KPMG Audit Department of KPMG S.A. **ERNST & YOUNG Audit** 

This is a free translation into English of the statutory auditors' review issued in French and it is provided solely for the convenience of English-speaking users. This report should be read in conjunction with and construed in accordance with French law and professional standards applicable in France.

# **Total Capital**

Period from January 1 to September 30, 2010

Statutory auditors' review report on the interim financial statements

**KPMG Audit** 

Département de KPMG S.A. 1, cours Valmy 92923 Paris-La Défense Cedex S.A. au capital de € 5.497.100

Commissaire aux Comptes Membre de la compagnie régionale de Versailles **ERNST & YOUNG Audit** 

Faubourg de l'Arche 11, allée de l'Arche 92037 Paris-La Défense Cedex S.A.S. à capital variable

Commissaire aux Comptes Membre de la compagnie régionale de Versailles

## **Total Capital**

Period from January 1 to September 30, 2010

# Statutory auditors' review report on the interim financial statements

To the Chairman of the Board of Directors,

In our capacity as statutory auditors of Total Capital and in accordance with your request, we have performed a review of the accompanying interim financial statements of Total Capital for the period from January 1 to September 30, 2010.

Management is responsible for the preparation and fair presentation of these interim financial statements. As they are not intended to be presented to the shareholders, they have not been approved by the board of directors. Our role is to express a conclusion on these financial statements based on our review.

We conducted our review in accordance with professional standards applicable in France. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that the interim financial statements, taken as a whole, are free from material misstatement, as we would not become aware of all significant matters that might be identified in an audit.

Based on our review, nothing has come to our attention that causes us to believe that the interim financial statements do not give a true and fair view of the assets, liabilities and financial position of the company, and the results of its operations for the period ended September 30, 2010 in accordance with accounting rules and principles applicable in France.

Paris-La Défense, October 28, 2010

The statutory auditors French original signed by

KPMG Audit Département de KPMG S.A.

**ERNST & YOUNG Audit** 

Jay Nirsimloo

Pascal Macioce

TOTAL CAPITAL
2 PLACE JEAN MILLIER
LA DEFENSE 6
92400 COURBEVOIE
R.C.S. 428 292 023

# FINANCIAL STATEMENTS AS OF 30 SEPTEMBER 2010

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TOTAL CAPITAL
BALANCE SHEET
AS OF 30 SEPTEMBER 2010

## **TOTAL CAPITAL**

## **BALANCE SHEET AS OF 30 SEPTEMBER 2010**

EUROS

							EUROS
ACCETO	30 September 2010		04 Day 0000	LIADULTIFO	00.0	04 B 0000	
ASSETS	Gross	Amortizations and depreciations	Net	31 Dec. 2009	LIABILITIES	30 September 2010	31 Dec. 2009
FIXED ASSETS					SHAREHOLDERS' EQUITY (note 4)		
FINANCIAL ASSETS (note 2)	22 075 823 030		22 075 823 030	19 238 210 737	Capital	300 000	300 00
Long-term loans Drawdowns on credit facilities	7 901 595 879 14 065 331 104		7 901 595 879 14 065 331 104		Reserves Legal Reserves	<b>497 113</b> 30 000	<b>463 31</b> 30 00
Accrued interests on long-term loans Accrued interests on credit facilities	63 829 499 45 066 547		63 829 499 45 066 547	75 027 511 32 144 130	Retained Earnings Income for fiscal year	467 113 <b>3 448 619</b>	433 310 <b>3 045 80</b> 3
TOTALI	22 075 823 030		22 075 823 030	19 238 210 737	TOTAL I	4 245 732	3 809 113
					PROVISIONS		
					TOTAL II		
CURRENT ASSETS					LIABILITIES		
ACCOUNTS DECENABLE (nate 2)	2 744 922 694		2 744 822 684	1 584 001 945	Debenture loans and similar debt debentures (note 5)	22 795 637 518	19 789 966 097
ACCOUNTS RECEIVABLE (note 3)  Current accounts and inter-company loans Related accounts receivable	2 714 832 684 2 274 010 641 745 010		<b>2 714 832 684</b> 2 274 010 641 745 010	1 335 102 029 337 535	Debenture loans after hedge swaps Accrued interests on debenture loans	22 333 702 335 461 935 183	19 389 067 001 400 899 096
Other receivables Accrued income / swaps	31 104 440 045 929		31 104 440 045 929	102 036 248 460 345	Miscellaneous borrowings and financial debts (note 6)	1 988 845 516	1 028 027 098
					Commercial Papers Billets de Trésorerie		
					Surety deposits Creditor current accounts Related accounts payables / miscellaneous financial debts	1 829 900 000 420 601	902 700 000 186 083
					Accrued liabilities / swaps	158 524 916	125 141 015
					Operating liabilities (note 7)	1 926 948	410 374
					Trade notes and accounts payable Tax and social liabilities	1 314 060 612 888	325 679 84 695
TOTAL II	2 714 832 684		2 714 832 684	1 584 001 945	TOTAL III	24 786 409 982	20 818 403 569
PREPAID EXPENSES III					PREPAID INCOME IV		
							6
GRAND TOTAL (I+II+III) EU	R 24 790 655 714		24 790 655 714	20 822 212 682	GRAND TOTAL (I+II+III+IV) EUR	24 790 655 714	20 822 212 682

