#### Final Terms dated 7 February 2012



#### BPCE

Euro 40,000,000,000 Euro Medium Term Note Programme for the issue of Notes

# SERIES NO: 2012-07 TRANCHE NO: 1 Euro 100,000,000 1.6725 per cent. Notes due January 2014 (The "Notes")

#### NATIXIS

#### PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "**Conditions**") set forth in the Base Prospectus dated 17 November 2011 which received visa n°1-536 from the *Autorité des marchés financiers* (the "**AMF**") on 17 November 2011 and the Base Prospectus Supplement dated 25 January 2012 which received visa n°12-033 from the AMF on 25 January 2012, which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the "**Prospectus Directive**") as amended (which includes the amendments made by Directive 2010/73/EU (the "**2010 PD Amending Prospectus Directive**") to the extent that such amendments have been implemented in a Member State of the European Economic Area). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus Base Prospectus as so supplemented. The Base Prospectus and the Base Prospectus Area and the office of the Fiscal Agent or each of the Paying Agents and on the website of the AMF (www.amf-france.org) and copies may be obtained from BPCE, 50 avenue Pierre Mendès-France, 75013 Paris, France.

Issuer: BPCE
 (i) Series Number: 2012-07
 (ii) Tranche Number: 1
 Specified Currency or Currencies: Euro ("EUR")

4. Aggregate Nominal Amount of Notes admitted to trading:

|                           | (i)   | Series:  | EUR 100,000,000   |
|---------------------------|---|--|---|
|                           | (i)<br>(ii)                                   | Tranche:   | EUR 100,000,000   |
| 5.                        | • •   | e Price:   | 100 per cent. of the Aggregate Nominal Amount of Issue  |
| 6.                        | Specified Denomination(s):                    |  | EUR 100,000   |
| 7.                        | (i)   | Issue Date:  | 9 February 2012   |
|                           | (ii)  | Interest Commencement Date:  | Issue Date  |
| 8.                        | Inter   | est Basis:   | 1.6725 per cent. Fixed Rate (further particulars specified below)   |
| 9.                        | Matu  | urity Date:  | 17 January 2014   |
| 10.                       | <ol> <li>Redemption/Payment Basis:</li> </ol> |  | Redemption at par   |
| 11.                       | Char  | nge of Interest or   |   |
| Redemption/Payment Basis: |   | tion/Payment Basis:  | Not Applicable  |
| 12.                       | Put/0   | Call Options:  | Not Applicable  |
| 13.                       | (i) S   | Status of the Notes:   | Unsubordinated Notes  |
|                           | 6   | Dates of the corporate authorisations for issuance of Notes obtained:                  | Decision of the Directoire of the Issuer dated<br>27 June 2011 and of Mr. Roland Charbonnel, Director<br>Group Funding and Investor Relations, dated 31<br>January 2012 |
| 14.                       | Meth  | nod of distribution:   | Non-syndicated  |
| PR                        | ovis  | IONS RELATING TO INTEREST (IF  | ANY) PAYABLE  |
| 15.                       | Fixe  | d Rate Note Provisions   | Applicable  |
|                           | (i)   | Rate of Interest:  | 1.6725 per cent. per annum payable annually in arrear   |
|                           | (ii)  | Interest Payment Date(s):  | 17 January 2013 and the Maturity Date.  |
|                           | (iii)   | Fixed Coupon Amount:   | EUR 1,672.5 per EUR 100,000 in Nominal Amount   |
|                           | (iv)  | Broken Amount(s):  | Not Applicable  |
|                           | (v)   | Day Count Fraction (Condition 5(a)):   | Act/Act, Unadjusted   |
|                           | (vi)  | Determination Dates:   | Not Applicable  |
|                           | (vii)   | Other terms relating to the method<br>of calculating interest for Fixed<br>Rate Notes: | Not Applicable  |
| 16.                       | 16. Floating Rate Note Provisions             |  | Not Applicable  |
| 17.                       | 17. Zero Coupon Note Provisions               |  | Not Applicable  |
| 18.                       |   | x-Linked Interest Note/other<br>ble-linked interest Note Provisions                    | Not Applicable  |

