



## **1<sup>st</sup> half-year 2018/2019 Income** **Good operating and financial performances** **Continuation of the investment programme**

- **Turnover: € 221.9 M (+5.0%)**
  - **EBITDA : € 44.8 M (+€ 5.7 M), i.e. a 20.2 % margin (+1,5 point)**
  - **Net Income : € 16.6 M (+ € 3.3 M)**
  - **Healthy financial situation (gearing of 0.2x and leverage of 2.0x)**
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Paris, 26th of June 2019 – 0600 pm

During the meeting it held on 25<sup>th</sup> of June 2019 and after having reviewed the management report of the Executive Board, the Supervisory Board examined the audited accounts for the first half of the 2018-2019 financial year (November to April).

### **Good operating and financial performance together with a solid financial situation**

The good performance of the activity over the half-year materialized by a Gross Gaming Revenue (GGR) of €329.4M up by + 4.7% and a turnover of € 221.9 M up by + 5%.

The Group' EBITDA increased by + 13.2 % reaching € 44.8 M (i.e. 20.2% of the turnover) compared with € 39.6 M (i.e. 18.7%) of the 1st HY 2018.

The current operating income (COI) strongly correlated with the activity, reached € 23.3 M (+17%). This performance is essentially due to the casinos and other activities sectors.

The COI of the casinos sector has increased by € 1.8 M reaching € 27.1 M. This should be highlighted because it takes into consideration the full impact over the period of the increase in CSG as at 1<sup>st</sup> of January 2018 (€ 0.7 M during 1<sup>st</sup> HY 2019, this impact being over only 4 months at 1<sup>st</sup> HY 2018) together with the payment at the beginning of the year of the tax-free premium, called "Prime Macron", for an amount of € 0.4 M.

In addition, the operational reconfigurations carried out on several sites bear fruit: COI of La Ciotat PleinAir casino is up by + 0.8%, of Cannes 314 casino + 1.1% and of Forges-les-Eaux casino + 0.8%. At the same time, the renovations of the Pasino at Aix-en-Provence, whose first phase was completed in early April 2019, continued to weigh on its profitability.

For the 1<sup>st</sup> HY 2019, the negative impact of the COI "Other activities" is more limited - € 2.3 M (versus - € 3.9 M for 1<sup>st</sup> HY 2018) thanks in particular to savings in advertising costs (end of sponsoring of the LOSC Club in Lille)

Finally, the COI of the Hotels sector is steady at - € 1.4 M, despite the renovation works carried on over the period.

The non-current operating income represents a net expense of - € 1.9 M that takes into consideration the estimated cost of restructuring the Pasino Aix-en-Provence together with the cessation of the activity at the Hotel 3.14 Cannes (still closed)

Finally, the net income amounted to € 16.6 M, up by + 25% (+ € 3.3 M) after taking into account a more limited negative impact of the financial income of - € 0.4 M pertaining to the decrease in net interest expense over the period and a tax expense (including CVAE) of € 4.2 M.

The Group's financial structure remains very healthy with a cash position of € 67.0 M, shareholders' equity of € 382.9 M and a net financial debt of € 90.6 M.

## RECENT EVENTS AND OUTLOOK

### Launching of PasinoBet, an online sports betting platform

At the end of the HY, Groupe Partouche launched its online sports betting platform in France, PasinoBet, which offers a wide range of sports: football, basketball, tennis, rugby, etc. Regarding the technology component, the Group has entered into a partnership with BetConstruct, a company specialized in providing a complete sports betting solution (quotes comparator, statistical tools to analyze the performance of sports teams, live streaming service and a complete platform dedicated to sports betting).

### Divestment of the minority stake held in Palm Beach Cannes Côte d'Azur

On 19<sup>th</sup> of June 2019, Groupe Partouche sold for € 11.5 M (securities and receivable) the 49% minority stake it still held in Palm Beach Cannes Côte d'Azur, which owns Cannes Balnéaire. As provided by the current safeguarding protocol, 50% of the net proceeds of the divestment were allocated to the compulsory prepayment of the lenders of the syndicated loan.

### Public concession at Boulogne-sur-Mer

The public service concession of the Boulogne-sur-Mer casino comes to an end on 27<sup>th</sup> of June 2019.

Following the early termination of the convention of occupation of the public domain that should run until 2035, Partouche Immobilier has requested a compensation of € 12.4 M.