TOTAL CAPITAL
INCOME STATEMENT
AS OF 30 SEPTEMBER 2010

## **TOTAL CAPITAL**

## **INCOME STATEMENT AS OF 30 SEPTEMBER 2010**

**EUROS** 

EXPENSES	30 Sep. 2010	31 Dec. 2009	30 Sep. 2009	INCOME	30 Sep. 2010	31 Dec. 2009	30 Sep. 2009
OPERATING EXPENSES (note 8)  External expenses Taxes	2 996 584 313 229		2 733 278 177 879	OPERATING INCOME  Miscellaneous income			
TOTA	L I 3 309 813	4 127 357	2 911 157	TOTA	. I 0	0	0
FINANCIAL EXPENSES (note 9)				FINANCIAL INCOME (note 10)			
Interests on debenture loans Interests on commercial papers Interests on Billets de Trésorerie Interests on loans Interests on current accounts Interests on bank deposits Interests on swaps Other financial expenses Foreign exchange loss	639 048 728 4 230 532 5 417 3 891 3 622 642 250 608 578 943 27 861	6 304 616 901 861 75 992 1 512 533 416 053 146	5 277 890 901 861 75 692 723 198 335 079 319	Interests on long-term loans Interests on credit facilities Interests on inter-company loans Interests on current accounts Interests on bank deposits Income from swaps Other interests and similar income Foreign exchange income	92 807 318 143 197 950 4 268 480 4 936 971 180 660 876 477	333 392 475 53 346 880 15 357 421 4 490 681 54 442 718 959 916 1 612	307 348 027 14 203 358 3 379 509 43 649 522 923 410 1 612
TOTA	. II 897 548 591	1 116 874 754	841 968 021	TOTAL	II 906 087 377	1 125 603 426	847 899 566
EXTRAORDINARY EXPENSES				EXTRAORDINARY INCOME			
TOTA	III 0	0	0	TOTAL	III 0	0	0
INCOME TAX IV  NET INCOME FOR THE PERIOD	1 780 354 3 448 619			NET LOSS FOR THE FISCAL YEAR			
GRAND TOTAL E	JR 906 087 377	1 125 603 426	847 899 566	GRAND TOTAL EL	R 906 087 377	1 125 603 426	847 899 566

	TOTAL CADITAL		
	TOTAL CAPITAL		
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		CASH FLOW STATEMENT	
	1	AS OF 30 SEPTEMBER 2010	
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# **CASH FLOW STATEMENT**

Cash at the end of the period

in thousands of euros

31 Dec. 2009

30 Sep. 2010

0

OPERATING CASH FLOW		
Fiscal period income as of 31 Dec. 2009 Fiscal period income as of 30 Sep. 2010	3 449	3 046
Minus (plus) working capital required	669	-369
Net Operating Cash Flow	4 118	2 677
INVESTMENT CASH FLOW		
Increase in long-term loans	-3 916 344	-21 631 457
Repayment of long-term loans	1 145 418	13 522 896
Net Investment Cash Flow	-2 770 926	-8 108 561
FINANCING CASH FLOW		
Paid dividends	-3 012	-3 012
Net loans issued	3 042 870	5 696 221
Changes in short-term financial liabilities	886 378	-778 610
Changes in short-term receivables	-934 045	3 154 588
Net Financing Cash Flow	2 992 191	8 069 187
Cash increase (decrease)	225 383	-36 698
Impact of foreign exchange fluctuations	-225 383	36 698
Cash at the beginning of the period	0	0

