

## H1 2020 results

Out of Home Media

Angola

# Canada Chile China Colombia Costa Rica Croatia Czech Republic Denmark Germany Hungary Honduras Israel Italy Ivory Coast Japan Kazakhstan Korea Latvia Madagascar Malawi Mexico Mongolia Mozambique Namibia New Zealand Nicaragua Nigeria Norway Panama Peru Portugal Qatar Saudi Arabia Singapore Slovakia South Africa Sweden Switzerland Tanzania The Dominican Republic Uganda Ukraine United Arab Emirates United Kingdom Uruguay Uzbekistan Zambia

- Adjusted revenue down -41.6% to €1,075.4 million
- Adjusted organic revenue down -40.8%, with Q2 at -63.4%
- Adjusted operating margin of -€61.8 million
- Adjusted EBIT, before impairment charge, of -€258.5 million
- Net income Group share of -€254.9 million, including an impairment charge of €55.9 million
- Positive adjusted free cash flow of €69.5 million (vs. -€7.8m in H1 2019)
- No quarterly guidance on adjusted organic revenue growth provided in 2020 due to Covid-19

**Paris, July 30<sup>th</sup>, 2020 – JCDecaux SA** (Euronext Paris: DEC), the number one outdoor advertising company worldwide, announced today its 2020 half year financial results.

Following the adoptions of IFRS 11 from January 1<sup>st</sup>, 2014 and IFRS 16 from January 1<sup>st</sup>, 2019, and in compliance with the AMF's instructions, the operating data presented below are adjusted:

- to include our prorata share in companies under joint control, regarding IFRS 11,
- to exclude the impact of IFRS 16 on our core business lease agreements (lease agreements of locations for advertising structures excluding real estate and vehicle rental contracts).

Please refer to the paragraph "Adjusted data" on page 6 of this release for the definition of adjusted data and reconciliation with IFRS.

The values shown in the tables are generally expressed in millions of euros. The sum of the rounded amounts or variations calculations may differ, albeit to an insignificant extent, from the reported values.

# Commenting on the 2020 first half-year results, Jean-Charles Decaux, Chairman of the Executive Board and Co-CEO of JCDecaux, said:

"During the Covid-19 lockdown period, the temporary historic drop in urban and transport audiences as well as severe economic uncertainties led companies to react immediately and to reduce their advertising spend in an unprecedented scale. Once lockdown measures were lifted, urban audiences started to recover progressively in Street Furniture and in Billboard while Transport audiences are still lagging significantly, mainly in airports.

Advertising revenue has, for the time being, not followed the same pace of recovery and we see an important difference between audiences' levels, which are in some geographies close to pre-Covid-19, and revenue levels which do not yet reflect the positive momentum in urban audiences.

Our Group revenue declined by €766.9 million reaching €1,075.4 million with a decrease in adjusted organic revenue at -40.8%, mainly in Q2 2020 (-63.4%). Our H1 2020 operating margin reducing significantly to -€61.8 million. While the Group started the year positively, mainly in Street Furniture (up +3.9% by the end of February), the performance was hardly hit by the Covid-19 outbreak from March onwards. Immediate and dedicated action was taken on operating and financial levers to mitigate this decline and save cash, including but not limited to rent reliefs, severe cost management, reduced capital investment, tight control over working capital requirement and dividend cancellation.

Our digital revenue now represents 24.0% of Group revenue, up +10bp for the same period last year. After a solid Q1 2020 performance digital revenue declined in Q2 2020, to post for H1 2020 a -41.3% decline.

We have further reinforced our global leading position by completing the acquisition of a minority stake in Clear Media Limited as part of a consortium of investors (including Han Zi Jing, Chief Executive Officer of Clear Media, Antfin (Hong Kong) Holding Limited and China Wealth Growth

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Registered capital of 3,245,684.82 euros - # RCS: 307 570 747 Nanterre - FR 44307570747



Fund III L.P.). This strategic move combined with the structural long-term growth of the outdoor advertising industry in China will enable the Group to come out of this crisis in a stronger position.

JCDecaux has obtained the maximum AAA score in the Corporate Social Responsibility (CSR) rankings of the Morgan Stanley Capital International (MSCI) ratings agency for the third consecutive year. The ranking confirms the robustness of the CSR practices and sustainable development policy that JCDecaux has employed for many years, and also reflects its long-term resilience to environmental, social and governance risks.

