#### **FINAL TERMS DATED 14 AUGUST 2012**

# **BNP Paribas Arbitrage Issuance B.V.**

(incorporated in The Netherlands) (as Issuer)

#### **BNP Paribas**

(incorporated in France) (as Guarantor)

(Warrant and Certificate Programme)

# **EUR "OET Call" Certificates relating to European indices**

# **BNP Paribas Arbitrage S.N.C.**

(as Manager)

The Base Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that, except as provided in sub-paragraph (ii) below, any offer of Securities in any Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "**Relevant Member State**") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Securities. Accordingly any person making or intending to make an offer of the Securities may only do so:

- (i) in circumstances in which no obligation arises for the Issuer or any Manager to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer; or
- (ii) in those jurisdictions mentioned in Paragraph 44 of Part A below, provided such person is one of the persons mentioned in Paragraph 44 of Part A below and that such offer is made during the Offer Period specified for such purpose therein.

Neither the Issuer nor any Manager has authorised, nor do they authorise, the making of any offer of Securities in any other circumstances.

The expression "**Prospectus Directive**" means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State), and includes any relevant implementing measure in the Relevant Member State and the expression "**2010 PD Amending Directive**" means Directive 2010/73/EU.

#### **PART A - CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 1 June 2012, each Supplement to the Base Prospectus published and approved on or before the date of the Final Terms (copies of which are available as described below) and any Supplement to the Base Prospectus which may have been published and approved before the issue of any additional amount of Securities (the "Supplements") (provided that to the extent any Such Supplement (i) is published and approved after the date of these Final Terms and (ii) provide for any change to the Conditions of Securities such changes shall have no effect with respect to the Conditions of the Securities to which these Final Terms relate) which together constitute a base prospectus for the purposes of Directive 2003/71/EC (the "Prospectus Directive") as amended (which includes the amendments made by Directive 2010/73/EU (the "2010 PD Amending Directive") to the extent that such amendments have been implemented in a relevant Member State). This document constitutes the Final Terms of the Securities described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on BNP Paribas Arbitrage Issuance B.V. (the "Issuer") and the offer of the Securities is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus, any Supplement(s) to the Base Prospectus and these Final Terms are available for viewing, respectively, on the following websites: <a href="www.produitsdebourse.bnpparibas.fr">www.produitsdebourse.bnpparibas.fr</a> for public offering in France and <a href="www.produitsdebourse.bnpparibas.fr">www.produitsdebourse.bnpparibas.fr</a> for public offering in France and <a href="www.produitsdebourse.bnpparibas.fr">www.produitsdebourse.bnpparibas.fr</a> for public offering in France and <a href="www.produitsdebourse.bnpparibas.fr">www.produitsdebourse

References herein to numbered Conditions are to the terms and conditions of the relevant series of Securities and words and expressions defined in such terms and conditions shall bear the same meaning in these Final Terms in so far as they relate to such series of Securities, save as where otherwise expressly provided.

These Final Terms relate to the series of Securities as set out in "Specific Provisions for each Series" below. References herein to "Securities" shall be deemed to be references to the relevant Securities that are the subject of these Final Terms and references to "Security" shall be construed accordingly.

#### SPECIFIC PROVISIONS FOR EACH SERIES

| Series Number /<br>ISIN Code | No. of<br>Securities<br>issued | No. of<br>Securities | Common<br>Code | Mnemonic<br>Code | Issue Price<br>per Security | Redemption Date | Parity |
|------------------------------|--------------------------------|----------------------|----------------|------------------|-----------------------------|-----------------|--------|
| NL0010194593                 | 50,000                         | 50,000               | 81765294       | X063B            | EUR 4.15                    | Open End        | 10     |
| NL0010194932                 | 50,000                         | 50,000               | 81765308       | X097B            | EUR 9.95                    | Open End        | 100    |
| NL0010194940                 | 50,000                         | 50,000               | 81765316       | X098B            | EUR 3.25                    | Open End        | 100    |

The underlying ("**Underlying**") in respect of each series ("**Series Number/ISIN Code**") is set out in the Part C – "Other applicable terms".

