KPMG S.A.

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## Total Capital International Period from January 1 to March 31, 2012

Statutory auditors' review report on the interim financial statements

#### KPMG S.A. 1, cours Valmy 92923 Paris-La Défense Cedex S.A. au capital de € 5.497.100

Commissaire aux Comptes Membre de la compagnie régionale de Versailles

## ERNST & YOUNG Audit

1/2, place des Saisons 92400 Courbevoie - Paris-La Défense 1 S.A.S. à capital variable

> Commissaire aux Comptes Membre de la compagnie régionale de Versailles

## **Total Capital International**

Period from January 1 to March 31, 2012

### Statutory auditors' review report on the interim financial statements

To the Chief Executive Director,

In our capacity as statutory auditors of Total Capital International and in accordance with your request, we have performed a review of the accompanying interim financial statements of Total Capital International for the period from January 1 to March 31, 2012.

Management is responsible for the preparation and fair presentation of these interim financial statements. As they are not intended to be presented to the shareholders, they have not been approved by the board of directors. Our role is to express a conclusion on these financial statements based on our review.

We conducted our review in accordance with professional standards applicable in France. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the interim financial statements do not give a true and fair view of the assets, liabilities and financial position of the company, and the results of its operations for the period ended March 31, 2012, in accordance with accounting rules and principles applicable in France.

Paris-La Défense, April 26, 2012

The statutory auditors *French original signed by* 

KPMG S.A.

ERNST & YOUNG Audit

Jay Nirsimloo

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## TOTAL CAPITAL INTERNATIONAL 2 PLACE JEAN MILLIER 92400 COURBEVOIE R.C.S. 479 858 854

## FINANCIAL STATEMENTS AS OF 31 MARCH 2012

- BALANCE SHEET AS OF 31 MARCH 2012
- INCOME STATEMENT AS OF 31 MARCH 2012
- CASH FLOW STATEMENT AS OF 31 MARCH 2012
- APPENDIX

# BALANCE SHEET AS OF 31 MARCH 2012

#### BALANCE SHEET AS OF 31 MARCH 2012

	_						EUROS
		31 Mar. 2012					
ASSETS	Gross	Amortizations and depreciations	Net	31 Dec. 2011	LIABILITIES	31 Mar. 2012	31 Dec. 2011
FIXED ASSETS					SHAREHOLDERS' EQUITY (note 4)		
FINANCIAL ASSETS (note 2)	1 578 551 570		1 578 551 570		Capital	300 000	300 000
Long-term loans	1 574 737 945		1 574 737 945		Reserves	(47 581)	(41 309)
Drawdowns on credit facilities Accrued interests on long-term loans Accrued interests on credit facilities	3 813 625		3 813 625		Legal Reserves Retained Earnings	(47 581)	(41 309)
					Income for fiscal year N	66 041	(6 272)
TOTAL I	1 578 551 570		1 578 551 570		TOTALI	318 461	252 420
					PROVISIONS		
					TOTAL II		
CURRENT ASSETS					LIABILITIES		
ACCOUNTS RECEIVABLE (note 3)	1 390 463		1 390 463	258 400	Debenture loans and similar debt debentures (note 5)	1 579 436 802	
Current accounts and inter-company loans Related accounts receivable	258 241		258 241	258 400	Debenture loans after hedge swaps Accrued interests on debenture loans	1 574 737 945 4 698 857	
Other receivables Accrued income / swaps	1 132 222		1 132 222		Miscellaneous borrowings and financial debts (note 6)	148 163	
					Commercial Papers Creditor current accounts Related accounts payables / miscellaneous financial debts Accrued liabilities / swaps Other creditor	148 163	
					Operating liabilities (note 7)	38 607	5 980
					Trade notes and accounts payable Tax and social liabilities	5 587 33 021	5 980
TOTAL II	1 390 463		1 390 463	258 400	TOTAL III	1 579 623 572	5 980
PREPAID EXPENSES III					PREPAID INCOME IV		
GRAND TOTAL (I+II+III) EU	R 1 579 942 033		1 579 942 033	258 400	GRAND TOTAL (I+II+III+IV) EUR	1 579 942 033	258 400

