

PRECIA SA à directoire et conseil de surveillance au capital de 2 200 000 €

Siège social : Veyras, 07001 Privas 386 620 165 R.C.S. Aubenas

## Results for the first semester 2012

#### Consolidated results for the first semester 2012

In Thousands of Euros	1 <sup>st</sup> Semester 2012	1 <sup>st</sup> Semester 2011	Full year 2011
Turnover	45 133	43 420	88 971
Operational result	2 986	3 924	7 806
Net Result (group)	1 944	2 537	4 897
Earnings per share (in Euros)	3.49	4.55	8.80*
			* 12 months

# Half year results

The consolidated turnover of the group in the first semester of 2012 increases by 3.9% compared to 2011 half year result.

Excluding changes in the scope of consolidation and currencies fluctuations, the increase amounts to 3.7%.

The operational result decreases by 24%, amounting to 2 986 K€ compared to 3 924 K€ for the same period in 2011.

It represents 6.6% of the turnover versus 9.0% last year.

This decrease in profitability for the six months period ended June 30<sup>th</sup> is mainly explained by two reasons: first, although the order bookings remain at quite a high level, some of the good deliveries and installation will happen during the second semester; also, our subsidiary Precia-WPL, created in 2011 has faced some operational and technical difficulties. The group actually implements several actions in order to solve these difficulties and consequently regain profitability on this activity.

In addition, it is important to note that the 2011 basis was historically high due to a remarkably high invoicing rate in the service business.

The group net result amounts to 1 944 K€ for the first semester 2012 compared to 2 537 K€ in 2011 (-23%). It represents 4.3% of the turnover versus 5.8% in 2011.

#### 2012 outlook:

Despite the actual economical context; our level of activity remains quite high in France and internationally with order bookings above last year. Our subsidiaries in Morocco and more importantly India are very dynamic with great expectations in Asia and Oceania. Regarding our subsidiaries in Western Europe, their situation continues to improve.

Our level of Research and Development remains very high, we will soon launch a new range of weighing electronic indicators; designed and manufactured in Europe (France) that will for sure improve our competitive position.

#### Turnover and results of PRECIA SA

In Thousands of Euros	1 <sup>st</sup> Semester	1 <sup>st</sup> Semester	Full year 2011
	2012	2011	Full year 2011
Turnover	20 354	20 976	40 331
Operational result	514	985	1 719
Earnings Before Interest and Taxes	1 703	1 609	3 160
Net Result	1 676	1 419	2 901

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### **About Precia Molen**

PRECIA MOLEN designs and manufactures, sales and maintains systems and solutions of industrial and commercial static weighing and of continuous weighing and dosing equipments. Main clients are heavy industries (mines, quarries, steel, environment, energy...) and light industries (food, chemicals, transportation and logistic...) and also public sectors (posts, local authorities...).

From design to after sales service, PRECIA-MOLEN is able to provide total weighing solutions for all businesses Precia Molen is present in 42 countries, with 11 commercial subsidiaries and a large network of selling agents. It has four production sites in France, The Netherlands and India. The Group pursues a large research and innovation program, and has been granted an "Innovating Company" status by French authority Oseo.