## Final Terms dated 5 December 2011

#### **BNP PARIBAS**

(incorporated in France)

(as Issuer)

Issue of €95,833,000 2.625 per cent. Fixed Rate Notes due 16 September 2016
(to be consolidated and form a single series with the €680,000,000 2.625 per cent. Fixed Rate
Notes due 16 September 2016)

under the €90,000,000,000

Programme for the Issuance of Debt Instruments
(the Programme)

The Base Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly any person making or intending to make an offer of the Notes may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer. Neither the Issuer nor any Dealer has authorised, or authorises, the making of any offer of Notes in any other circumstances.

The expression **Prospectus Directive** means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State), and includes any relevant implementing measure in the Relevant Member State and the expression **2010 PD Amending Directive** means Directive 2010/73/EU.

## **PART A - CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section entitled "Terms and Conditions of the Notes" in the Base Prospectus dated 3 June 2010 and the Supplements to the Base Prospectus dated 11 August 2010 and 3 September 2010 which are incorporated by reference in the Prospectus dated 7 June 2011 and are attached hereto. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive (Directive 2003/71/EC) (the "Prospectus Directive"), and must be read in conjunction with the Base Prospectus dated 3 June 2010 and the Supplements to the Base Prospectus dated 11 August 2010 and 3 September 2010, which together constitutes a base prospectus for the purposes of the Prospectus Directive. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus dated 7 June 2011 which received visa no 11-208 from the Autorité des marchés financiers ("AMF") on 7 June 2011 and the Supplements to the Prospectus dated 16 August 2011, 9 September 2011 and 9 November 2011. The Base Prospectus, these Final Terms and the Supplements to the Prospectus are available for viewing at, and copies may be obtained from BNP Paribas Securities Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 33, rue de Gasperich, Howald - Hesperange, L-2085 Luxembourg and will be available on the AMF website www.amf-france.org.

1. Issuer: BNP Paribas

(i) Series Number: 13 675

2.

(ii) Tranche Number: 4

On exchange of the Temporary Bearer Global Note for the Permanent Bearer Global Note (which is expected to occur 40 days after 7 December 2011 subject to certification as to non-US beneficial ownership interests), the Notes will be consolidated with the existing EUR680,000,000 2.625 per cent. Fixed Rate Notes due 16 September 2016 of BNP Paribas.

3. Specified Currency:

Euro ("EUR")

4. Aggregate Nominal Amount:

(i) Series:

EUR775,833,000

(ii) Tranche:

EUR95.833.000

5. (i) Issue Price of Tranche:

95.896 per cent. of the Aggregate Nominal Amount plus accrued interest from (and including) 16 September 2011 to (but excluding) the Issue Date.

(ii) Net Proceeds:

Not applicable

6. Minimum Trading Size:

Not applicable

7. (i) Specified Denominations:

EUR1,000

(ii) Calculation Amount (Applicable to Notes in definitive form): EUR1,000

8. Issue Date and Interest

Issue Date: 7 December 2011

Commencement Date:

Interest Commencement Date: 16 September 2011

9. Maturity Date:

16 September 2016

10. Form of Notes:

Bearer

11. Interest Basis:

2.625 per cent. Fixed Rate

(further particulars specified below)

12. Redemption/Payment Basis:

Redemption at par

**13.** Change of Interest Basis or Redemption/Payment Basis:

Not applicable

14. Put/Call Options:

Not applicable

**15.** Status of the Notes:

Senior

16. Tax Gross-Up:

Condition 6(a) applicable

17. BNPP B.V. Tax Gross-up:

Not applicable

18. Listing:

See "Listing and Admission to Trading" in paragraph 1

of Part B

**19.** Method of distribution:

Syndicated

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

**20.** Fixed Rate Provisions:

Applicable

(i) Fixed Rate of Interest:

2.625 per cent. per annum payable annually in arrear

(ii) Interest Period End Date(s):

16 September in each year from and including 16 September 2012 to and including the Maturity Date

Business Day
 Convention for Interest

None

_			_	
$D_{c}$	riad	_ ⊏nd	Date	۰۱۰)
ГE	HUU	Enu	Date	151.

(iii) Interest Payment Date(s): 16 September in each year from and including 16 September 2012 to and including the Maturity Date Business Day Convention for Interest Following Payment Date(s):

(iv) Fixed Coupon Amount(s): EUR 26.25 per Calculation Amount

Not applicable. (v) Broken Amount(s): (vi) Day Count Fraction: Actual/Actual (ICMA)

(vii) Determination Date(s): 16 September in each year

(viii) Other terms relating to the method of calculating interest for Fixed Rate Notes:

None

21. Floating Rate Provisions: Not applicable

22. Zero Coupon Provisions: Not applicable

23. Index Linked Interest Provisions: Not applicable

24. Share Linked Interest Provisions: Not applicable

25. Inflation Linked Interest Provisions: Not applicable 26. Commodity Linked Interest Not applicable

Provisions:

27. Fund Linked Interest Provisions: Not applicable

28. Foreign Exchange (FX) Rate Not applicable Linked Interest Provisions:

29. Formula Linked Interest Provisions: Not applicable

30. Additional Business Centre(s) TARGET2 (Condition 3(b)):

## PROVISIONS RELATING TO REDEMPTION

35.

31. Issuer Call Option: Not applicable 32. Noteholder Put Option:

Not applicable

33. Final Redemption Amount: EUR 1,000 per Calculation Amount

34. Index Linked Redemption Amount: Not applicable

36. ETI Linked Redemption Amount: Not applicable

Share Linked Redemption Amount:

Inflation Linked Redemption 37. Not applicable

Amount:

38. Commodity Linked Redemption Not applicable Amount:

Not applicable

39. Fund Linked Redemption Amount: Not applicable

40. Credit Linked Notes: Not applicable

41. Foreign Exchange (FX) Rate

Not applicable

Linked Redemption Amount:

Formula Linked Redemption

Not applicable

Amount:

42.

