sales represented organic growth of 14 %. In electricity, the increase in sales was driven primarily by higher electricity sales volumes, in wholesale markets and for industrial customers, and by price rises.

In natural gas, buoyant selling prices over a large part of the year helped to grow sales.

Tariff declines across EnBW's distribution and transport networks, notified by the German regulator (Bundesnetzagentur) in the second half of 2006, did not have a significant impact on full-year sales. EnBW's increased stake in SWD (the Düsseldorf Municipal Utilities) resulted in a positive scope effect included in the 20.2 % growth in overall sales in Germany.



In **Italy**, the sales generated by the EDF Group consist primarily of Edison's contribution, which was consolidated for the first time over the whole of financial year 2006 and which includes, since October 2006, EDF Energia Italia, EDF's historic supply subsidiary in Italy. Edison recorded strong reported sales growth of 28.6 %, due to the commissioning or the return to service of several power stations between the end of 2005 and 2006. The growth in Edison's sales also reflects the increase in average selling prices for electricity and natural gas in Italy.

In the **Rest of Europe**, 18.1 % organic sales growth reflects, in particular, EDF Trading's excellent performances in the context of a controlled risk policy. It also reflects the increased contributions from the Central and Eastern European subsidiaries. Asset disposals have limited the overall growth in sales to 10.9 %.

4.3% organic sales growth in the Rest of the world

Organic growth in the Rest of the world stems primarily from the impact of the November 2005 price rise in Brazil (consolidated in the results until the end of the first half of 2006) and, to a lesser extent, from the rise in production at the power stations Rio Bravo 3 and 4 in Mexico. The overall 26.2 % decline in sales includes the negative scope effects resulting from the disposal of subsidiaries in Argentina and Brazil. In 2006, the Group generated 3.6 % of sales in the Rest of the world.

<p>Next EDF Group's publication : EDF Group will publish its 2006 consolidated full-year results on February 21st, 2007</p>
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The EDF Group, one of the leaders in the energy market in Europe, is an energy specialist that is active in all the businesses: production, transport, distribution, energy supply and trading. The Group is the leading electricity producer in Europe. In France, it has mainly nuclear and hydraulic production facilities where 95% of the electricity output involves no CO₂ emissions. EDF operates 1,246,000 km of low and medium voltage overhead and underground electricity lines and around 100,000 km of high and very high voltage networks. The Group is involved in supplying energy and services to more than 40 million customers around the world, including more than 28 million in France. The Group generated consolidated sales of € 58.9 billion in 2006, of which 42 % in Europe excluding France. EDF is listed on the Paris Stock Exchange and is a member of the CAC 40 index.

Disclaimer

This press release does not constitute an offer to sell marketable securities in the United States or any other country.

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APPENDIX

Consolidated full-year sales

<i>In millions of euros</i>	2006	2005*	2005 published	Change 2006/2005*	Organic growth**
France	31,927	30,015	30,126	+6.4%	+6.4%
United Kingdom	8,319	6,682	6,674	+24.5%	+24.3%
Germany	6,016	5,005	5,005	+20.2%	+14.0%
Italy	5,615	2,019		ns	+23.3%***
Rest of Europe	4,930	4,446	6,377	+10.9%	+18.1%
Europe excluding France	24,880	18,152	18,056	+37.1%	+19.7%
Rest of the World	2,125	2,880	2,869	-26.2%	+4.3%
EDF Group	58,932	51,047	51,051	+15.4%	+11.0%

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**Excluding scope, exchange rate and method effects.

***Fenice, first nine months EDF Energia Italia and last quarter Edison.

Quarterly change in consolidated sales (Q4 2006/Q4 2005)

<i>In millions of euros</i>	Q4 2006	Q4 2005*	Change 2006/2005	Organic growth**
France	9,030	8,697	+3.8%	+3.8%
United Kingdom	2,568	2,103	+22.1%	+21.0%
Germany	1,659	1,463	+13.4%	+4.4%
Italy	1,353	1,289	+5.0 %	+10.6%***
Rest of Europe	1,265	1,229	+2.9 %	+9.7%
Europe excluding France	6,845	6,084	+12.5%	+12.5%
Rest of the World	293	797	-63.2%	-5.3%
EDF Group	16,168	15,578	+3.8%	+6.8%

*Restated for the effects of the retrospective application of IFRIC 4.

**Excluding scope, exchange rate and method effects.

***Fenice and last quarter Edison.

Quarterly consolidated sales breakdown

<i>In millions of euros</i>	Q1 2006	Q2 2006	Q3 2006	Q4 2006	Year 2006
France	9,739	6,708	6,450	9,030	31,927
United Kingdom	2,270	1,752	1,729	2,568	8,319
Germany	1,733	1,263	1,361	1,659	6,016
Italy	1,616	1,303	1,343	1,353	5,615
Rest of Europe	1,419	1,049	1,197	1,265	4,930
Europe excluding France	7,038	5,367	5,630	6,845	24,880
Rest of the World	808	702	322	293	2,125
EDF Group	17,585	12,777	12,402	16,168	58,932