

## Press release

### **ICCES EXPANDS VSAT COVERAGE IN THE MIDDLE EAST AND NORTH AFRICA WITH SES**

Leading regional services provider secures 116MHz on SES-4 satellite

Luxembourg – February 27, 2012 - SES (Euronext Paris and Luxembourg Stock Exchange: SESG) today announced that ICCES, a leading Saudi-based communications services provider and systems integrator, has signed a major capacity deal to serve new markets across the Middle East and North Africa.

As part of the long-term agreement, ICCES will use 116MHz of Ku-band capacity on the recently launched SES-4 satellite to help its customers extend their VSAT-delivered connectivity services across Saudi Arabia, North Africa, Libya, Tunisia and other key countries.

Together with SES, ICCES will provide a wide range of cost-effective solutions, from high-speed broadband to corporate VPN services, linking companies, government agencies, universities and homes within the Middle East and beyond. SES' 50<sup>th</sup> and largest satellite also allows ICCES and its telecom customers to connect oil and gas drilling rigs and ships at sea far off the Southern coast of Saudi Arabia.

"As the demand for business and residential connectivity surges across the Middle East and North Africa, ICCES is well positioned with the high-powered reach of SES-4 to meet the diverse challenges facing our customers," said Mohammed Nafjan, CEO of ICCES. "We are increasingly relying on SES' fleet and expertise to grow our VSAT business and network know-how, allowing us to provide consistent, high quality offerings to the communities and clients we serve."

"This new capacity agreement represents a milestone in a long-standing partnership between ICCES and SES," said Deepak Mathur, Senior Vice President, Commercial, Asia-Pacific and Middle East. "We're committed to the long-term success of our customers throughout the region, focused on enabling ICCES and other innovative telecom service providers to connect the Middle East and expand their reach into Africa and other emerging markets."

SES will exhibit at CABSAT, the Middle East's largest digital media and satellite expo, from 28 February to 1 March 2012 in the Dubai International Convention and Exhibition Centre. Visit us in the Sheikh Saeed Hall, S-H1. ICCES will exhibit in Hall S-K21.

For further information please contact:

Markus Payer  
Market Communication & PR  
Tel. +352 710 725 500  
[Markus.Payer@ses.com](mailto:Markus.Payer@ses.com)

Follow us on:

Twitter: [https://twitter.com/SES\\_Satellites](https://twitter.com/SES_Satellites)

Facebook: <https://www.facebook.com/SES.YourSatelliteCompany>

YouTube: <http://www.youtube.com/SESVideoChannel>

Blog: <http://en.ses.com/4243715/blog>

Find pictures and videos under: <http://www.ses.com/4245221/library>

### **About SES**

SES is a world-leading satellite operator with a fleet of 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organizations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).

### **About ICCES**

Based in the Middle East, ICCES is a full-service communications service provider and systems integrator. ICCES operates its own communication hubs, data centers and network operating centers around the world. For more information about ICCES, visit [www.icces.com](http://www.icces.com).

### **About SES-4**

Located at 338 degrees east, SES-4 is the 50<sup>th</sup> and largest satellite in the SES fleet. The spacecraft provides enhanced coverage over the Americas, Africa, Europe and the Middle East, ideal for video distribution, government, VSAT and maritime services.