## **GENERAL PROVISIONS**

The following terms apply to each series of Securities:

1. Issuer: BNP Paribas Arbitrage Issuance B.V.

Guarantor: BNP Paribas.
Trade Date: 8 August 2012.
Issue Date: 14 August 2012.
Consolidation: Not applicable.

6. Type of Securities: (a) Certificates.

(b) The Securities are Index Securities.

The Certificates are Open End Turbo Certificates and are OET Call ("**OET Call Certificates**"). Further particulars set out in "Specific Provisions for each Series" above and as set out in Part C – "Other Applicable Terms".

The provisions of Annex 1 (*Additional Terms and Conditions for Index Securities*) and Annex 14 (*Additional Terms and Conditions for OET Certificates*) shall apply.

7. Form of Securities: Dematerialised bearer form (*au porteur*).

8. Business Day Centre(s): The applicable Business Day Centre for the purposes of the definition of

"Business Day" in Condition 1 is TARGET2.

Settlement: Settlement will be by way of cash payment (Cash Settled Securities).

10. Variation of Settlement:

(a) Issuer's option to vary settlement: The Issuer does not have the option to vary settlement in respect of the

Securities.

(b) Variation of Settlement of Physical Delivery Securities:

Not applicable.

Relevant Asset(s): Not applicable.
Entitlement: Not applicable.
Conversion Rate: Not applicable.
Settlement Currency: Euro (EUR).

15. Syndication: The Securities will be distributed on a non-syndicated basis.

16. Minimum Trading Size: Not applicable.

17. Principal Security Agent: BNP Paribas Securities Services S.C.A.

18. Registrar: Not applicable.

19. Calculation Agent: BNP Paribas Arbitrage S.N.C.

8 rue de Sofia 75018 Paris (France).

20. Governing law: French law.

21. Special conditions or other modifications to the Terms and

Conditions:

Not applicable.

#### PRODUCT SPECIFIC PROVISIONS

22. Index Securities: Applicable.

> (a) Index/Basket of Indices/Index Sponsor(s):

The OET Certificates relate to European indices (each an "Index" or an Underlying), as set out in the table in Part C - "Other Applicable Terms", in respect of the relevant Series.

The EURO STOXX 50<sup>®</sup> Index is a Composite Index.

The Index Sponsors, or any successor acceptable to the Calculation

Agent, are set out in Part C - "Other Applicable Terms".

(b) Index Currency: EUR.

(c) Exchange(s): As set out in Part C - "Other Applicable Terms".

(d) Related Exchange(s): All Exchanges.

(e) Exchange Business Day: Single Index Basis.

(f) Scheduled Trading Day: Single Index Basis.

Not applicable. (g) Weighting:

(h) Settlement Price: The Final Price as set out in §34(a).

(i) Disrupted Day: As per Conditions.

(j) Specified Maximum Days of Disruption:

20 (twenty) Scheduled Trading Days.

(k) Valuation Time: If no Automatic Early Redemption Event has occurred, the Scheduled

Closing Time, provided that if the Valuation Date is the same date as the maturity date of the futures or options contracts on the Index maturing on the Related Exchange, then the relevant time on the Valuation Date will be the time when the official liquidation price for the relevant futures or options contracts on the Index is calculated and published by the Related

Exchange.

(I) Delayed Redemption on Occurrence of an Index Adjustment

Not applicable.

(m) Index Correction Period: As per Conditions.

(n) Other terms or special conditions: Not applicable.

(o) Additional provisions applicable to Not applicable.

**Custom Indices:** 

Event:

(p) Additional provisions applicable to Not applicable.

