

For Immediate Release

## **U.S. GOVERNMENT AWARDS FCSA TO SES WORLD SKIES**

MCLEAN, VA – (January 13, 2011) – SES WORLD SKIES U.S. Government Solutions announced today that they have been awarded two new contract vehicles that will broaden the means by which the U.S. Government can access their global satellite bandwidth and services.

The new contracts are part of the Future COMSATCOM Services Acquisition (FCSA) program, and include two categories, “Transponded Capacity” as well as “Subscription Services.” With these two agreements, the U.S. Government will be able to contract directly with the global satellite operator to obtain communications capability and services on SES’ fleet of 44 geostationary communications satellites positioned to cover 99% of the world’s population. Additionally, these contracts enable others in the defense industry to partner with SES WORLD SKIES to power government communications missions around the world.

FCSA represents a new way of doing business with the U.S. Government, and is a result of a collaborative effort between the General Services Administration (GSA) and the Defense Information Systems Agency (DISA) to provide agreements that enable the U.S. Government to contract with the satellite industry to meet a variety of satellite communications requirements.

Tip Osterthaler, President and CEO of SES WORLD SKIES USG Solutions noted, “GSA and DISA are to be applauded for their vision and effort to provide a means for the U.S. Government to expand its communications capabilities through commercial industry providers and satellite operators. We’re pleased to have an additional means through which we can continue to provide bandwidth and services to meet a wide variety of government needs.”

### **About SES WORLD SKIES U.S. Government Solutions**

[www.ses-usg.com](http://www.ses-usg.com)

SES WORLD SKIES U.S. Government Solutions, a subsidiary of SES WORLD SKIES, is exclusively focused on meeting the satellite communications needs of the U.S. Government. Leveraging more than three decades of experience in the government SATCOM market, SES WORLD SKIES U.S. Government Solutions offers robust and secure satellite-based communications solutions. Supported by SES’s fleet of 44 satellites offering comprehensive global coverage, SES WORLD SKIES U.S. Government Solutions offers highly reliable fixed and on-the-move capacity.

### **About SES WORLD SKIES**

SES WORLD SKIES, a division of SES, operates a fleet of 27 satellites - part of the 44 spacecraft of the SES group - delivering services as diverse as television distribution and broadcast, internet access, data transmission and business and government communications to customers worldwide. SES WORLD SKIES currently has four additional satellites under construction. The company’s unique customer-focused approach allows it to offer the best satellite solutions for a host of business and government requirements, with a view toward helping customers meet their short-term challenges and realize their longer-term goals. SES

WORLD SKIES comprises a world-class team of customer care and technical professionals located in Princeton (NJ), The Hague, Washington D.C., Singapore, Beijing, London, Sao Paulo, Mexico City, Sydney, Accra and Johannesburg. Visit [www.ses.com](http://www.ses.com) for more information.

### **About SES**

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) wholly owns the market-leading satellite operators SES ASTRA and SES WORLD SKIES and participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. SES provides outstanding satellite communications solutions via a global fleet of 44 satellites. For further information: [www.ses.com](http://www.ses.com).

# # #

### **CONTACT:**

Nicole Robinson, 703-610-0972

[nicole.robinson@ses-usq.com](mailto:nicole.robinson@ses-usq.com)