



PRESS RELEASE

## Estimated Q1 2007 sales in line with full-year targets

**Paris, 12 April 2007:** The Bacou-Dalloz group announces today estimated consolidated sales for the first quarter of 2007 of 178.0 million euros. This compares to consolidated sales on continuing operations of 191.5 million euros over the same period in 2006.

As expected, the Group reported a decline in organic sales in Q1 2007 mainly because shipments of disposal masks were exceptionally high in Q1 2006 linked to the threat of an avian flu pandemic. Excluding this effect, organic growth was +3.8% for the quarter.

The depreciation of the dollar against the euro had a negative impact on quarterly sales of 7.6 million euros.

<i>in millions of Euros</i>	<b>Q1 2007</b>	<b>Q1 2006</b>	of which organic growth	estimate excl. bird flu effect
<b>Sales</b>	<b>178,0</b>	<b>191,5</b>	<b>-3,5%</b>	<b>3,8%</b>
Head protection	89,3	106,0	-11,1%	1,8%
Body protection	88,7	85,5	5,9%	5,9%
Americas	80,8	91,3	-4,5%	-4,5%
Europe, Middle-East, Africa	87,6	91,2	-4,0%	12,7%
Asia-Pacific	9,6	9,0	11,1%	11,1%
<i>Sales of discontinued operations</i>		2,5		

*Unaudited sales*

Sales in the head protection division declined mainly due to the exceptionally high level of disposable mask sales in Q1 2006, as well as to the expected decline in sales of respiratory systems for firefighters in the United States due to regulatory changes this year. Other segments (eye and hearing protection) reported positive growth, particularly in Europe, the Middle East & Africa and in the Asia-Pacific region.

Sales growth in the body protection division was driven mainly by the fall protection and safety shoes segments and to a lesser extent by gloves. Clothing was the only segment to report a slight decline in sales, mainly due to clothes for firefighters.

Henri-Dominique Petit stated: "These results are perfectly in line with our expectations given the exceptional level of first-quarter 2006 sales. We confirm our full-year 2007 target of total organic growth of between 2% and 3%."

Bacou-Dalloz, world leader in the design, manufacturing and sales of Personal Protection Equipment (PPE), operates across all 5 continents with approximately 6,000 employees. The Group specializes in providing head-to-toe protection specifically designed for use in all sectors where men and women are at risk (manufacturing, construction, telecommunications, homeland security, medical, public services, etc.) and offers a complete range of head protection equipment (eye/face, hearing and respiratory) and body protection equipment (fall protection, gloves, clothing and footwear).  
Bacou-Dalloz is listed on the Eurolist market of the Euronext stock exchange in Paris, within the SBF 120 index, and is eligible for the SRD (Monthly Settlement Service).  
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**Investor Relations**

Véronique Boca  
Tel. +33 (0)1 49 90 79 74  
e-mail: InvestorRelations@bacou-dalloz.com

**Press Relations**

Christophe Mathy  
Tel. + 33 (0)1 49 90 79 72  
e-mail: cmathy@bacou-dalloz.com