# Final Terms dated 4 March 2013



## Danone

Euro 7,000,000,000

Euro Medium Term Note Programme
for the issue of Notes

Due from one month from the date of original issue

**SERIES NO: 104** 

**TRANCHE NO: 1** 

Euro 750,000,000 1.250 per cent. Notes due 6 June 2018

Issued by Danone (the "Issuer")

BARCLAYS
ING
MITSUBISHI UFJ SECURITIES
NATIXIS
SANTANDER GLOBAL BANKING & MARKETS
THE ROYAL BANK OF SCOTLAND

### PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 26 October 2012 which has received visa no. 12-521 from the *Autorité des marchés financiers* (the "AMF") on 26 October 2012 and the supplement to it dated 25 February 2013 which has received visa no.13-053 from the AMF on 25 February 2013 (the "Base Prospectus") which together constitute a base prospectus for the purposes of the Directive 2003/71/EC (and amendments thereto, including the Directive 2010/73/EU, to the extent implemented in the Relevant Member State) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing on the website of the AMF (www.amf-france.org) and of Danone (www.danone.com) and printed copies may be obtained from Danone at 17, boulevard Haussmann, 75009 Paris, France.

1	Issuer:	Danone
2	(i) Series Number:	104
	(ii) Tranche Number:	1
	(iii) Date on which the Notes become fungible:	Not Applicable
3	Specified Currency or Currencies:	Euro ("EUR")
4	Aggregate Nominal Amount:	
	(i) Series:	EUR 750,000,000
	(ii) Tranche:	EUR 750,000,000
5	Issue Price:	99.574 per cent. of the Aggregate Nominal Amount
6	Specified Denomination(s):	EUR 100,000
7	(i) Issue Date:	6 March 2013
	(ii) Interest Commencement Date:	6 March 2013
8	Maturity Date:	6 June 2018
9	Interest Basis:	1.250 per cent. per annum Fixed Rate (further particulars specified below)
10	Redemption Basis:	Subject to any purchase and cancellation or early redemption, the Notes will be redeemed on the Maturity Date at 100 per cent. of their nominal amount.
11	Change of Interest Basis:	Not Applicable
12	Put/Call Options:	Put Option in case of Change of Control Make-Whole Redemption by the Issuer (further particulars specified below)
13	(i) Status of the Notes:	Unsubordinated Notes
	(ii) Date of Board approval and	Decision of the Board of Directors of Danone dated 23

decision for issuance of Notes obtained:

October 2012 and decision of Mr Emmanuel Faber, Directeur Général Délégué of the Issuer dated 27 February 2013

### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

14 Fixed Rate Note Provisions

Applicable

(i) Rate of Interest:

1.250 per cent. per annum payable annually in arrear on each Interest Payment Date

(ii) Interest Payment Date(s):

6 June in each year commencing on 6 June 2014. There will be a long first coupon in respect of the first Interest Period, from and including, the Interest Commencement Date up to, but excluding 6 June 2014

(iii) Fixed Coupon Amount:

EUR 1,250 per EUR 100,000 in nominal amount subject to the provisions of paragraph "Broken Amount(s)" below

(iv) Broken Amount(s):

EUR 1,565.07 per EUR 100,000 in nominal amount payable on the Interest Payment Date falling on 6 June 2014

(v) Day Count Fraction:

Actual/Actual (ICMA)

(vi) Determination Dates:

6 June in each year

15 Floating Rate Note Provisions

Not Applicable

16 Zero Coupon Note Provisions

Not Applicable

17 Inflation Linked Notes - Provisions relating to CPI or HICP Linked Interest

Interest

Not Applicable

## PROVISIONS RELATING TO REDEMPTION

18 Call Option

Not Applicable

19 Make-Whole Redemption by the Issuer

Applicable

Notice period:

As per Condition 6(c)

Redemption Rate:

The Redemption Rate is the average of the four quotations given by the Reference Dealers of the midmarket annual yield to maturity of the 0.5 per cent. Bundesobligationen of the Bundesrepublik Deutschland due 23 February 2018 with ISIN DE0001141653 (the "Bund"), on the fourth business day preceding the Optional Redemption Date as specified in Condition 6(c). "Reference Dealers" means each of the four banks selected by the Calculation Agent which are primary European government security dealers, and their respective successors, or market makers in pricing corporate bond issues. If the Bund is no longer

outstanding, a similar bund will be chosen by the Calculation Agent at 11.00 a.m. (Central European time (CET)) on the third business day in London preceding the Optional Redemption Date, quoted in writing by the Calculation Agent to the Issuer. The Redemption Date will be published by the Issuer in accordance with Condition 15.