Futures Price Valuation:

23. Share Securities: Not applicable.

24. ETI Securities: Not applicable.

25. Debt Securities: Not applicable.

26. Commodity Securities: Not applicable.

27. Inflation Index Securities: Not applicable.

28. Currency Securities: Not applicable.

29. Fund Securities: Not applicable.

30. Market Access Securities: Not applicable.

31. Futures Securities: Not applicable.

32. Credit Securities: Not applicable.

33. Preference Share Certificates: Not applicable.

34. OET Certificates: Applicable.

(a) Final Price: As per OET Certificate Conditions, provided that, with respect to sub-

paragraph (a) of the definition of "Final Price", if the Valuation Date is the same date as the maturity date of the futures or options contracts on the Index maturing on the Related Exchange, then the Final Price will be equal to the official liquidation price of such futures or options contracts

maturing on the Valuation Date.

(b) Valuation Date: As per OET Certificate Conditions.

(c) Exercise Price: The exercise price per OET Certificate is set out in Part C - "Other

Applicable Terms", together with the applicable rounding rule (the

"Capitalised Exercise Price Rounding Rule").

(d) Capitalised Exercise

Price:

As per OET Certificate Conditions.

OET Websites: www.produitsdebourse.bnpparibas.fr or

www.listedproducts.cib.bnpparibas.be, or such other website(s) of the

Issuer as may be notified to the Holders.

Local Business Day Centre: Paris.

(e) Dividend Percentage: 100 per cent.

(f) Financing Rate: The 1 month EURIBOR rate which appears on Reuters screen page

"EURIBOR1M=" at or around of 2.15 p.m. (Paris time).

If the appropriate rate fails to appear on Reuters screen page on time,

then the last such rate available shall apply.

In respect of EURO STOXX  $\mathbf{50}^{\mathrm{@}}$  Index and  $\mathrm{AEX}^{\mathrm{@}}$  Index

- plus 3%;

In respect of DAX® Index

- plus 2%;

The percentage above may be revised, at the sole discretion of the Calculation Agent, each Local Business Day, between 0% and a Maximum percentage as specified in Part C - "Other Applicable Terms".

The Financing Rate is available for information, subject to any technical problems, during normal business hours on any Local Business Day during the term of the relevant OET Certificates websites set out in §34(d).

Applicable. (g) **Automatic Early** 

Redemption: As per OET Certificate Conditions.

(i) Observation Traded price of the relevant Underlying. Price:

Observation At any time during the opening hours of the Exchange. (ii) Time(s):

As per OET Certificate Conditions, provided that the Security Threshold in (iii) Security respect of the Issue Date is as set out in Security Thresholdinitial in Part C -Threshold:

"Other Applicable Terms".

The Security Threshold in respect of a Relevant Business Day will be published as soon as practicable after its determination on websites set

out in §34(d).

As specified in the table set out in Part C - "Other Applicable Terms". (iv) Security Threshold

Rounding Rule: As specified in the table set out in Part C - "Other Applicable Terms".

Percentage:

(vi) Minimum 0% Security Percentage:

Security

(vii) Maximum 20% Security Percentage:

As per OET Certificate Conditions. (viii) Reset Date:

Not applicable. (h) Other provisions:

35. Additional Disruption Events: Applicable.

36. Optional Additional Disruption (a) The following Optional Additional Disruption Events apply to the Events:

Securities: Not applicable.

(b) Delayed Redemption on Occurrence of an Additional Disruption Event

and/or an Optional Additional Disruption Event: Not applicable.

37. Knock-in Event: Not applicable. 38. Knock-out Event: Not applicable.

PROVISIONS RELATING TO WARRANTS

(v)

39. Provisions relating to Warrants: Not applicable.

## PROVISIONS RELATING TO CERTIFICATES

40. Provisions relating to Certificates: Applicable.

> (a) Notional Amount of each Not applicable. Certificate:

(b) Partly Paid Certificates: The Certificates are not Partly Paid Certificates.

(c) Interest: Not applicable.

(d) Fixed Rate Provisions: Not applicable.

(e) Floating Rate Provisions: Not applicable.

(f) Linked Interest Certificates: Not applicable.

(g) Payment of Premium Amount(s): Not applicable. (h) Index Linked Interest Certificates: Not applicable.

(i) Share Linked Interest Certificates: Not applicable.