# INCOME STATEMENT AS OF 31 MARCH 2012

#### **INCOME STATEMENT AS OF 31 MARCH 2012**

					EUROS
EXPENSES	31 Mar. 2012	31 Dec. 2011	INCOME	31 Mar. 2012	31 Dec. 2011
OPERATING EXPENSES (note 8) External expenses Taxes		7 325 500	OPERATING INCOME Miscellaneous income		
TOTAL I	0	7 825	TOTAL I	0	0
FINANCIAL EXPENSES (note 9)			FINANCIAL INCOME (note 10)		
Interests on debenture loans Interests on Billets de Trésorerie Interests on loans Interests on current accounts Interests on bank deposits Interests on swaps Other financial expenses Foreign exchange loss Miscellaneous financial expenses	4 698 857 7 528 148 163 0	4	Interests on long-term loans Interests on inter-company loans Interests on current accounts Interests on bank deposits Income from swaps Other interests and similar income Foreign exchange income Miscellaneous financial income	3 813 625 7 723 1 132 222 39	1 557
TOTAL II	4 854 547	4	TOTAL II	4 953 609	1 557
EXTRAORDINARY EXPENSES			EXTRAORDINARY INCOME		
TOTAL III	0	0	TOTAL III	0	0
INCOME TAX IV NET INCOME FOR THE PERIOD	33 021 66 041		NET LOSS FOR THE FISCAL YEAR		6 272
GRAND TOTAL EUR	4 953 609	7 829	GRAND TOTAL E	UR 4 953 609	7 829

# CASH FLOW STATEMENT AS OF 31 MARCH 2012

## CASH FLOW STATEMENT

in thousands of euros

		31 Mar. 2012	31 Dec. 20
ERATING CASH FLOW			
Fiscal period income	As of 31.12.2011		
Fiscal period income	As of 31.03.2012	66	
Minus (plus) working capital requir	ed	33	
Net Operating Cash Flow		99	
ESTMENT CASH FLOW			
Increase in long-term loans		-1 514 642	
Repayment of long-term loans		0	
1.7			
Net Investment Cash Flow		-1 514 642	
Net Investment Cash Flow ANCING CASH FLOW			
Net Investment Cash Flow ANCING CASH FLOW Capital increase		0	2
Net Investment Cash Flow ANCING CASH FLOW Capital increase Net loans issued	bilities		2
Net Investment Cash Flow ANCING CASH FLOW Capital increase Net loans issued Changes in short-term financial lia Changes in short-term receivables		0 1 605 255	
Net Investment Cash Flow ANCING CASH FLOW Capital increase Net loans issued Changes in short-term financial lia		0 1 605 255 74 297	
Net Investment Cash Flow ANCING CASH FLOW Capital increase Net loans issued Changes in short-term financial lia Changes in short-term receivables		0 1 605 255 74 297 -75 236	
Net Investment Cash Flow ANCING CASH FLOW Capital increase Net loans issued Changes in short-term financial lia Changes in short-term receivables Net Financing Cash Flow		0 1 605 255 74 297 -75 236 <b>1 604 316</b>	
Net Investment Cash Flow ANCING CASH FLOW Capital increase Net loans issued Changes in short-term financial lia Changes in short-term receivables Net Financing Cash Flow Cash increase (decrease)	tions	0 1 605 255 74 297 -75 236 <b>1 604 316</b> 89 773	2

# APPENDIX

# APPENDIX

Note

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### SIGNIFICANT EVENTS

During the first three months 2012, Total Capital International was active on debt capital markets through various debt issuance programmes, together with a management of interest rate risk.

For long-term borrowings, Total Capital International can issue along with TOTAL S.A., Total Capital and Total Capital Canada as principal issuer under the EMTN programme (guaranteed by TOTAL S.A.) and under a US SEC Registered Shelf programme (guaranteed by TOTAL S.A.).

