#### Final Terms dated 7 March 2007



### COMPAGNIE DE FINANCEMENT FONCIER

Euro 75,000,000,000

Euro Medium Term Note Programme
for the issue of *Obligations Foncières*due from one month from the date of original issue

**SERIES NO: 378 TRANCHE NO: 2** 

GBP 100,000,000 5.375 per cent. Obligations Foncières due January 2014 (the "Notes")

to be assimilated (assimilées) upon listing and form a single series with the existing GBP 200,000,000 5.375 per cent. Obligations Foncières due January 2014 issued on 30 January 2007 as Tranche 1 of Series 378 (the "Existing Notes")

## Issued by

## **COMPAGNIE DE FINANCEMENT FONCIER (the "Issuer")**

Issue Price: 100.368 per cent. of the Aggregate Nominal Amount of the Tranche plus accrued interest at a rate of 0.559590 per cent. of the Aggregate Nominal Amount of the Tranche for the period from, and including, 30 January 2007 to, but excluding, 9 March 2007

THE ROYAL BANK OF SCOTLAND

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 1 August 2006 which received visa n°06-279 from the *Autorité des marchés financiers* (the "**AMF**") on 1 August 2006 and the supplement to the Base Prospectus dated 4 October 2006 which received visa n°06-339 from the AMF on 4 October 2006 which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the "**Prospectus Directive**").

This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the supplement to the Base Prospectus are available for viewing on the website of the *Autorité des marchés financiers*, and copies may be obtained from Compagnie de Financement Foncier, 4, Quai de Bercy, 94224 Charenton Cedex, France.

The issue of the Notes constitutes the first reopening of the GBP 200,000,000 5.375 per cent. *Obligations Foncières* due January 2014 issued on 30 January 2007 as Series 378, Tranche 1 (the "Existing Notes").

The Notes newly issued will be assimilated (*assimilées*) and form a single series with the Existing Notes upon the listing of the Notes bringing the total principal amount of the Notes of Series 378 to GBP 300,000,000.

1	Issuer:	Compagnie de Financement Foncier
2	(i) Series Number:	378
	(ii) Tranche Number:	2
		The Notes will be assimilated (assimilées) upon listing and form a single series with the existing GBP 200,000,000 5.375 per cent. Obligations Foncières due January 2014 issued on 30 January 2007 (Series 378 Tranche 1)
3	Specified Currency or Currencies:	Pounds sterling ("GBP")
4	Aggregate Nominal Amount:	
	(i) Series:	GBP 300,000,000
	(ii) Tranche:	GBP 100,000,000
5	Issue Price:	100.368 per cent. of the Aggregate Nominal Amount of the Tranche plus accrued interest at a rate of 0.559590 per cent. of the Aggregate Nominal Amount of the Tranche for the period from, and including, 30 January 2007 to, but excluding, 9 March 2007
6	Specified Denominations:	GBP 50,000
7	(i) Issue Date:	9 March 2007
	(ii) Interest Commencement Date:	30 January 2007
8	Maturity Date:	30 January 2014

9 Interest Basis: 5.375 per cent. Fixed Rate

10 Redemption/Payment Basis: Redemption at par
 11 Change of Interest or Redemption/Payment Basis: Not Applicable

12 Call Options: Not Applicable

13 (i) Status of the Notes: Obligations Foncières

(ii) Dates of the corporate authorisations for issuance of the Notes:

Decisions of the *Conseil d'administration* of Compagnie de Financement Foncier dated 21 December 2006 (i) authorising the issue of the Notes, (ii) authorising, *inter alios*, its *directeur général* and its *directeur général* délégué the power to sign and execute all documents in relation to the issue of Notes, and (iii) authorising the quarterly programme of borrowings which benefit from the *privilège* referred to in Article L.515-19 of the Code of up to and including Euro 10 billion for the first quarter of 2007.