(j) ETI Linked Interest Certificates: Not applicable.

(k) Debt Linked Interest Certificates: Not applicable.

(I) Commodity Linked Interest

Certificates:

Not applicable.

(m) Inflation Index Linked Interest

Certificates:

Not applicable.

(n) Currency Linked Interest

Certificates:

Not applicable.

(o) Fund Linked Interest Certificates: Not applicable.

(p) Futures Linked Interest

Certificates:

Not applicable.

(q) Instalment Certificates: The Certificates are not Instalment Certificates.

(r) Issuer Call Option: Not applicable.

(s) Holder Put Option: Not applicable.

(t) Automatic Early Redemption: Not applicable.

(u) Cash Settlement Amount: As per OET Certificate Conditions.

(v) Renouncement Notice Cut-off

Time:

Not applicable.

(w) Strike Date: Not applicable.

(x) Redemption Valuation Date: Not applicable.

(y) Averaging: Averaging does not apply to the Securities.

(z) Observation Dates: Not applicable.

(aa) Observation Period: Not applicable.

(bb) Settlement Business Day: Not applicable.

(cc) Cut-off Date: Not applicable.

# **DISTRIBUTION AND US SALES ELIGIBILITY**

41. Selling Restrictions: As set out in the Base Prospectus.

(a) Eligibility for sale of Securities in the United States to Als:

The Securities are not eligible for sale in the United States to Als.

(b) Eligibility for sale of Securities in the United States to QIBs within the meaning of Rule 144A: The Securities are not eligible for sale in the United States under Rule 144A to QIBs.

(c) Eligibility for sale of Securities in the United States to QIBs within the meaning of Rule 144A who are also QPs within the meaning of the Investment Company Act: The Securities are not eligible for sale in the United States to persons who are QIBs and QPs.

42. Additional U.S. Federal income tax

consequences:

Not applicable.

43. Registered broker/dealer: Not applicable.

44. An offer of the Securities may be made by the Manager and BNP Paribas Non exempt Offer:

(together with the Manager, the "Financial Intermediaries") other than pursuant to Article 3(2) of the Prospectus Directive in France and in the Kingdom of Belgium ("Public Offer Jurisdictions"). See further

Paragraph 7 of Part B below.

# PROVISIONS RELATING TO COLLATERAL AND SECURITY

45. Collateral Security Conditions: Not applicable.

# **Purpose of Final Terms**

These Final Terms comprise the final terms required for issue and public offer in the Public Offer Jurisdictions and admission to trading on NYSE Euronext Paris ("Euronext Paris") of the Securities described herein pursuant to the BNP Paribas, BNP Paribas Arbitrage Issuance B.V. Warrant and Certificate Programme.

## Responsibility

The Issuer accepts responsibility for the information contained in these Final Terms. To the best of the knowledge of the Issuer (who has taken all reasonable care to ensure that such is the case), the information contained herein is in accordance with the facts and does not omit anything likely to affect the import of such information.

Signed on behalf of BNP Paribas Arbitrage Issuance B.V.

As Issuer:

By: Céline DOFFÉMONT

Duly authorised

#### **PART B - OTHER INFORMATION**

# 1. Listing and Admission to Trading – De-listing

Application has been made to list the Securities on Euronext Paris and to admit the Securities described herein for trading on Euronext Paris.

The de-listing of the Securities on the exchange shall occur at the opening time on the Valuation Date or on the Exchange Business Day following the Valuation Date in case of an Automatic Early Redemption, subject to any change to such date by such exchange or any competent authorities, for which the Issuer and the Guarantor shall under no circumstances be liable.

#### 2. Ratings

The Securities to be issued have not been rated.

#### Risk Factors

As stated in the Base Prospectus.

#### 4. Interests of Natural and Legal Persons Involved in the Issue/Offer

"Save as discussed in "Risk Factors" in the Base Prospectus, so far as the Issuer is aware, no person involved in the offer of the Securities has an interest material to the offer."

