

## **Press release**

# SES AND PACTEL SIGN MULTI-YEAR CAPACITY DEAL TO PROVIDE INTERNET ACCESS IN PACIFIC REGION

Luxembourg, January 17, 2013 – SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) today announced that global satellite communications provider Pactel has signed a multi-year, multi-transponder deal on NSS-9 at 183 degrees East to ramp up its voice and data service offerings within the Pacific region.

The additional capacity will enable Pactel to offer enhanced satellite communications services to remote locations in the Pacific region, enabling hundreds of businesses access to fast and reliable internet connectivity and competitively priced voice calls.

Andrew Taylor, CEO, Pactel International, said, "Demand for connectivity in the Pacific region is growing rapidly, and we are pleased that we can rely on the global expertise of SES to provide reliable satellite capacity and offer flexible solutions."

"In the Pacific region, where satellite is the ideal infrastructure, we see how vital connectivity is for businesses. With Pactel as our trusted partner in the region, we are proud to be able to continue supporting their objectives in offering connectivity solutions across the islands," said Deepak Mathur, Senior Vice President Commercial, Asia-Pacific and the Middle East at SES.

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#### **About Pactel International**

Founded in 2003, Pactel International is an Australian-owned global satellite communications provider, supplying connectivity across all areas of the Asia-Pacific region.

Our offerings range from commercial and corporate to carrier-grade networks that support services such as Internet, Private WAN, Telephony and Voice and Mobile GSM.

The company competitive advantage is highlighted through complete service customisation; 24x7 network monitoring and customer support; and superior quality and reliability of service and equipment during harsh environments and extreme weather conditions of the Asia-Pacific Region.

Pactel's primary mission is to provide remotely-based businesses and communities with peace of mind by keeping them connected: constantly, reliably and efficiently. Accordingly, we are committed to providing a communication infrastructure that reflects the diversity of our end-user requirements: from small businesses to resource sector through to resellers and wholesalers.

#### **About SES**

SES is a world-leading satellite operator with a fleet of 52 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: <a href="www.ses.com">www.ses.com</a>.