14 Method of distribution: Non-syndicated

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15 Fixed Rate Note Provisions Applicable

(i) Rate of Interest: 5.375 per cent. per annum payable annually in

arrea

(ii) Interest Payment Date(s): 30 January in each year commencing on 30

January 2008

(iii) Fixed Coupon Amount(s): GBP 2,687.50 per GBP 50,000 in nominal

amount

(iv) Broken Amount(s): Not Applicable

(v) Day Count Fraction (Condition 5(a)): Actual/Actual ICMA (unadjusted)

(vi) Determination Date(s) (Condition 5(a)): 30 January in each year

(vii) Other terms relating to the method of calculating

interest for Fixed Rate Notes: Not Applicable

16 Floating Rate Provisions Not Applicable

17 Zero Coupon Note Provisions Not Applicable

18 Index Linked Interest Note/other variable-linked

interest Note Provisions Not Applicable

19 Dual Currency Note Provisions Not Applicable

#### PROVISIONS RELATING TO REDEMPTION

20 Not Applicable **Call Option** 21 **Other Option** Not Applicable

22 GBP 50,000 per Note of GBP 50,000 **Final Redemption Amount of each Note** 

Specified Denomination

23 **Early Redemption Amount** 

> Early Redemption Amount(s) of each Note payable on redemption for taxation reasons or on any early redemption and/or the method of calculating the same (if required or if different from that set out in the Conditions):

Not Applicable

### GENERAL PROVISIONS APPLICABLE TO THE NOTES

24 Form of Notes: Dematerialised Notes

> (i) Form of Dematerialised Notes: Bearer dematerialised form (au porteur)

(ii) Registration Agent: Not Applicable

Temporary Global Certificate: (iii) Not Applicable

(iv) Applicable TEFRA exemption: Not Applicable

25 Financial Centre(s) (Condition 7(h)) or other special

provisions relating to Payment Dates:

Adjusted Payment Date (Condition 7(h)):

The next following day that is a business day

26 Talons for future Coupons or Receipts to be attached to

Definitive Materialised Notes (and dates on which such

Talons mature):

Not Applicable

London, TARGET

27 Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which

each payment is to be made [and consequences (if any) of

failure to pay]:

Not Applicable

28 Details relating to Instalment Notes: amount of each

instalment, date on which each payment is to be made:

Not Applicable

29 Redenomination, renominalisation and reconventioning

provisions:

31

Not Applicable

**30** Consolidation provisions: Not Applicable

Representation of holders of Notes Masse (Condition 10): Applicable

The initial Representative will be:

**MURACEF** 5, rue Masseran 75007 Paris France

The alternate Representative will be:

M. Hervé Bernard VALLEE 1, Hameau de Suscy 77390 Crisenoy France

The Representative will not receive any remuneration

Not Applicable

Other final terms:

### DISTRIBUTION

32

33 (i) If syndicated, names of Managers:

(ii) Date of Subscription Agreement:

(iii) Stabilising Manager(s) (if any):

34 If non-syndicated, name and address of Dealer:

35 Additional selling restrictions:

Not Applicable

Not Applicable

Not Applicable

The Royal Bank of Scotland plc 135 Bishopsgate, London EC2M 3UR

#### FRANCE:

Each of the Manager and the Issuer has acknowledged that the Notes are deemed to be issued outside the Republic of France and, accordingly each of the Manager and the Issuer has represented and agreed that, (i) it has not offered or sold and will not offer or sell, directly or indirectly, any Notes to the public (appel public à l'épargne) in the Republic of France and (ii) offers and sales of Notes in the Republic of France will be made to qualified investors (investisseurs qualifiés) as defined in, and in accordance with, Articles L.411-1, L.411-2 and D. 411-1 to D. 411-3 of the French Code monétaire et financier.

In addition, each of the Manager and the Issuer has represented and agreed that, it has not distributed or caused to be distributed and will not distribute or cause to be distributed in the Republic of France, the Base Prospectus, these Final Terms or any other offering material relating to the Notes other than to those investors (if any) to whom offers and sales of the Notes in the Republic of France may be made as described above.