# 5. Performance of Underlying/Formula/Other Variable, Explanation of Effect on Value of Investment and Associated Risks and Other Information concerning the Underlying

The Securities are Open End Turbo Certificates ("OET Call Certificates" or "OET Certificates") relate to European indices and denominated in EUR.

The OET Certificates are undated Securities and may be redeemed at a date designated as such by the Issuer, in its sole discretion and notified to the Holders in accordance with Annex 14 (Additional Terms and Conditions for OET Certificates).

The percentage comprising the Financing Rate may be revised in the sole discretion of the Calculation Agent in accordance with the provisions of **Part A §34(f)**. Investors should be aware that these modifications may have a significant effect, adverse or positive, on the price of the OET Certificates and consequently on the cash amount to be received by the investors.

The OET Certificates may also be automatically early redeemed upon the occurrence of an Automatic Early Redemption Event. An Automatic Early Redemption Event shall be deemed to occur if, the Observation Price of the relevant Underlying during the Observation Time(s) is less than or equal to the Security Threshold (see Part A §34(g)).

Upon redemption at the discretion of the Issuer or upon the occurrence of an Automatic Early Redemption Event, the Holder will receive on the Redemption Date a Cash Settlement Amount equals to the excess (if any) – adjusted by Parity – of the Final Price over the Capitalised Exercise Price. Such amount will be paid in EUR.

The OET Certificates include a leverage factor which increases the exposure to the Underlying compared to a conventional investment in the relevant Underlying.

The Securities are not capital-protected. Accordingly, investors should be aware that they may sustain a partial or total loss of the purchase price of their Securities.

In respect of secondary market transactions, the price of the Securities will depend upon market conditions and may be subject to significant fluctuations.

Investment in the Securities is highly speculative, could involve significant risk and should only be considered by persons who can afford a loss of their entire investment.

6. **Operational Information** 

> Relevant Clearing System(s): **Euroclear France**

> > Mnemonic Codes: See "Specific Provisions for each

Series" in Part A.

7. **Terms and Conditions of the Public Offer** 

> Offer Period: Not applicable.

Offer Price: The price of the OET Certificates will vary in accordance with

a number of factors including, but not limited to, the price of

the relevant Underlying.

Conditions to which the offer is subject: Not applicable.

Description of the application process: Not applicable.

Details of the minimum and/or maximum amount

of application:

Minimum purchase amount per investor: One (1) OET

Certificate.

Maximum purchase amount per investor: The number of Certificates issued in respect of each series of OET

Certificates.

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by

applicants:

Not applicable.

Details of the method and time limits for paying up

and delivering the Securities:

The Certificates are cleared through the clearing systems and are due to be delivered on or about the third Business Day after their purchase by the investor against payment of the

purchase amount.

Manner in and date on which results of the offer

are to be made public:

Not applicable.

Procedure for exercise of any right of preemption, negotiability of subscription rights and treatment of subscription rights not exercised:

Categories of potential investors to which the

Not applicable.

Securities are offered:

Retail, private and institutional investors.

Process for notification to applicants of the amount allotted and indication whether dealing may begin before notification is made:

Amount of any expenses and taxes specifically charged to the subscriber or purchaser:

Not applicable.

Not applicable.

#### PART C - OTHER APPLICABLE TERMS

Place where information relating to the Index can be obtained:

Information on each Underlying shall be available on the relevant Index Sponsor website (see table below).

Past and further performances of each Underlying are available on the **relevant Index Sponsor website** (see table below) and the volatility of each Underlying may be obtained at the office of the Calculation Agent at the phone number: **0 800 235 000**.

Post-issuance information:

The Issuer does not intend to provide post-issuance information.

#### **INDEX DISCLAIMERS**

Neither the Issuer nor the Guarantor shall have any liability for any act or failure to act by an Index Sponsor in connection with the calculation, adjustment or maintenance of an Index. Except as disclosed prior to the Issue Date, neither the Issuer, the Guarantor nor their affiliates has any affiliation with or control over an Index or Index Sponsor or any control over the computation, composition or dissemination of an Index. Although the Calculation Agent will obtain information concerning an Index from publicly available sources it believes reliable, it will not independently verify this information. Accordingly, no representation, warranty or undertaking (express or implied) is made and no responsibility is accepted by the Issuer, the Guarantor, their affiliates or the Calculation Agent as to the accuracy, completeness and timeliness of information concerning an Index.