### Upcoming events:

3<sup>rd</sup> quarter financial information: Wednesday 11<sup>th</sup> of September 2019, after Paris stock market close

4<sup>th</sup> quarter turnover: Wednesday 11<sup>th</sup> of December, after Paris stock market close

*Groupe Partouche was established in 1973 and has grown to become one of the market leaders in Europe in its business sector. Listed on the stock exchange, it operates casinos, hotels, restaurants, spas and golf courses. The Group operates 43 casinos and employs nearly 4,500 people. It is well known for innovating and testing the games of tomorrow, which allows it to be confident about its future, while aiming to strengthen its leading position and continue to enhance its profitability. Groupe Partouche was floated on the stock exchange in 1995, and is listed on Euronext Paris, Compartment B. ISIN : FR0000053548 - Reuters : PARP.PA - Bloomberg : PARP:FP*



## FINANCIAL INFORMATION

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## Annex

### Consolidated Income

In €M - At 30 April (6 months)	2019	2018	ECART	Var.
<b>Turnover</b>	<b>221..9</b>	<b>211..3</b>	<b>10.6</b>	<b>+5.0%</b>
Purchases and external expenses	(76.2)	(71.5)	(4.7)	6.5%
Tax and duties	(9.8)	(10.1)	0.3	-3.2%
Employee expenses	(88.4)	(87.2)	(1.2)	1.4%
Depreciations, amortisations & impairments of fixed assets	(21.8)	(20.6)	(1.2)	6.0%
Other current operating income & expenses	(2.4)	(2.0)	(0.4)	20.8%
<b>Current Operating Income</b>	<b>23.3</b>	<b>19.9</b>	<b>3.4</b>	<b>+17.0%</b>
Other non-current operating income & expenses	(1.9)	(0.6)	(1.3)	227.7%
Other current operating income & expenses	-	-	-	-
Impairment of non-current assets	-	-	-	-
<b>Non-current Operating Income</b>	<b>(1.9)</b>	<b>(0.6)</b>	<b>(1.3)</b>	<b>229.3%</b>
<b>Operating Income</b>	<b>21.4</b>	<b>19.3</b>	<b>2.1</b>	<b>+10.8%</b>
<b>Financial Income</b>	<b>(0.4)</b>	<b>(0.9)</b>	<b>0.5</b>	<b>-58.0%</b>
<b>Income before tax</b>	<b>21.0</b>	<b>18.4</b>	<b>2.6</b>	<b>+14.3%</b>
Corporate income tax	(2.3)	(2.4)	0.1	-4.6%
CVAE tax	(1.9)	(1.5)	-0.4	24.3%
<b>Income after tax</b>	<b>16.9</b>	<b>14.5</b>	<b>2.4</b>	<b>+16.4%</b>
Share in earnings of equity-accounted associates	(0.3)	(1.2)	0.9	-74.2%
<b>Total Net Profit</b>	<b>16.6</b>	<b>13.3</b>	<b>3.3</b>	<b>+24.6%</b>
<i>o/w Group's share</i>	<i>13.1</i>	<i>9.7</i>	<i>3.4</i>	<i>35.0%</i>

<b>EBITDA</b>	<b>44.8</b>	<b>39.6</b>	<b>+5.2</b>	<b>+13.2%</b>
<b>Margin EBITDA / Turnover</b>	<b>20.2%</b>	<b>18.7%</b>		<b>+1.5 pt</b>

The item Purchases & external expenses increased by + € 4.7 M (+6.5%), mainly impacted by:

- the evolution of subcontracting expenses (+ € 4.0 M), mainly due to the increase in charges related to online licenses in Belgium, corresponding to the + € 4.8 M increase in sales generated by this activity (casino and sports betting)
- an increase in the expenses of Pornic Casino (+ € 0.9 M) due to the transfer of the activity to the new premises.
- in the opposite direction, the Advertising item decreased by € 0.9 M with the end of the LOSC sponsorship.

The item Employee expenses amounted to € 88.4 M, a € 1.2 M increase mainly due non-recurrent expenses: payment of the « prime Macron » (€ 0.4 M) and expenses related to the reorganization of some subsidiaries, notably the new Pornic Casino (€ 0.6M).

Given the sustained investment program implemented over the last years, depreciation and amortization of fixed assets increased by 6.1% to € 21.8 M.

Other current operating revenue and expenses represent a net expense of € 2.4 M versus € 2 M for the 1st HY 2018. This increase is due to variations in provisions.