43. Early Redemption Amount:

> Early Redemption Amount(s) (if required or if different from that set out in Condition 5(e)):

As set out in Condition 5(e)

44. Provisions applicable to Physical Delivery

Not applicable

45. Variation of Settlement:

> Issuer's option to vary (i) settlement:

The Issuer does not have the option to vary settlement in respect of the Notes.

(ii) Variation of Settlement of Physical Delivery Notes:

Not applicable

## **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

46. Form of Notes:

**Bearer Notes** 

New Global Note:

Yes

Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for definitive Bearer Notes only upon an Exchange

Event

47. Financial Centre(s) or other special provisions relating to Payment Days for the purposes Condition 4(a):

TARGET2

48. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature):

No

49. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and, if different from those specified in the Temporary Global Note, consequences of failure to pay, including any right of the Issuer to forfeit the Notes and

Not applicable

50. Details relating to Notes redeemable in instalments: amount of each instalment, date on which each payment is to be made:

interest due on late payment:

Not applicable

51. Redenomination, renominalisation and reconventioning provisions:

Not applicable

52. Other terms or special conditions:

Not applicable

## **DISTRIBUTION**

53.

(i) If syndicated, names of

Managers (specifying Lead Manager):

Lead Manager:

**BNP Paribas UK Limited** 

Senior Co-Managers:

Commerzbank Aktiengesellschaft, HSBC Bank plc.

Natixis and Unicredit Bank AG

Junior Co-Managers:

ABN AMRO Bank N.V., HSH Nordbank AG, ING Belgium SA/NV, Lloyds TSB Bank plc, Raiffeisen Bank International AG, Standard Chartered Bank and The

Royal Bank of Scotland pic

(ii) Date of Subscription Agreement:

5 December 2011

(iii) Stabilising Manager (if

Not applicable

any):

Not applicable

54. If non-syndicated, name of Dealer: 55. Total commission and concession:

Not applicable

Reg. S Compliance Category 2; TEFRA D

56. U.S. Selling Restrictions:

Not applicable

Non exempt Offer:

Not applicable

58. Additional selling restrictions:

# **PURPOSE OF FINAL TERMS**

These Final Terms comprise the final terms required for issue and admission to trading on Euronext Paris of the Notes described herein pursuant to the BNP Paribas and BNP Paribas Arbitrage Issuance B.V. €90,000,000,000 Programme for the Issuance of Debt Instruments.

## RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

Duly authorised

By: \_\_\_\_

57.

#### PART B - OTHER INFORMATION

## 1. Listing and Admission to trading

(i) Listing:

**Euronext Paris** 

(ii) Admission to trading:

Application has been made for the Notes to be admitted to trading on Euronext Paris with effect from

the Issue Date.

(iii) Estimate of total expenses related to admission to trading:

EUR 3,100

## 2. Ratings

Ratings:

The Notes to be issued are expected to be rated:

S & P: AA-Moody's: Aa2 Fitch: AA-

Standard & Poor's Ratings Services, Moody's Investors Service Ltd and Fitch Ratings Ltd are established in the European Union and are registered under Regulation (EC) No. 1060/2009 (as amended). As such, all such rating agencies are included in the list of credit rating agencies published by the European Securities and Markets Association on its website in accordance with such regulation.

### 3. Risk Factors

The attention of potential purchases of the Notes is drawn to the risk factors set out in the Base Prospectus.

## 4. Interests of Natural and Legal Persons Involved in the Issue

Save for any fees payable to the Managers, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

## 5. Reasons for the Offer, Estimated Net Proceeds and Total Expenses

(i) Reasons for the offer

The offer of these Notes is made pursuant to the Exchange Offers as described in the Exchange Offer Memorandum issued by the Issuer dated 17 November 2011.

The rationale for the Exchange Offers is to further improve and strengthen the quality and the efficiency of BNP Paribas's capital base, through the creation of Common Equity Tier 1 capital in light of regulatory changes pursuant to (i) the contemplated Directive of the European Parliament and the Council on the access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms and amending Directive 2002/87/EC of the European Parliament and of the Council on the supplementary supervision of credit institutions, insurance undertakings and investment firms in a financial conglomerate (CRD IV) and (ii) the contemplated Regulation of the European Parliament and the Council on prudential requirements for credit

institutions and investment firms (CRR I).

(ii) Estimated net proceeds: Not applicable

(iii) Estimated total expenses: As per 1 (iii) above

6. Fixed Rate Notes only - Yield

Indication of yield:

3.573 per cent.

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

7. Floating Rate Notes only - Historic Interest Rates

Not applicable

8. Performance of Index/ Share/ Commodity/ Inflation/ Foreign Exchange Rate/ Fund/ Reference Entity/ Entities/ ETI Interest/ Formula, Explanation of Effect on Value of Investment and Associated Risks and Other Information concerning the Underlying

Not applicable

#### 9. **OPERATIONAL INFORMATION**

ISIN Code: (i)

Temporary ISIN: XS0717822398

Permanent ISIN: XS0542371629

(ii) Common Code: Temporary Common Code: 071782239

Permanent Common Code: 054237162

(iii) Any clearing system(s) other than Euroclear and Clearstream, Luxembourg approved by the Issuer and the Principal Paying Agent and the relevant identification number(s):

(iv) Delivery: Delivery against payment

Additional Paying Agent(s) (v)

(if any):

Not applicable

Not applicable

(vi) Intended to be held in a manner which would allow Eurosystem eligibility:

Yes

10. **Public Offers**  Not applicable

11. **Placing and Underwriting**  Not applicable