0

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# **APPENDIX**

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#### **SIGNIFICANT EVENTS**

During the first nine months of 2010 Total Capital remained active on debt capital markets through various debt issuance programmes, together with a management of interest rate risk.

For short-term borrowings, Total Capital can issue under Commercial Papers programmes (US CP, EURO CP, GBP CP and CAD CP) and under a *Billets de Trésorerie* programme.

For long-term borrowings, Total Capital can issue along with TOTAL S.A., as principal issuer under the EMTN programme (guaranteed by TOTAL S.A.), on a SEC Registered Shelf (guaranteed by TOTAL S.A.) and on a stand-alone basis (guaranteed by TOTAL S.A.) on the Swiss market. Total Capital can also issue (guaranteed by TOTAL S.A.) under the AMTN programme in Australia, and along with Total Capital Canada Ltd., under the CMTN programme in Canada.

## **Note 1: ACCOUNTING RULES**

#### **GENERAL PRINCIPLES**

The balance sheet and income statement are established in accordance with the provisions of French law and in compliance with generally accepted accounting principles used by corporations.

#### **ACCOUNTING RULES AND METHODS**

The long- and medium-term financing transactions within the Total group are recorded as financial assets according to their face value.

#### ✓ Currency transactions

Total Capital is mainly engaged in financial activities which involve a significant amount of foreign currency inflows and outflows. It therefore uses multi-currency accounting and refrains from using translation adjustment accounts. It revaluates balance sheet and off-balance sheet entries whose impact is recorded in the income statement.

The revaluation of long-term off-balance sheet items in foreign currencies is recorded in the balance sheet as the financial derivative instruments with which they match (debenture loans).

The revaluation of short-term off-balance sheet items in foreign currencies is recorded under "revenue receivables from the revaluation of off-balance sheet

foreign exchange positions" or "expenses payables for the revaluation of off-balance sheet foreign exchange positions."

The foreign exchange positions are converted into euros based on the exchange rate at the end of the fiscal year.

## ✓ Interest Rate and Currency Financial Instruments

Outstanding transactions involving forward financial instruments are recognized as off-balance sheet liabilities. They consist primarily of interest rate and currency swap agreements negotiated for hedging purposes in order to manage Total Capital's exposure to fluctuations in interest rates and foreign exchange rates.

The interest differentials along with the premiums or discounts associated with these swaps or forward contracts are recorded, prorated over the period, in the income statement as financial expenses or income over the life of the items that they match.

A provision will be booked for possible losses relating to transactions where the accounting standards for hedging are not respected.

## ✓ Debenture loans

Debenture loans converted into US dollars or euros through individually paired swaps are shown in the post-swap currency. They are converted at the closing rate on the date of the account statement. The profits and losses resulting from the conversion at the closing rate of the currency borrowings and currency swaps are recorded as revenue under the heading: Foreign Exchange Profits and Losses.

#### **Note 2: FINANCIAL ASSETS**

Long-term investments are comprised of drawdonws on credit facilities in euros with TOTAL S.A. for a nominal amount of €14.065 billions, of long-term loans with TOTAL S.A. for a nominal amount of €1.831 billion, of variable-rate long term loans with Total Treasury in US dollars for a nominal amount of €3.682 billion and of long-term loans in euros and US dollars with Total Finance Exploitation for a nominal amount of €2.387 billion. They are fully backed to the debenture loans after taking into account the issue swaps.

