

Cegid acquires AS INFOR

Cegid
Group

**Cegid becomes leading software provider
for specialist retailers**

Cegid has signed an agreement with the shareholders of AS INFOR, a provider of enterprise solutions for the specialist retail industry, in view of acquiring 100% of their company. Through this transaction, scheduled to be finalized before the end of April 2007, Cegid bolsters its position as a key player in enterprise software for specialist retailers.

Cegid strengthens its position in vertical markets

Cegid, which recently announced sharp growth in 2006 results (sales: €228M; operating income: €29.7M, up 52%; net income: €16.2M, up 65%), has from the outset developed enterprise solutions that cater to the industry-specific needs of CPAs and of the manufacturing, fashion, specialist retail, construction, services, trading, hospitality and cleaning industries.

Through the acquisition of AS INFOR, Cegid becomes a leader in software solutions for the specialist retail industry and continues to pursue a strategy combining growth from internal and external sources, with the goal of strengthening its position as the leading French company in the European enterprise software market.

AS INFOR: Enterprise solutions for specialist retailers

Since its founding in 1994, AS INFOR has specialized in the development of innovative solutions for specialist retailers. AS INFOR publishes and distributes winShop.net, a CRM solution and a POS sales generation tool.

In 2006, AS INFOR achieved sales of €6.6M and a very favorable operating margin. It has an installed base of more than 14,000 POS terminals in around 6,000 stores, of which 40% are located outside France. WinShop.net, available in 10 languages, is present throughout the EMEA region (26 countries).

To take advantage of their strong, industry-specific skills and pursue the new group's business development,

both in France and abroad, Laurent Balayre and Olivier Proia, AS INFOR's shareholders and executives, and all 50 employees will remain on board at Cegid.

Cegid and AS INFOR: Numerous strategic and operational synergies

This acquisition will enable Cegid to:

- **consolidate its presence in vertical market solutions, particularly among specialist retailers.** It will increase its installed base to nearly 800 banners representing more than 10,000 stores. It will also increase sales significantly in this segment; Cegid's and AS INFOR's combined proforma sales in fashion and specialist retail total nearly €30M;
- **make its hosted solutions (On Demand, SaaS) available to clients,** thanks to Cegid's expertise in hosting;
- **accelerate international business development** in the countries where the two companies are already present directly and/or through business partners;
- **develop sales of generic enterprise solutions articulated around the "Cegid Business" ERP** in accounting-finance, payroll/HR, taxation and corporate management (consolidation and reporting).

In light of the robust fundamentals of AS INFOR, which should enter the scope of consolidation as of April 1, 2007, this transaction should be accretive beginning in the current year. The acquisition will be financed by the Group's cash resources.

Calendar: <http://www.cegid.com/calendrier-financier>

This English translation is for the convenience of English-speaking readers. However, only the French text has legal value. Consequently, the translation may not be relied upon to sustain any legal claim, nor should it be used as the basis of any legal opinion. Cegid Group expressly disclaims all liability for any inaccuracy herein.

Financial communication
52 quai Paul Sédallian
69279 Lyon Cedex 09
Tél: +33 (0)4 26 29 50 20
difin@cegid.fr
www.cegid.com



Stock market: Euronext d'Euronext Paris Compartiment B
ISIN stock code: FRO000124703
Reuters: CEGI.PA
Bloomberg: CGD FP
Segment NextEconomy - FTSE: 9537 Software
Indices: Small 90, Mid and Small 190 and ITCAC