

## DECEMBER 2019 TRAFFIC

Group passenger activity: number of passengers +0.8%, traffic +3.5%, load factor +0.7pt

### Traffic highlights

Passenger network activity (Air France and KLM)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 4.7%</b>	<b>+ 5.0%</b>	<b>87.1%</b>	<b>+ 0.3</b>
North America	+ 5.0%	+ 8.2%	88.8%	+ 2.6
Latin America	+ 3.6%	+ 2.2%	87.1%	- 1.2
Asia	+ 6.6%	+ 6.4%	87.3%	- 0.2
Africa / Middle East	+ 0.9%	+ 0.7%	83.7%	- 0.2
Caribbean / Indian Ocean	+ 6.1%	+ 4.8%	87.1%	- 1.1
<b>Short and Medium-haul</b>	<b>- 3.2%</b>	<b>- 0.4%</b>	<b>82.0%</b>	<b>+ 2.4</b>
<b>Total</b>	<b>+ 3.2%</b>	<b>+ 4.0%</b>	<b>86.2%</b>	<b>+ 0.7</b>

▶ 6.9 million passengers, +1.4%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>- 4.3%</b>	<b>- 3.8%</b>	<b>89.0%</b>	<b>+ 0.5</b>

▶ 0.9 million passengers, -3.1%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 2.6%</b>	<b>+ 3.5%</b>	<b>86.4%</b>	<b>+ 0.7</b>

▶ 7.7 million passengers, +0.8%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 3.9%</b>	<b>- 4.1%</b>	<b>58.5%</b>	<b>- 4.9</b>

### Agenda

20th of February 2020: Full Year 2019 results

#### Investor relations

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## STATISTICS

### Passenger network activity\*

Total Passenger network*	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	6,878	6,786	1.4%	87,624	85,619	2.3%
Revenue pax-kilometers (m RPK)	21,627	20,786	4.0%	263,499	255,405	3.2%
Available seat-kilometers (m ASK)	25,101	24,330	3.2%	299,606	292,184	2.5%
Load factor (%)	86.2%	85.4%	0.7	87.9%	87.4%	0.5
<b>Long-haul</b>						
Passengers carried ('000s)	2,388	2,274	5.0%	28,320	27,435	3.2%
Revenue pax-kilometers (m RPK)	17,961	17,107	5.0%	213,664	206,919	3.3%
Available seat-kilometers (m ASK)	20,633	19,711	4.7%	240,774	233,957	2.9%
Load factor (%)	87.1%	86.8%	0.3	88.7%	88.4%	0.3
<b>North America</b>						
Passengers carried ('000s)	670	619	8.3%	8,760	8,257	6.1%
Revenue pax-kilometers (m RPK)	4,759	4,397	8.2%	62,245	58,858	5.8%
Available seat-kilometers (m ASK)	5,358	5,102	5.0%	69,677	66,223	5.2%
Load factor (%)	88.8%	86.2%	2.6	89.3%	88.9%	0.5
<b>Latin America</b>						
Passengers carried ('000s)	326	317	2.8%	3,664	3,452	6.1%
Revenue pax-kilometers (m RPK)	3,062	2,998	2.2%	34,753	33,004	5.3%
Available seat-kilometers (m ASK)	3,516	3,395	3.6%	39,135	36,765	6.4%
Load factor (%)	87.1%	88.3%	(1.2)	88.8%	89.8%	(1.0)
<b>Asia / Pacific</b>						
Passengers carried ('000s)	565	528	7.1%	6,659	6,419	3.7%
Revenue pax-kilometers (m RPK)	4,830	4,539	6.4%	58,008	56,157	3.3%
Available seat-kilometers (m ASK)	5,533	5,189	6.6%	64,124	62,079	3.3%
Load factor (%)	87.3%	87.5%	(0.2)	90.5%	90.5%	0.0
<b>Africa / Middle East</b>						
Passengers carried ('000s)	479	480	(0.2%)	5,484	5,581	(1.7%)
Revenue pax-kilometers (m RPK)	2,762	2,743	0.7%	31,157	31,575	(1.3%)
Available seat-kilometers (m ASK)	3,299	3,269	0.9%	36,955	37,816	(2.3%)
Load factor (%)	83.7%	83.9%	(0.2)	84.3%	83.5%	0.8
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	346	329	5.4%	3,753	3,726	0.7%
Revenue pax-kilometers (m RPK)	2,548	2,431	4.8%	27,500	27,325	0.6%
Available seat-kilometers (m ASK)	2,926	2,757	6.1%	30,883	31,075	(0.6%)
Load factor (%)	87.1%	88.2%	(1.1)	89.0%	87.9%	1.1
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	4,490	4,513	(0.5%)	59,304	58,184	1.9%
Revenue pax-kilometers (m RPK)	3,666	3,679	(0.4%)	49,835	48,486	2.8%
Available seat-kilometers (m ASK)	4,468	4,618	(3.2%)	58,832	58,226	1.0%
Load factor (%)	82.0%	79.7%	2.4	84.7%	83.3%	1.4