#### a) Changes in financial assets

in thousands of euros

FINANCIAL ASSETS	POSITION AT THE BEGINNING OF FISCAL YEAR	INCREASES ACQUISITIONS CONTRIBUTIONS	DECREASES DISPOSALS	GROSS VALUE AT CLOSING
Long-term loans Drawdowns on credit facilities Accrued interests on long-term loans Accrued interests on credit facilities	4 870 135 14 260 904 75 028 32 144	3 809 427 64 350 64 362 45 067	777 966 259 923 75 561 32 144	7 901 596 14 065 331 63 829 45 067
TOTAL	19 238 211	3 983 207	1 145 594	22 075 823

#### b) Financial assets repayment schedule

in thousands of euros

	GROSS AMOUNT	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	MORE THAN 5 YEARS
Long-term loans Drawdowns on credit facilities Accrued interests on long-term loans Accrued interests on credit facilities	7 901 596 14 065 331 63 829 45 067	1 127 851 2 198 244 63 829 45 067	2 372 983 9 275 774	4 400 762 2 591 313
TOTAL	22 075 823	3 434 991	11 648 757	6 992 075

## **Note 3: ACCOUNTS RECEIVABLE**

More than 83% of the accounts receivable are loans with Total Treasury amounting to €2.275 billion and more than 0,21% are loans with Total Finance Exploitation amounting to €5,8 millions.

#### **Detail of Accounts Receivable**

	GROSS AMOUNT	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	MORE THAN 5 YEARS
Current accounts and inter-company loans Accrued interest (inter-company loans, current accounts) Other receivables Accrued income on swaps and forward transactions	2 274 011 745 31 440 046	2 274 011 745 31 440 046		
TOTAL ACCOUNTS RECEIVABLE	2 714 833	2 714 833		

## **Note 4: SHAREHOLDERS' EQUITY**

# a) Changes in Shareholders' Equity

in thousands of euros

2009	POSITION AT THE BEGINNING OF FISCAL YEAR	NET INCOME APPROPRIATION 2008	POSITION AS OF 31 Dec. 2009
Share capital Legal reserve Retained earnings Income for fiscal year 2008 Dividend distribution Income as of 31 December 2009	300 30 417 3 028	16 -3 028 3 012	300 30 433 0 3 046
TOTAL SHAREHOLDERS' EQUITY	3 775	0	3 809

## in thousands of euros

2010	POSITION AT THE BEGINNING OF FISCAL YEAR	NET INCOME APPROPRIATION 2009	POSITION AS OF 30 September 2010
Share capital Legal reserve Retained earnings Income for fiscal year 2009 Dividend distribution Income as of 30 September 2010	300 30 433 3 046	34 -3 046 3 012	300 30 467 0 3 449
TOTAL SHAREHOLDERS' EQUITY	3 809	0	4 246

## b) Structure of the Share Capital

Total Capital comprises 30,000 shares with a face value of €10 each, held as follows:

TOTAL S.A.	29 994 shares representing	99.98%
DIRECTORS	6 shares representing	0.02%

## NOTE 5: DEBENTURE LOANS AND SIMILAR DEBT DEBENTURES

The debenture loans are shown below first before conversion into US dollars or euros mainly with variable-rate, then following the impact of the revaluation of swaps for currency risk. They are redeemed at maturity. After the conversion into US dollars or euros, these debts finance all long-term loans and drawdonws on credit facilities, in addition to other items.