Redemption Margin:

0.18 per cent. per annum

Party, if any, responsible for calculating the principal and/or interest due (if not the Calculation Agent):

Not Applicable

20 Put Option

Not Applicable

21 Change of Control Put Option

Applicable

22 Final Redemption Amount of each Note

EUR 100,000 per Note of EUR 100,000 Specified Denomination

Inflation Linked Notes – Provisions relating to the Final Redemption Amount:

Not Applicable

23 Early Redemption Amount

(i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons (Condition 6(h)), for illegality (Condition 6(l)) or on event of default (Condition 9):

EUR 100,000 per Note of EUR 100,000 Specified Denomination

(ii) Redemption for taxation reasons permitted on days others than Interest Payment Dates:

Yes

(iii) Unmatured Coupons to become void upon early redemption (Materialised Bearer Notes only):

Not Applicable

## GENERAL PROVISIONS APPLICABLE TO THE NOTES

24 Form of Notes:

Dematerialised Notes

(i) Form of Dematerialised Notes:

Bearer dematerialised form (au porteur)

(ii) Registration Agent:

Not Applicable

(iii) Temporary Global Certificate:

Not Applicable

(iv) Applicable TEFRA exemption:

Not Applicable

25 Financial Centre(s) (Condition 7(h)):

Not Applicable

Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):

Not Applicable

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27	Details relating to Instalment Notes:	Not Applicable
28	Redenomination, renominalisation and reconventioning provisions:	Not Applicable
29	Purchase in accordance with Articles L.213-1 A and D.213-1 A of the French Code monétaire et financier:	Applicable
30	Consolidation provisions:	Not Applicable
31	Masse (Condition 11):	Contractual Masse shall apply
		Name and address of the Representative:
		Gabriel Levy
		c/o Natixis
		47 quai d'Austerlitz
		75013 Paris
		France
		Name and address of the alternate Representative:
		Sarah Berdal-Israël
		c/o Natixis

47 quai d'Austerlitz

The Representative will not receive any remuneration

75013 Paris France

## RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

By: Florace SAcisA

Duly authorised

### PART B - OTHER INFORMATION

#### LISTING AND ADMISSION TO TRADING 1.

(i) Listing and admission to trading:

Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on Euronext Paris with effect from 6 March 2013.

(ii) Estimate of total expenses related to

admission to trading:

EUR 9,000

RATINGS 2.

Ratings:

The Notes to be issued have been rated

S&P:

A-

Moody's:

**A3** 

Each of S&P and Moody's is established in the European Union and registered under Regulation (EC)

No 1060/2009 (as amended).

#### INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE 3.

Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

#### REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL 4. **EXPENSES**

(i) Reasons for the offer

The net proceeds of the issue of the Notes will be used

for the Issuer's general corporate purposes.

(ii) Estimated total expenses:

EUR 9,000

5. **YIELD** 

Indication of yield:

1.334 per cent. per annum

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

#### 6. **OPERATIONAL INFORMATION**

ISIN Code:

FR0011437367

Common Code:

089784999

Depositaries

Euroclear France to act as Central Depositary:

Yes

(ii) Common Depositary for Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme:

No

clearing system(s) other Euroclear Bank S.A./N.V. and Clearstream, Banking, société anonyme and the relevant identification number(s):

Not Applicable

Delivery:

Delivery against payment

Names and addresses of additional Paying

Agent(s) (if any):

Not Applicable

7. DISTRIBUTION

(i) Method of distribution:

Syndicated

(ii) If syndicated:

(A) Names of Managers:

Banco Santander, S.A. Barclays Bank PLC

ING Bank N.V. Belgian Branch

Mitsubishi UFJ Securities International plc

Natixis

The Royal Bank of Scotland plc

(B) Stabilising Manager(s) if any:

Not Applicable

(iii) If non-syndicated, name and

address of Dealer:

Not Applicable

(iv) US Selling Restrictions

(Categories of potential investors to which the Notes are offered):

Reg. S Compliance Category 2 applies to the Notes;

TEFRA not applicable

