



Press release

SES GOVERNMENT SOLUTIONS AWARDED CUSTOM SATELLITE SOLUTIONS CONTRACT IN THE U.S.

Luxembourg/ McLean, Virginia (USA), 13 September 2012 – SES (Euronext Paris and Luxembourg Stock Exchange: SESG) today announced that SES Government Solutions (SES-GS) has extended the means by which the U.S. Government can access their global satellite fleet and custom network solutions capabilities and has been awarded a Custom SATCOM Solutions (CS2) contract.

CS2 is the third segment of the Future Commercial Services Acquisition (FCSA), which was created by the Defense Information Systems Agency (DISA) and the General Services Administration (GSA) to increase the means by which the Government can procure satellite capability from industry. The contract has been awarded to eight companies and has a total funding ceiling of USD 2.6 billion over a base period of three years with two additional one-year options. With this award, the U.S. Government will be able to contract directly with the global satellite operator to obtain mission-tailored communications capability and solutions on SES' fleet of 51 communication satellites.

Tip Osterthaler, President and CEO of SES Government Solutions, noted, "The government traditionally approaches any acquisition of communications capability from a requirements perspective. Beginning with the mission requirement, as an industry we're able to respond with a customized solution, tailored to meet their unique needs. The CS2 contract is a step in the right direction as it enables the government to procure capability in a fashion that's in line with the way they operate. We're proud to be part of the CS2 team."

For further information please contact:

Markus Payer
Market Communication & PR
Tel. +352 710 725 500
markus.payer@ses.com

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About SES

SES is a world-leading satellite operator with a fleet of 51 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.



SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: www.ses.com.