| 19. Dua  | I Currency Note Provisions   | Not Applicable   |  |  |
|--|--|--|--|--|
| PROVISIONS RELATING TO REDEMPTION  |  |  |  |  |
| 20. Call   | Option   | Not Applicable   |  |  |
| 21. Put  | Option   | Not Applicable   |  |  |
| 22. Fina   | al Redemption Amount of each Note  | EUR 100,000 per Note of EUR 100,000 Specified Denomination |  |  |
| 23. Early Redemption Amount  |  |  |  |  |
| (i)  | Early Redemption Amount(s) of<br>each Note payable on redemption<br>for taxation reasons (Condition<br>6(f)), for illegality (Condition 6(j)) or<br>on event of default (Condition 9) or<br>other early redemption and/or the<br>method of calculating the same (if<br>required or if different from that set<br>out in the Conditions): | As set out in the Conditions                               |  |  |
| (ii)   | Redemption for taxation reasons<br>permitted on days others than<br>Interest Payment Dates<br>(Condition 6(f)):  | Yes  |  |  |
| (iii)  | Unmatured Coupons to become<br>void upon early redemption<br>(Materialised Bearer Notes only)<br>(Condition 7(f)):   | Not Applicable   |  |  |
| GENER  | AL PROVISIONS APPLICABLE TO 1  |  |  |  |
| 24. Forr   | n of Notes:  | Dematerialised Notes                                       |  |  |
| (i)  | Form of Dematerialised Notes:  | Bearer form (au porteur)                                   |  |  |
| (ii)   | Registration Agent:  | Not Applicable   |  |  |
| (iii)  | Temporary Global Certificate:  | Not Applicable   |  |  |
| (iv)   | Applicable TEFRA exemption:  | Not Applicable   |  |  |
| 25. Financial Centre(s) or other special provisions relating to Payment Dates:   |  | TARGET   |  |  |
| Adjusted Payment Date:   |  | Following Business Day Convention                          |  |  |
| <ul><li>26. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):</li><li>27. Details relating to Partly Paid Notes: amount of each payment comprising the</li></ul> |  | Not Applicable   |  |  |
|  | e Price and date on which each ment is to be made and  |  |  |  |
| consequences (if any) of failure to pay:   |  | Not Applicable   |  |  |
| 28. Deta   | ails relating to Instalment Notes  | Not Applicable   |  |  |

| <ul> <li>amount of each instalment, date on which each payment is to be made:</li> <li>29. Redenomination, renominalisation and reconventioning provisions:</li> <li>30. Consolidation provisions:</li> <li>31. <i>Masse</i>:</li> </ul> | Not Applicable<br>Not Applicable<br>Applicable<br>The initial Representative will be:<br>BNP Paribas Securities Services<br>Global Corporate Trust<br>Les Grands Moulins de Pantin<br>9 rue du Débarcadère |
|--|--|
|  | 93500 PANTIN<br>France   |
|  | represented by Mr. Sylvain THOMAZO   |
|  | The alternate Representative will be:<br>Sandrine D'HAUSSY<br>69 avenue Gambetta<br>94100 Saint Maur des Fossés<br>France  |
| 32. Other final terms:   | Not Applicable   |
| DISTRIBUTION   |  |
| 33. (i) If syndicated, names of Managers:  | Not Applicable   |
| (ii) Stabilising Manager(s) (if any):  | Not Applicable   |
| 34. If non-syndicated, name and address of Dealer:   | Natixis<br>47, quai d'Austerlitz<br>75013 Paris<br>France  |
| 35. Additional selling restrictions:   | Not Applicable   |
| 36. Commission and concession:   | Not Applicable   |
| GENERAL  |  |
| 37. The aggregate principal amount of<br>Notes issued has been translated into<br>Euro at the rate of [•] producing a sum<br>of:   | Not Applicable   |

# PURPOSE OF FINAL TERMS

These Final Terms comprise the final terms required for issue and admission to trading on Euronext Paris of the Notes described herein pursuant to the Euro 40,000,000,000 Euro Medium Term Note Programme of BPCE.

## RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of BPCE:

Duly represented by: .....

Roland CHARBONNEL, Director of Group Funding and Investor Relations

### **PART B – OTHER INFORMATION**

## 1 RISK FACTORS

Not Applicable

# 2 LISTING AND ADMISSION TO TRADING

| (i)   | Listing:  | Euronext Paris  |
|-------|---|---|
| (ii)  | Admission to trading:   | Application has been made by the Issuer (or on<br>its behalf) for the Notes to be admitted to trading<br>on Euronext Paris with effect from<br>9 February 2012. |
| (iii) | Estimate of total expenses<br>related to admission to<br>trading: | EUR 1,750   |

## 3 RATINGS

Applicable

The Notes to be issued are expected to be rated: S & P: A

Moody's: Aa3 Fitch: A+

Each of S&P, Moody's and Fitch is established in the European Union and is registered under Regulation (EC) No 1060/2009 ("CRA Regulation") as amended by Regulation (EU) No 513/2011. As such, each of S&P, Moody's and Fitch is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website in accordance with the CRA Regulation.

### 4 NOTIFICATION

Not Applicable

# 5 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

So far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

### 6 YIELD

Indication of yield: 1.6725 per cent. per annum

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

# 7 OPERATIONAL INFORMATION

| ISIN Code:   | FR0011198274             |  |  |  |
|--|--------------------------|--|--|--|
| Common Code:   | 074357911                |  |  |  |
| Depositaries:  |                          |  |  |  |
| (i) Euroclear France to act as<br>Central Depositary:  | Yes                      |  |  |  |
| <ul> <li>(ii) Common Depositary for<br/>Euroclear and Clearstream<br/>Luxembourg:</li> </ul>   | No                       |  |  |  |
| Any clearing system(s) other than<br>Euroclear and Clearstream,<br>Luxembourg and the relevant<br>identification number(s): Not Applicable |                          |  |  |  |
| Delivery:  | Delivery free of payment |  |  |  |
| Names and addresses of additional Paying Agent(s) (if any):  | Not Applicable           |  |  |  |