		•	1		1	in thousar	ius di Eulos
	DEBENTURE LOANS	IN SPECIFIC CURRENCY	30 September 2010	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	MORE THAN 5 YEARS	31 Dec. 2009
FX.	DETAIL						
AUD	EXISTING AS OF 31.12.09	1 200 000 000	852 879	248 756	604 123		749 625
	100 M AUD 6.000%	100 000 000	71 073		71 073		
	100 M AUD 6.000%	100 000 000	71 073		71 073	:	
	100 M AUD 6.000%	100 000 000	71 073		71 073	:	
	150 M AUD 5.750%	150 000 000	106 610		106 610		
CAD	EXISTING AS OF 31.12.09	600 000 000	426 348	284 232	142 116	i	396 616
	100 M CAD 2.500%	100 000 000	71 058		71 058	:	
	50 M CAD 2.500%	50 000 000	35 529		35 529		
CHF	EXISTING AS OF 31.12.09	5 350 000 000	4 026 492	413 938	2 728 231	884 323	4 010 514
EUR	EXISTING AS OF 31.12.09	7 842 000 000	7 842 000	1 442 000	3 950 000	2 450 000	8 542 000
	500 M EUR 3.125%	500 000 000	500 000			500 000	
GBP	EXISTING AS OF 31.12.09	1 800 000 000	2 093 145	814 001	930 287	348 857	2 026 799
HKD	EXISTING AS OF 31.12.09	1 146 000 000	108 197		37 387	70 810	102 588
JPY	EXISTING AS OF 31.12.09	48 000 000 000	422 238	87 966	334 272		360 469
NOK	EXISTING AS OF 31.12.09	500 000 000	62 751		62 751		60 241
NZD	EXISTING AS OF 31.12.09	200 000 000	108 483		108 483		100 995
	100 M NZD 4.750%	100 000 000	54 242		54 242	!	
USD	EXISTING AS OF 31.12.09	4 750 000 000	3 480 364	109 906	2 051 583	1 318 875	3 297 237
	1 250 M USD 3.%	1 250 000 000	915 885		915 885	i	
	1 250 M USD 4.45%	1 250 000 000	915 885			915 885	
	250 M USD 2.875%	250 000 000	183 177		183 177		
	1 000 M USD 2.30%	1 000 000 000	732 708			732 708	
	Total debenture loans before hedge swaps		23 151 210	3 400 799	12 528 953	7 221 458	19 647 084
	Impact of revaluation of hedge swaps		-817 508	-817 508			-258 017
	Total debenture loans after hedge swaps		22 333 702	2 583 291	12 528 953	7 221 458	19 389 067
	Interest accrued / debenture loans		461 935	461 935			400 899
	Total		22 795 637	3 045 226	12 528 953	7 221 458	19 789 966

## Note 6: MISCELLANEOUS BORROWINGS AND FINANCIAL DEBTS

#### Repayment schedule for miscellaneous borrowings and financial debts

in thousands of euros

	30 Sep. 2010	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	INCLUDING MORE THAN 5 YEARS	31 Dec. 2009
Surety deposits (1) Current account receivable Accrued liabilities / swap	1 829 900 421 158 525	1 829 900 421 158 525			902 700 186 125 141
TOTAL LIABILITIES	1 988 846	1 988 846	0	0	1 028 027

<sup>(1)</sup> Represent deposits made by banks in relation to margin call agreements to limit counterparty risk. It mainly concerns swaps associated with debenture loans.

## Note 7: OPERATING LIABILITIES

## Repayment schedule for operating liabilities

in thousands of euros

	30 Sep. 2010	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	INCLUDING MORE THAN 5 YEARS	31 Dec. 2009
Trade notes and accounts payable Taxes and social obligations	1 314 613	1 314 613			326 84
TOTAL LIABILITIES	1 927	1 927	0	0	410

## Note 8: OPERATING EXPENSES

	as of 30 September 2010			as c	of 31 Dec. 200	9	as of 30 September 2009		
	Affiliated Corporations	Others	Total	Affiliated Corporations	Others	Total	Affiliated Corporations	Others	Total
External expenses Taxes	2 807	189 313	2 997 313	3 639	220 268	3 859 268		149 178	
TOTAL	2 807	502	3 310	3 639	488	4 127	2 584	327	2 911

## **Note 9: FINANCIAL EXPENSES**

in thousands of euros

	30 8	30 September 2010 31 Dec. 2009 30 Se			30 Sep	otember 2009			
	Affiliated corporations	Others	Total	Affiliated corporations	Others	Total	Affiliated corporations	Others	Total
Interests on Debenture Loans Interests on Commercial Papers		639 049 4 230	639 049 4 230		691 927 6 305	691 927 6 305		5 278	
Interests on Billets de Trésorerie Interests on Current Accounts Interests on Bank deposits	4	5 3 623	5 4 3 623	76	902	902 76 1 513	76	902 723	902 76 723
Interests on Swaps Other expenses Foreign exchange losses (1)	64 231	186 378 1 28	250 609 1 28	72 122	343 931 2 97	416 053 2 97	50 563	284 516 91	335 079 0 91
TOTAL	64 235	833 313	897 548	72 198	1 044 677	1 116 875	50 639	791 329	841 968

