

## **COMMUNIQUE DE PRESSE**

MAY 16, 2007

# Renault signs a framework agreement with the City of Moscow to double the production capacity of the Avtoframos plant

Luc-Alexandre Ménard, Renault's Senior Vice-President, Public Affairs and Euromed Regional Leader (eastern Europe and Mediterranean zone), and E. Panteleev, Moscow Government Minister, today (May 16, 2007) signed a framework agreement in Paris concerning the implementation of the project to increase production at the Avtoframos plant in Moscow. This agreement, which follows the heads of agreement document signed on February 2, 2007, involves increasing the capacity of the plant to 160,000 vehicles per annum.

The City of Moscow will make available the necessary land for this expansion, while Renault will invest USD150 million in the renovation of the buildings and the installation of production plant.

Production is due to begin in two years' time with the introduction of a new model based on the Logan platform. The principal phases of the project's implementation over the next 18 months include the site's refurbishment to meet the needs of the new activity, as well as the renovation of the plant buildings and operational floor space.

Meanwhile, the City of Moscow will develop a suppliers' zone on the land it will continue to own and which will be specially prepared for the purpose.

As part of its plans to expand production at the Avtoframos plant, Renault expects to recruit approximately 1,000 staff.

The signing of this framework agreement forms part of the Renault group's growth on what is a highly promising market where the brand's sales are expanding quickly. More than 28,000 Renaults were registered during the first four months of the current year (up 71.1% compared with the same period in 2006), while the total market itself increased by 28.8%. Sales of Logan have totalled 19,604 since the start of the year and the model continues to be the best-selling foreign saloon in Russia.

#### CONTACT

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# **APPENDICES**

# **RENAULT SALES IN RUSSIA – 2006**

2006
49,323
12,391
11,932
247
212
5,671
1,829
1,192
637
1,654
1,458
196
835
748
87
55
449
26
95
52
43
93
36
36 27

## THE RUSSIAN MARKET

	1998	1999	2000	2001	2002	2003	2004	2005	2006
Total market (cars +	N/C	944,464	905,162	1,007,931	1,008,767	1,146,000	1,382,872	1,563,396	1,883,670
LCVs)									
Total market	NC	900,408	859,297	929,305	900,000	950,468	1,028,665	1,001,395	923,706
(Russian brands)									
Total market	64,235	44,056	45,865	78,626	108,767	195,532	354,207	562,001	959,964
(foreign brands)									
Renault sales (cars	2,652	1,146	3,093	5,606	8,337	11,357	16,126	29,177	72,484
+ LCVs)				·	·				
Renault share of	NC	0.12	0.3	0.6	0.8	0.1	1.1	1.9	3.8
total market (%)									
Renault share of	4.1	2.6	6.5	7.1	7.7	5.8	4.5	5.2	7.7
foreign brand sales									
(%)									

Best-selling brands (cars + LCVs) as a share of the total foreign brands market (%)

	2006
Total foreign brand sales (cars + LCVs)	961,112
1. Ford	12.1
2. Chevrolet	11.5
3. Hyundai	10.5
4. Toyota	10.0
5. Nissan	7.9
6. Renault	7.7
7. Mitsubishi	7.2
8. Daewoo	7.0
9. Kia	6.3
10. Mazda	3.4

Best-selling models (cars) as a share of the total foreign brands market (%)

	2006
Total foreign brand sales (cars + LCVs)	961,112
1. Ford Focus	7.6
2. Renault Logan	5.1
3. Mitsubishi Lancer	4.8
4. Daewoo Nexia	4.5
5. Hyundai Accent	4.0
6. Chevrolet Lanos	3.8
7. Nissan Almera	3.3
8. Toyota Corolla	3.2
9. Kia Spectra	2.6
10. Daewoo Matiz	2.4