

## Press release

### SES: CET HAS AFRICA COVERED

Luxembourg, February 26th, 2013 – SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) announced today that it has signed a three year contract with CET for NSS-12 Ku-band capacity linking Europe and East Africa. CET has seen substantial demand for satellite services in this region and the East Africa beam has proved immensely popular with both operators and end-users.

CET has been steadily building up its portfolio of satellite capacity and expanding its coverage over Africa. Adding NSS-12 to the map completes CET's goal of having the African continent covered with Ku- and C-band.

CET is already providing services on the Ku-Band South Africa beam of NSS-7 and is delighted to expand its partnership with SES, with the addition of NSS-12 East Africa beam. Services on both satellites are provided as SCPC links or through one of CET's iDirect Evolution hubs at its teleport in Hameln.

"Some of the services CET Teleport provides are for remote parts of Africa, which are best served by satellites. The high-powered NSS-12 satellite with its comprehensive coverage over East Africa and uplink beam over Europe has enabled SES to support CET as it continues to roll out of VSAT enterprise services across the region," said Simon Gatty Saunt, Vice President for data and mobility services, at SES.

Africa is a vibrant market and there is a constant need to provide broadband and VoIP connectivity for government, commerce and individuals in both the urban areas where the infrastructure has been damaged and also in rural areas which have not been properly served in the past.

Ken Armstrong, the CEO of CET Teleport said "This new service will perfectly complement our existing coverage of Africa. With the addition of the NSS-12 East Africa footprint we are proud to announce that we have the whole continent covered with both Ku and C-band. We can serve any country in Africa, any customer at any given time."

#### **About CET Teleport**

CET Teleport GmbH is one of the largest teleports in Europe delivering a wide range of corporate VSAT and media broadcast services. The teleport sits in 160 acres of land and has extensive disaster recovery facilities, a 24/7 Help Desk and with over 50 antennas ranging from 15m diameter downwards, allows access to more than 200 geostationary satellites located from 58°W to 76.5°E and provides a major Ka-band gateway.

CET's satellite links cover Europe, Africa, the Middle East, Central Asia, the Caribbean and South America and provide SCPC and contended services through the iDirect Evolution® and Infinity® platforms to support enterprise, government, military, oil & gas, mining, banking, NGO's and many other customer groups.

Besides the German Headquarters, CET has offices in the United Kingdom, West Africa, and India, which is in the process of being relocated to Dubai for customers in the Middle East and East Africa. Customers are supported with a network of qualified engineers based in a large number of countries within the CET footprint.

CET was constructed on the main east-west and north-south German fibre network and, in addition to multi-gigabit Internet access. CET has redundant dedicated access to BT's Global Media Network (GMN) considerably increasing CET's reach to the worldwide fibre network.

For further information please visit [www.cetteleport.com](http://www.cetteleport.com).

### **About SES**

SES is a world-leading satellite operator with a fleet of 52 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).

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