## **Note 10: FINANCIAL INCOME**

in thousands of euros

	30 September 2010			31 Dec. 2009			30 September 2009		
	Affiliated corporations	Others	Total	Affiliated corporations	Others	Total	Affiliated corporations	Others	Total
Interests on long-term loans Interests on credit facilities Inter-company loans Interests on current accounts Interests on Bank deposits Income from swaps Other Interests and similar income	92 807 143 198 4 268 4 937 60 884	599 992	92 807 143 198 4 268 4 937 0 660 876	15 357 4 491	54 658 301 2	333 392 53 347 15 357 4 491 54 718 960 2	14 203 3 380	44 480 911 2	307 348 0 14 203 3 380 44 522 923 2
TOTAL	306 094	599 992	906 086	467 246	658 357	1 125 603	366 943	480 957	847 900

## (1) The foreign exchange profits and losses break up as follows:

		111 1110 000	ando or oaroo
	30 Sep. 2010	31 Dec. 2009	30 Sep. 2009
Foreign exchange losses	-1 365 067	-848 512	-616 733
Foreign exchange profits	1 365 039	848 415	616 641
Total	-28	-97	-91

## Note 11: OFF-BALANCE SHEET COMMITMENTS

#### a) Portfolio of derivative financial instruments

The off-balance sheet commitments for derivative financial instruments are shown below.

These amounts establish the notional commitment without reflecting an underlying loss or gain.

in thousands of euros

		iii tiiousani	sands of euros				
			30 Sep	tember 10			31 Dec. 2009
MANAGEMENT OF INTEREST RATE RISK	TOTAL	2010	2011	2012	2013	2014 and beyond	TOTAL
Swaps / hedging fixed interest bond issues * Notional amount	21 885 443	885 059	3 448 202	3 354 552	3 246 081	10 951 549	19 342 243
Swaps / hedging floating interest bond issues * Notional amount	1 216 033		87 966		219 916	908 151	262 842
Long-term cross-currency swaps  Notional amount	1 627 150					1 627 150	1 541 535
Long-term interest rate swaps Fixed interest rate lending swaps Notional amount	53 087		52 329			758	1 554
Variable interest rate lending swaps Notional amount	53 087		52 329			758	1 554

<sup>\*</sup> Cross-currency swaps and interest-rate swaps matched to bonds

in thousands of euros

			30 September 10					31 Dec. 2009
MANAGEMENT OF FOREIGN EXCHANGE RISK		TOTAL	2010	2011	2012	2013	2014 and beyond	TOTAL
Foreign exchange swaps Forward currency contracts	Notional amount	437 026	33 443	67 583	32 000	32 000	272 000	514 488

#### b) Market valuation of derivative financial instruments

As of 30 September 2010, the details of the market valuation of derivative financial instruments are as follows:

	30 September 2010	31 Dec. 2009		
Swaps hedging bond issues Short-term interest rate swaps Forward currency financial instruments	1 599 444 -49	*	590 523 -47 -41	*

<sup>(\*)</sup> The market value of the swaps is "ex coupon".

## c) Other off-balance sheet commitments

in thousands of euros

COMMITMENT CATEGORY	30 September 2010		31 Dec. 2009	
	Affiliated corporations	Others	Affiliated corporations	Others
Commitments given -Credit facilities granted -Drawdowns on credit facilities	15 100 000 -14 065 331		15 100 000 -14 260 904	
-Non utilised credit facilities	1 034 669		839 096	
Commitments received -Credit facilities allocated -Drawdowns on credit facilities -Non utilised credit facilities				

## **NOTE 12: CONSOLIDATION**

Total Capital's accounts are fully consolidated into the financial statements of the TOTAL S.A. Group.

#### **NOTE 13: FISCAL INTEGRATION**

A fiscal integration agreement was signed between Total Capital and TOTAL S.A.. Thus since 1 January 2000, Total Capital, a subsidiary of TOTAL S.A., is included in the fiscal integration of TOTAL S.A..

## **NOTE 14: STAFF AND MANAGEMENT BODIES**

Total Capital benefits from the technical and administrative assistance of staff from TOTAL S.A. and does not pay any remuneration to the members of the Board of Directors.