\* Air France and KLM

### Transavia activity

Transavia	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	868	896	(3.1%)	16,581	15,828	4.8%
Revenue pax-kilometers (m RPK)	1,634	1,698	(3.8%)	30,303	28,392	6.7%
Available seat-kilometers (m ASK)	1,836	1,918	(4.3%)	32,867	30,850	6.5%
Load factor (%)	89.0%	88.5%	0.5	92.2%	92.0%	0.2

### Total group passenger activity\*\*

Total group**	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	7,746	7,682	0.8%	104,205	101,447	2.7%
Revenue pax-kilometers (m RPK)	23,261	22,485	3.5%	293,802	283,797	3.5%
Available seat-kilometers (m ASK)	26,937	26,248	2.6%	332,473	323,034	2.9%
Load factor (%)	86.4%	85.7%	0.7	88.4%	87.9%	0.5

\*\* Air France, KLM and Transavia

### Cargo activity

Total Group	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	734	765	(4.1%)	8,467	8,656	(2.2%)
Available tonne-km (m ATK)	1,255	1,208	3.9%	14,609	14,364	1.7%
Load factor (%)	58.5%	63.4%	(4.9)	58.0%	60.3%	(2.3)

## Air France activity

Total Passenger network activity	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	4,107	4,098	0.2%	52,532	51,449	2.1%
Revenue pax-kilometers (m RPK)	12,637	12,058	4.8%	154,024	147,729	4.3%
Available seat-kilometers (m ASK)	14,906	14,293	4.3%	177,154	171,368	3.4%
Load factor (%)	84.8%	84.4%	0.4	86.9%	86.2%	0.7
<b>Long-haul</b>						
Passengers carried ('000s)	1,413	1,336	5.7%	16,845	16,128	4.4%
Revenue pax-kilometers (m RPK)	10,454	9,831	6.3%	124,235	118,677	4.7%
Available seat-kilometers (m ASK)	12,197	11,421	6.8%	141,282	135,650	4.2%
Load factor (%)	85.7%	86.1%	(0.4)	87.9%	87.5%	0.4
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	2,695	2,762	(2.4%)	35,687	35,321	1.0%
Revenue pax-kilometers (m RPK)	2,183	2,227	(2.0%)	29,788	29,052	2.5%
Available seat-kilometers (m ASK)	2,709	2,873	(5.7%)	35,872	35,718	0.4%
Load factor (%)	80.6%	77.5%	3.1	83.0%	81.3%	1.7

Cargo activity	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	343	348	(1.5%)	3,789	3,807	(0.5%)
Available tonne-km (m ATK)	647	597	8.4%	7,356	7,124	3.2%
Load factor (%)	53.0%	58.3%	(5.3)	51.5%	53.4%	(1.9)

## KLM activity

Total Passenger network activity	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	2,771	2,688	3.1%	35,092	34,170	2.7%
Revenue pax-kilometers (m RPK)	8,990	8,729	3.0%	109,476	107,676	1.7%
Available seat-kilometers (m ASK)	10,195	10,036	1.6%	122,452	120,815	1.4%
Load factor (%)	88.2%	87.0%	1.2	89.4%	89.1%	0.3
<b>Long-haul</b>						
Passengers carried ('000s)	975	937	4.0%	11,475	11,307	1.5%
Revenue pax-kilometers (m RPK)	7,507	7,276	3.2%	89,428	88,242	1.3%
Available seat-kilometers (m ASK)	8,435	8,291	1.7%	99,492	98,307	1.2%
Load factor (%)	89.0%	87.8%	1.2	89.9%	89.8%	0.1
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,796	1,751	2.6%	23,617	22,863	3.3%
Revenue pax-kilometers (m RPK)	1,483	1,452	2.1%	20,047	19,433	3.2%
Available seat-kilometers (m ASK)	1,759	1,745	0.8%	22,960	22,508	2.0%
Load factor (%)	84.3%	83.2%	1.1	87.3%	86.3%	1.0

Cargo activity	December			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	391	417	(6.3%)	4,678	4,849	(3.5%)
Available tonne-km (m ATK)	608	611	(0.4%)	7,253	7,239	0.2%
Load factor (%)	64.3%	68.3%	(4.0)	64.5%	67.0%	(2.5)