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## STOXX Limited and its Licensors do not:

- Sponsor, endorse, sell or promote the Securities.
  - Recommend that any person invest in the Securities or any other securities
- Have any responsibility or liability for or make any decisions about the timing, amount or pricing of Securities.
  - Have any responsibility or liability for the administration, management or marketing of the Securities.
  - Consider the needs of the Securities or the owners of the Securities in determining, composing or calculating the EURO STOXX 50® or have any obligation to do so.

STOXX Limited and its Licensors will not have any liability in connection with the Securities. Specifically,

- STOXX Limited and its Licensors do not make any warranty, express or implied and disclaim any and all warranty about:
- The results to be obtained by the Securities, the owner of the Securities or any other person in connection with the use of the EURO STOXX 50® and the data included in the EURO STOXX 50®;
- The accuracy or completeness of the EURO STOXX 50® and its data;
- The merchantability and the fitness for a particular purpose or use of the EURO STOXX 50® and its data;
- STOXX Limited and its Licensors will have no liability for any errors, omissions or interruptions in the EURO STOXX 50® or its data;
- Under no circumstances will STOXX Limited or its Licensors be liable for any lost profits or indirect, punitive, special or consequential damages or losses, even if STOXX Limited or its Licensors knows that they might occur.

The licensing agreement between BNP PARIBAS S.A. and STOXX Limited is solely for their benefit and not for the benefit of the owners of the Securities or any other third parties.

# (as at 8 August 2012)

| Series Number /<br>ISIN Code | Underlying                 | Type of Security | Exercice<br>Price | Capitalised Exercice<br>Rounding Rule | Security<br>Threshold <sub>initial</sub> | Security Threshold<br>Rounding Rule | Security Percentage | Maximum<br>percentage |
|------------------------------|----------------------------|------------------|-------------------|---------------------------------------|--|-------------------------------------|---------------------|-----------------------|
| NL0010194593                 | AEX®                       | OET CALL         | EUR 290.423       | 4 digits                              | EUR 296.35                               | 2 digits                            | 2%                  | Up to 10%             |
| NL0010194932                 | DAX                        | OET CALL         | EUR 5,968.592     | 4 digits                              | EUR 6,090.40                             | 2 digits                            | 2%                  | Up to 10%             |
| NL0010194940                 | EURO STOXX 50®<br>("SX5E") | OET CALL         | EUR 2,107         | 4 digits                              | EUR 2,150                                | 2 digits                            | 2%                  | Up to 10%             |

<sup>\*</sup> see Part A §34(f) "Financing Rate"

| Series Number /<br>ISIN Code | Underlying                 | ISIN Code of the<br>Underlying | Reuters Code of the<br>Underlying | Index Sponsor        | Index Sponsor<br>website*  | Exchange                                    | Exchange website        |
|------------------------------|----------------------------|--------------------------------|-----------------------------------|----------------------|----------------------------|---|-------------------------|
| NL0010194593                 | AEX®                       | NL000000107                    | .AEX                              | Euronext Indices N.V | www.euronext.com           | Euronext Amsterdam                          | www.euronext.com        |
| NL0010194932                 | DAX                        | DE0008469008                   | .GDAXI                            | Deutsche Boerse AG   | www.deutsche-<br>borse.com | Frankfurt Stock<br>Exchange / XETRA         | www.boerse-frankfurt.de |
| NL0010194940                 | EURO STOXX 50®<br>("SX5E") | EU0009658145                   | .STOXX50E                         | Stoxx Limited        | www.stoxx.com              | As set out in Annex 1 for a Composite Index | /                       |

<sup>\*</sup> or any successor to such pages or such other source