# LISTING AND ADMISSION TO TRADING APPLICATION

These Final Terms comprises the final terms required to list and have listed and admitted to trading the issue of Notes described herein pursuant to the Euro 75,000,000,000 Euro Medium Term Note Programme of Compagnie de Financement Foncier.

# RESPONSIBILITY

The Issuer accepts responsibility for the	information contained in these Final Terms.
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Signed on behalf of the Issuer:

Duly represented by:

#### **PART B - OTHER INFORMATION**

#### 1. RISK FACTORS

Not Applicable

#### 2. LISTING

(i) Listing: Bourse de Luxembourg (regulated market of the Luxembourg Stock

Exchange).

(ii) Admission to trading: Application has been made for the Notes to be listed and admitted to

trading on the Bourse de Luxembourg with effect from 9 March 2007.

The Existing Notes are already admitted to trading on the *Bourse de* 

Luxembourg.

Yes

(iii) Additional publication of

Base Prospectus and Final Terms:

The Base Prospectus and the Final Terms will be published on the

website of the Bourse de Luxembourg (www.bourse.lu).

The Final Terms relating to the Existing Notes has already been

published on the website of the Bourse de Luxembourg.

(iv) Estimate of total expenses related to listing and admission to

trading:

Estimated total listing fees (Luxembourg): Euro 400

## 3. RATINGS

**Ratings:** 

The Programme has been rated Aaa by Moody's Investors Service and AAA by Standard & Poor's Ratings Services.

For Moody's Investors Service, Notes issued under the Programme are deemed to have the same rating as the Programme, investors are invited to check on a regular basis the rating assigned to the Programme which is publicly disclosed via Moody's rating desk or

moodys.com.

The Notes issued under the Programme will be rated AAA by Standard & Poor's Ratings Services<sup>1</sup> and by Fitch Ratings<sup>2</sup>.

An obligation rated "AAA" has the highest rating assigned by Standard & Poors. The obligor capacity to meet its financial commitment on the obligation is extremely strong (source: Standard & Poors Ratings Services).

<sup>2</sup> A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency without notice.

#### 4. NOTIFICATION

The Autorité des marchés financiers in France has provided the Commission de Surveillance du Secteur Financier in Luxembourg with certificates of approval attesting that the Base Prospectus and its Supplement have been drawn up in accordance with the Prospectus Directive.

#### 5. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in "Subscription and Sale" so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

## 6. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: The net proceeds of the issue of the Notes will be used for the

Issuer's general corporate purposes.

(ii) Estimated net proceeds: GBP 100,827,589 (including GBP 559,589 of accrued interest)

7. YIELD

Indication of yield: 4.949 per cent.

Calculated at the Issue Date in accordance with the ICMA method, which determines the effective interest rate of the Notes taking into

account accrued interest on a daily basis on the Issue Date.

As set out above, the yield is calculated at the Issue Date on the basis

of the Issue Price. It is not an indication of future yield.

8. OPERATIONAL INFORMATION

ISIN Code: FR0010428011

Common Code: 028396848

Depositaries:

(i) Euroclear France to act as

Central Depositary: Yes

(ii) Common Depositary for

Euroclear Bank S.A./N.V.

and Clearstream

Luxembourg: No

Any clearing system(s) other than Euroclear and Clearstream, Luxembourg and the relevant

identification number(s): Not Applicable

Delivery: Delivery free of payment

The Agents appointed in respect of the Notes are:

# Fiscal and Principal Paying Agent:

Deutsche Bank AG, London Branch Winchester House 1 Great Winchester Street EC2N 2DB London United Kingdom

## **Paris Paying Agent:**

Crédit Foncier de France 4 Quai de Bercy 94224 Charenton Cedex

## **Luxembourg Listing and Paying Agent:**

Deutsche Bank Luxembourg S.A 2 Boulevard Konrad Adenauer L-1115 Luxembourg Grand Duchy of Luxembourg

Names and addresses of additional Paying Agent(s) (if any):

Not Applicable

The aggregate principal amount of Notes issued has been translated into Euro at the rate of GBP 0.6775

per Euro 1.00, producing a sum of: Euro 147,601,476