In 2012, Total Capital International issued debenture loans for USD 0.1 billion (after swaps) under the EMTN programme, and for USD 2 billion under the US SEC Registered Shelf programme, guaranteed by Total S.A..

Total Capital International's issue programmes have a long term and a short term ratings by Standard and Poor's: AA-/A-1+ with a stable outlook, by Moody's: Aa1/P-1 with a stable outlook and by DBRS: AA/R-1 middle with a stable outlook. These ratings were made possible thanks to Total S.A.'s guarantee granted to these programmes.

## Note 1: ACCOUNTING RULES

## GENERAL PRINCIPLES

The balance sheet and income statement are established in accordance with the provisions of French law and in compliance with generally accepted accounting principles used by corporations.

## ACCOUNTING RULES AND METHODS

The long- and medium-term financing transactions within the Total group are recorded as financial assets according to their face value.

## ✓ Currency transactions

Given Total Capital International's financial activities and the significant amount of its foreign currency inflows and outflows, Total Capital International uses multi-currency accounting, as financial institutions do.

Therefore, at closing, Total Capital International does not use translation adjustment accounts but revaluates balance sheet and off-balance sheet entries whose impact is recorded in the income statement.

The revaluation of long-term off-balance sheet items in foreign currencies is recorded in the balance sheet as the financial derivative instruments with which they match (debenture loans).

The revaluation of short-term off-balance sheet items in foreign currencies is recorded under "revenue receivables from the revaluation of off-balance sheet foreign exchange positions" or "expenses payables for the revaluation of off-balance sheet foreign exchange positions."

The foreign exchange positions are converted into euros based on the exchange rate at the end of the fiscal year.

## ✓ Interest Rate and Currency Financial Instruments

Outstanding transactions involving forward financial instruments are recognized as off-balance sheet liabilities. They consist primarily of interest rate and currency swap agreements negotiated for hedging purposes in order to manage Total Capital International's exposure to fluctuations in interest rates and foreign exchange rates.

The interest differentials along with the premiums or discounts associated with these swaps or forward contracts are recorded, prorated over the period, in the income statement as financial expenses or income over the life of the items that they match.

A provision will be booked for possible losses relating to transactions where the accounting standards for hedging are not respected.

## ✓ Debenture loans

Debenture loans converted into US dollars or euros through individually paired swaps are shown in the post-swap currency. They are converted at the closing rate on the date of the account statement. The profits and losses resulting from the conversion at the closing rate of the currency borrowings and currency swaps are recorded as revenue under the heading: Foreign Exchange Profits and Losses.

in thousands of euros

#### Note 2: FINANCIAL ASSETS

Financial assets are comprised of long-term loan in dollars with TOTAL Finance Exploitation for a nominal amount of € 826 million and with Total Finance for a nominal amount of € 749 million. They are fully backed to the debenture loans after taking into account the issue swaps.

#### a) Changes in financial assets

FINANCIAL ASSETS	POSITION AT THE OPENING OF FISCAL YEAR	INCREASES ACQUISITIONS CONTRIBUTIONS	DECREASES DISPOSALS	GROSS VALUE AT CLOSING
Long-term loans Accrued interests on long-term loans		1 574 738 3 814		1 574 738 3 814
TOTAL	0	1 578 552	0	1 578 552

#### b) Financial assets repayment schedule

			ir	n thousands of euros
	GROSS AMOUNT	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	MORE THAN 5 YEARS
Long-term loans Accrued interests on long-term loans	1 574 738 3 814	3 814	826 011	748 727
TOTAL	1 578 552	3 814	826 011	748 727

#### Note 3: ACCOUNTS RECEIVABLE

More than 18% of the accounts receivable are loans with Total Treasury amounting to  $\leq 0.258$  million and more than 81% with Total Capital amounting to  $\leq 1.132$  million

