



## Press release

### SES SIGNS NEW MULTI-YEAR CAPACITY DEAL WITH TELIKOM PNG

SINGAPORE, June 19, 2012 - SES (Euronext Paris and Luxembourg Stock Exchange: SESG) announced today at CommunicAsia2012 that it has signed a new multi-year capacity deal with Telikom Papua New Guinea (Telikom PNG), the country's incumbent telecommunications operator. The deal involves a renewal of satellite capacity on NSS-9 at 183 degrees East and on NSS-6 at 95 degrees East. In total, Telikom PNG currently contracts more than 100 MHz in capacity with SES and is one of SES' largest customers in Papua New Guinea.

Telikom PNG is the premier operator of voice and data services in Papua New Guinea. The renewal will enable Telikom PNG to continue expanding its cellular services into new regions and provide telephone services over challenging mountainous terrain by providing cellular backhaul between a large number of sites around the country and the capital, Port Moresby.

Deepak Mathur, Senior Vice President Commercial, Asia-Pacific and the Middle East at SES, said: "NSS-9 deploys state-of-the-art technology and is one of the most powerful satellites in SES' fleet of 50 satellites, enabling customers like Telikom PNG to optimise their networks to get the maximum throughput to save costs and operate more efficiently. We are delighted to support Telikom PNG's service expansion to improve connectivity for enterprises, governments and consumers, and contribute further to the development of the telecommunications sector in Papua New Guinea."

Charles Litau, CEO, Telikom Papua New Guinea, said: "The new deal will allow us to provide our customers with connectivity to the remotest locations – the highlands, mining camps and islands of Papua New Guinea. We have benefitted from SES' global expertise and excellent technical and engineering support, and we look forward to further developing our strong partnership by exploring other business opportunities in Papua New Guinea."

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## **About SES**

SES is a world-leading satellite operator with a fleet of 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).