The non-current operating income represents a net expense of - € 1.9 M that takes into account the estimated cost of the restructuring on going in Pasino d'Aix-en-Provence and of the shutdown of the Cannes 3.14 Hotel (still closed).

Operating income reached € 21.4 M up by + 10% over one year

The item financial income amounted to - € 0.4 M (versus - € 0.9 M for 1<sup>st</sup> HY 2018). Net financial expenses decreased thanks to a slightly lower half-yearly average interest rate and the maturity of the interest rate hedge at the end of 2018.

Income before tax amounted to € 21 M versus € 18.4 M for the 1<sup>st</sup> HY 2018.

The tax expense (CVAE included) amounted to € 4.2 M, compared to € 3.9 M in 1<sup>st</sup> HY 2018.

The item Share in earnings of equity-accounted associates is a deficit of € 0.3 M relating to Palm Beach Cannes Côte d'Azur, the divestment of the Group's minority interest was finalized on 19th of June 2019.

The net income of the 1<sup>st</sup> HY is a profit of € 16.6 M versus € 13.3 M in 1<sup>st</sup> HY 2018, of which € 13.1 M Group's share (compared to € 9.7 M in 1<sup>st</sup> HY 2018)

## Balance Sheet

At 30<sup>th</sup> of April 2019, the Total Net Assets are globally stable and represent € 714.7 M compared to € 722.1 M at 31<sup>st</sup> of October 2018. During the period under review, the main evolutions are:

- a decrease in non-current assets of € 7.9 M following the reclassification in "Assets held for sale" of the €10.5 M receivable held by Palm Beach Cannes Côte d'Azur (sale of the minority stake of the Group finalized on 19<sup>th</sup> of June 2019), and the reduction of tax debts (notably related to the end of the CICE mechanism). Conversely, the € 5.9 M increase in "Property, plant and equipment" mainly consists of the volume of investments and amortization expense;
- a decrease in current assets of € 10 M, mainly due to a cash flow of € 12.8 M (see comments on the flow sheet).

On the liabilities side, shareholders' equity, minority interests included, increased by € 11 M compared with 31<sup>st</sup> of October 2018 and thus reached € 382.9 M as at 30<sup>th</sup> of April 2019.

The € 19.7 M reduction in financial debt (or gross debt) takes into account:

- the annual maturity of the syndicated loan settled on 15<sup>th</sup> of December 2018 for € 20.1 M;
- the provision of the last part of the real estate leasing following the completion of the construction of the Pornic Casino, then its first amortization, for a net amount of € 2.8 M;
- the setting up of new bank loans for € 5.0 M;
- The reimbursement of other bank loans for € 7.2 M.

## Financial structure – Summary of net indebtedness

In €M	30/04/2019 6 months	31/10/2018 12 months	30/04/2018 6 months
<b>Equity</b>	<b>382.9</b>	<b>371.9</b>	<b>378.4</b>
<b>Consolidated EBITDA</b>	<b>44.8</b>	<b>64.1</b>	<b>39.6</b>
<b>Gross debt (*)</b>	<b>157.5</b>	<b>177.2</b>	<b>150.6</b>
<b>Available cash less gaming levies</b>	<b>67.0</b>	<b>79.7</b>	<b>81.6</b>
<b>Net debt</b>	<b>90.6</b>	<b>97.5</b>	<b>69.0</b>
<b>Net debt to equity (« gearing »)</b>	<b>0.2x</b>	<b>0.3x</b>	<b>0.2x</b>

*(\*) Gross debt includes bank borrowings and restated capital leases, accrued interest, miscellaneous borrowings and financial debt, banking facilities and financial instruments.*

## **Glossary**

The "Gross Gaming Revenue" corresponds to the sum of the various operated games, after deduction of the payment of the winnings to the players. This amount is debited of the "levies" (i.e. tax to the State, the city halls, CSG, CRDS).

The «Gross Gaming Revenue» after deduction of the levies, becomes the "Net Gaming Revenue ", a component of the turnover.

Current operating income (COI) combines all of the income and expenses directly related to the Group's businesses to the extent that these items are recurring, usual items of the operating cycle or that they result from ad hoc events or decisions related to the Group's operations.

Consolidated EBITDA comprises the balance of the income and expenses items constituting current operating income, excluding depreciation and amortisation and provisions relating to the operating cycle and one-off items relating to the Group's activities that are included under current operating income but are excluded from EBITDA given their non-recurring nature