

## Press release

### **SES AND PACTEL SIGN ADDITIONAL CAPACITY DEAL TO PROVIDE INTERNET CONNECTIVITY TO BUSINESSES IN PACIFIC REGION**

LUXEMBOURG – August 21, 2012 – SES (Euronext Paris and Luxembourg Stock Exchange: SESG) today announced that global satellite communications provider Pactel has broadened its partnership with SES via a multi-year capacity deal on NSS-6. Under the new capacity expansion deal, Pactel will utilise multi-transponder capacity on two SES satellites -- NSS-9 at 183 degrees East and NSS-6 at 95 degrees East.

Pactel, a longstanding SES customer, will use the additional capacity to expand its voice and data service offerings within the Pacific region, enabling it to provide remote businesses across Australia, Papua New Guinea and Timor-Leste with access to reliable and affordable connectivity.

Andrew Taylor, CEO, Pactel International, said: "With a global fleet of 51 satellites, SES covers virtually all of the world's population. The comprehensive coverage of both NSS-6 and NSS-9 have enabled us to expand our networks further, providing coverage to even the most remote Pacific islands. The high-powered NSS-6 beam also means our customers require much smaller antennas to stay connected, making them much easier to install, while being both cost and space effective."

"Pactel has enjoyed tremendous success in overcoming geographic challenges to offer reliable broadband access to businesses in the region. We are pleased to have found a solution with NSS-6 for Pactel's growing business needs and that we are able to continue playing a key role in connecting the remote businesses in the Asia-Pacific region," said Deepak Mathur, Senior Vice President Commercial, Asia-Pacific and the Middle East at SES. "This contract with Pactel represents an important milestone in our already significant and growing partnership."

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### **About SES**

SES is a world-leading satellite operator with a fleet of 51 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).

### **About Pactel International**

Pactel International is an Australian-owned, global satellite communications provider, supplying connectivity across all areas of the Asia-Pacific, Africa and the Middle East.

Pactel International provides data, voice and general telecommunications services, focusing on remote locations within Asia-Pacific and the Middle East. The Company implements fully customized solutions to match their customers' specific telecommunications needs; from point to point links through to fully managed networks.

With the head office in Sydney, Australia, and regional offices across the Asia-Pacific, Pactel International offers support to all of their customers in similar time zones. Pactel International works closely with their customers and adopts a hands-on approach during the design, implementation, and delivery of all solutions.