#### **Detail of Accounts Receivable**

			iı	n thousands of euros
	GROSS AMOUNT	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	MORE THAN 5 YEARS
Current accounts and inter-company loans Accrued interest (inter-company loans, current accounts)	258	258		
Other receivables Accrued income on swaps and forward transactions	1 132	1 132		
TOTAL	1 390	1 390		

## Note 4: SHAREHOLDERS' EQUITY

## a) Changes in Shareholders' Equity

	in thousands of euro				
2011	POSITION AT THE OPENING OF FISCAL YEAR	NET INCOME APPROPRIATION 2010	POSITION AS OF 31 Dec. 2011		
Share capital Legal reserve	40		300		
Retained earnings Income for fiscal year 2010 Dividend distribution	(36) (6)	-6 6	(42) 0		
Income as of 31 December 2011			(6)		
TOTAL SHAREHOLDERS' EQUITY	(2)	0	252		

	in thousands of euro				
2012	POSITION AT THE OPENING OF FISCAL YEAR	NET INCOME APPROPRIATION 2011	POSITION AS OF 31 Mar. 2012		
Share capital Legal reserve	300		300		
Retained earnings Income for fiscal year 2011 Dividend distribution	(42) (6)	(6) 6	(48) 0		
Income as of 31 Mar. 2012			66		
TOTAL SHAREHOLDERS' EQUITY	252	0	318		

## b) Structure of the Share Capital

Total Capital International comprises 30,000 shares with a face value of €10 each, held as follows:

TOTAL SA	29 994	shares representing	99,98%
DIRECTORS	6	shares representing	0,02%

#### NOTE 5: DEBENTURE LOANS AND SIMILAR DEBT DEBENTURES

The debenture loans are shown below first before conversion into US dollars or euros mainly with variable-rate, then following the impact of the revaluation of swaps for currency risk. They are redeemed at maturity. After the conversion into US dollars or euros, these debts finance all long-term loans and drawdonws on credit facilities, in addition to other items.

						in thousar	nds of euros
FX.	DEBENTURE LOANS	IN SPECIFIC CURRENCY	31 Mar. 2012	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	MORE THAN 5 YEARS	31 Dec. 2011
AUD	EXISTING AS OF 31.03.12	100 000 000	77 906		77 906		
USD	EXISTING AS OF 31.03.12	2 000 000 000	1 497 454		748 727	748 727	
	Total debenture loans before hedge swaps		1 575 360		826 633	748 727	
	Impact of revaluation of hedge swaps		-622	-622			
	Total debenture loans after hedge swaps		1 574 738	-622	826 633	748 727	
	Interest accrued / debenture loans		4 699	4 699			
	Total		1 579 437	4 077	826 633	748 727	

#### Note 6: MISCELLANEOUS BORROWINGS AND FINANCIAL DEBTS

#### Repayment schedule for miscellaneous borrowings and financial debts

Repayment schedule for miscenaneous borro	0			in thousand	ds of euros
	31 Mar. 2012	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	INCLUDING MORE THAN 5 YEARS	31 Dec. 2011
Surety deposits Current account receivable Related accounts payables / miscellaneous financial debts Accrued liabilities / swap Miscellaneous accounts payables	148	148			
TOTAL LIABILITIES	148	148			

#### Note 7: OPERATING LIABILITIES

#### Repayment schedule for operating liabilities

				in thousand	ds of euros
	31 Mar. 2012	LESS THAN A YEAR	BETWEEN 1 AND 5 YEARS	INCLUDING MORE THAN 5 YEARS	31 Dec. 2011
Trade notes and accounts payable Taxes and social obligations	6 33	6 33			6
TOTAL LIABILITIES	39	39			6

#### **Note 8: OPERATING EXPENSES**

in thousands of euros

	31	31 Dec. 2011				
	Affiliated Corporations	Others	Total	Affiliated Corporatio ns	Others	Total
External expenses Taxes					7 1	7 1
TOTAL	0	0	0	0	8	8

