



**Environnement s.a**  
L'instrumentation de l'environnement

## PRESS RELEASE

# **Environnement S.A strengthens its positions on the European market and penetrates new market segments**

**Poissy, 13<sup>th</sup> February 2007:**

Environnement S.A, a major player in instrumentation for the environment, today announces the strengthening of its positions on the Italian and Polish markets as well as its entrance onto the Large Combustion Plant and Chimney Measuring (air emissions) market.

### **Strengthening of the Group's positions on the Italian and Polish markets**

Environnement S.A, in collaboration with Elletti Ambiente and Polyproject, has won a major contract on the Italian Ambient Air market. Indeed, Environnement Italia Spa, (Environnement S.A's Italian subsidiary) has been chosen by ARPACAL (*Agenzia Regionale per la Protezione Ambientale della Calabria*) for the supplying of a complete Air Quality Monitoring network.

This network will consist of 7 measuring stations, each one destined to continuously monitor a major pollutant (consisting of 2 particulates, SO<sub>2</sub>, NO<sub>X</sub>, CO, O<sub>3</sub> and Benzene). Furthermore, the recent acquisition of assets of Becker Meestechnik GMBH, a German specialist in the continuous sampling of dioxins emitted by industrial incinerator chimneys, is already bearing fruit: Environnement S.A announces that it has signed an agreement with the HERA Spa group, Italy's largest operator of household waste incinerators (10 sites), for the supplying of continuous sampling systems, with a second set of equipment due for delivery by the end of February.

Moreover, three years after the major contract regarding the European financing for the supplying of air quality monitoring stations to over a dozen Polish towns, Environnement S.A has also consolidated its position in Poland with two new stations for the Dolna Odra thermal power plant.

### **Penetration of new market segments**

Within the framework of its entrance onto the growing Large Combustion Plant market, Environnement S.A will soon equip a Gas Turbine in the chemical complex specialising in Arkema's acrylics production in Chauny, France.

Environnement S.A also announces the imminent delivery of two particle emission analysers to each of the two EDF power stations at Cordemais and Aramon.

Environnement S.A is thus one of the few constructors in the world with a solid grasp of the "Beta Gauge" technology necessary to monitor emissions as they leave industrial chimneys.

Environnement S.A's Chairman François Gourdon concludes: *"We are very happy with the positive momentum of our activity so far this year, which has allowed us to consolidate our leadership on European markets. The agreement signed with the HERA Spa group in Italy perfectly illustrates the relevance of our external growth strategy. Lastly, the contract to equip the EDF plants further enables Environnement S.A to strengthen its leadership position on this historical market."*

**Next press release: FY 2006 revenues  
on 6<sup>th</sup> March 2007, after market**

**About ENVIRONNEMENT S.A** ([www.environnement-sa.fr](http://www.environnement-sa.fr)): Listed on Alternext by Euronext™ Paris since January 2006, Environnement S.A is a major player in instrumentation for the environment. For 25 years, the mission of Environnement S.A has been to provide public and private operators with the necessary tools to assess and measure the impact of human activities on ecosystems. The company has today a strong know-how in instrumentation for the environment in 4 main sectors: ambient air monitoring, industrial emissions monitoring, water quality monitoring and engine gas monitoring.  
In 2005, Environnement S.A consolidated revenues amounted to €42m, an increase of +38.4% compared with 2004, for net earning of €2.9m, an increase of +262%.

Environnement S.A is listed on **Alternext** by Euronext™ Paris  
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