#### Note 9: FINANCIAL EXPENSES

in thousands of euros

	31	31 Mar. 2012			31 Dec. 2011			
	Affiliated corporations	Others	Total	Affiliated corporation s	Others	Total		
Interests on Debenture Loans Interests on Loans		4 699	4 699					
Interests on Current Accounts Interests on Bank deposits	8		8					
Interests on Swaps Other expenses Foreign exchange losses	148		148					
Net foreign exchange losses (1)								
TOTAL	156	4 699	4 855	0		0		

#### Note 10: FINANCIAL INCOME

in thousands of euros

		in thousands of e				
	31	Mar. 2012		31 Dec. 2011		
	Affiliated corporations	Others	Total	Affiliated corporation	Others	Total
Interests on long-term loans Interests on credit facilities Inter-company loans	3 814		3 814			
Interests on current accounts Interests on Bank deposits	8		8	2		2
Income from swaps Other Interests and similar income Various financial income	1 132		1 132			
Net foreign exchange profits (1)						
TOTAL	4 954		4 954	2		2

(1) The foreign exchange profits and losses break up as follows: in thousands of euros

	In thousands of euros				
	31 Mar. 2012	31 Dec. 2011			
Foreign exchange losses	-6 570				
Foreign exchange profits	6 570				
TOTAL	0				

#### Note 11: OFF-BALANCE SHEET COMMITMENTS

#### a) Portfolio of derivative financial instruments

The off-balance sheet commitments for derivative financial instruments are shown below. These amounts establish the notional commitment without reflecting an underlying loss or gain.

						in thousan	ds of euros	
	31 Mar. 2012						31 Dec. 2011	
IANAGEMENT OF INTEREST RATE RISK	TOTAL	2012	2013	2014	2015	2016 and after	TOTAL	
Swaps / hedging fixed interest bond issues * Notional amount Swaps / hedging floating interest bond issues *	826 633					826 633		
Notional amount Long-term cross-currency swaps Fixed interest rate lending swaps Notional amount Variable interest rate lending swaps								
Notional amount Interest rate swaps Fixed interest rate lending swaps Notional amount								
Variable interest rate lending swaps Notional amount								

\* Cross-currency swaps and interest-rate swaps matched to bonds

							in thousand	ds of euros
			31 Mar. 2012 31 Dec. 2					31 Dec. 2011
MANAGEMENT OF FOREIGN EXCHAN	GE RISK	TOTAL	2012	2013	2014	2015	2016 and after	TOTAL
Foreign exchange swaps Forward currency contracts	Notional amount							

#### b) Market valuation of derivative financial instruments

As of 31 March 2012, the details of the market valuation of derivative financial instruments are as follows:

	31 Mar. 2012	31 Dec. 2011
Swaps hedging bond issues Short term interest swap Interst swap Forward currency financial instruments	390 * 0 * -10 170 * 0	• •

(\*) The market value of the swaps is "ex coupon".

### c) Other off-balance sheet commitments

			in thousand	ds of euros	
	31 Ma	r. 2012	31 Dec. 2011		
COMMITMENT CATEGORY	Affiliated corporations	Others	Affiliated corporations	Others	
Commitments given					
-Credit facilities granted					
-Drawdowns on credit facilities					
-Non-utilised credit facilities					
Commitments received					
-Credit facilities allocated					
-Drawdowns on credit facilities					
-Non-utilised credit facilities					

## **NOTE 12 : CONSOLIDATION**

Total Capital International's accounts are fully consolidated into the financial statements of the TOTAL S.A.

### **NOTE 13: FISCAL INTEGRATION**

Total Capital International, a subsidiary of TOTAL S.A., is included in the fiscal integration of TOTAL S.A..

### NOTE 14: STAFF AND MANAGEMENT BODIES

Total Capital International benefits from the technical and administrative assistance of staff from TOTAL S.A. and does not pay any remuneration to the members of the Board of Directors.