Looking forward, the global advertising market remains highly volatile with low visibility. Considering the risk of new waves of Covid-19 and new local lockdowns being implemented, it remains very difficult to give a guidance for Q3 2020.

Finally, I would like to thank all of our teams around the world. Our employees have demonstrated exemplary behaviour, with outstanding commitment and solidarity, including salary cuts, despite the challenges they may have faced, professionally and personally, during and after lockdown periods.

In a media landscape increasingly fragmented and more and more digital, out-of-home and digital out-of-home advertising reinforce its attractiveness. As the most digitised global OOH company with our new data-led audience targeting and programmatic platform, our well diversified portfolio, our ability to win new contracts, the strength of our balance sheet and the high quality of our teams across the world, we believe we are well positioned to benefit from the rebound."



#### **ADJUSTED REVENUE**

Adjusted revenue for the six months ending June 30<sup>th</sup>, 2020 decreased by -41.6% to €1,075.4 million from €1,842.3 million in the same period last year. On an organic basis (i.e. excluding the negative impact from foreign exchange variations and the negative impact from changes in perimeter), adjusted revenue decreased by -40.8%. Adjusted advertising revenue, excluding revenue related to sale, rental and maintenance of street furniture and advertising displays, decreased by -42.4% on an organic basis in the first half of 2020.

In the second quarter, adjusted revenue decreased by -64.9% to €351.9 million. On an organic basis, adjusted revenue decreased by -63.4% compared to Q2 2019.

Adjusted advertising revenue, excluding revenue related to sale, rental and maintenance of street furniture and advertising displays, decreased by -65.7% on an organic basis in Q2 2020.

#### Adjusted revenue

Gree	H1 2020			H1 2019		Change 20/19		′19	
€m	Q1	Q2	H1	Q1	Q2	H1	Q1	Q2	H1
Street Furniture	325.5	154.4	479.9	344.3	446.3	790.6	-5.5%	-65.4%	-39.3%
Transport	281.7	141.2	423.0	368.0	409.0	777.0	-23.4%	-65.5%	-45.6%
Billboard	116.3	56.3	172.6	127.7	147.0	274.7	-9.0%	-61.7%	-37.2%
Total	723.6	351.9	1,075.4	840.0	1,002.3	1,842.3	-13.9%	-64.9%	-41.6%

#### Adjusted organic revenue growth (a)

	Change 20/19				
	Q1	Q2	H1		
Street Furniture	-5.0%	-64.9%	-38.8%		
Transport	-23.8%	-62.6%	-44.2%		
Billboard	-9.5%	-61.1%	-37.1%		
Total	-13.9%	-63.4%	-40.8%		

(a) Excluding acquisitions/divestitures and the impact of foreign exchange

#### Adjusted revenue by geographic area

€m	H1 2020	H1 2019	Reported growth	Organic growth <sup>(a)</sup>
Asia-Pacific	303.2	538.6	-43.7%	-41.5%
Europe <sup>(b)</sup>	283.9	472.9	-40.0%	-40.6%
France	189.2	300.6	-37.1%	-37.1%
Rest of the World	108.2	208.3	-48.0%	-44.5%
United Kingdom	98.5	171.9	-42.7%	-42.7%
North America	92.5	150.0	-38.3%	-39.8%
Total	1,075.4	1,842.3	-41.6%	-40.8%

(a) Excluding acquisitions/divestitures and the impact of foreign exchange

(b) Excluding France and the United Kingdom

Please note that the geographic comments below refer to organic revenue growth.

#### STREET FURNITURE

First half adjusted revenue decreased by -39.3% to €479.9 million, -38.8% on an organic basis, significantly impacted by the Covid-19 outbreak. The pandemic affected all regions to varying degrees, depending on the duration of lockdowns. The Rest of the World and North America were the most affected geographies.

First half adjusted advertising revenue, excluding revenue related to sale, rental and maintenance of street furniture were down -41.7% on an organic basis compared to the first half of 2019.

In the second quarter, adjusted revenue decreased by -65.4% to €154.4 million. On an organic basis, adjusted revenue decreased by -64.9% compared to the same period last year. UK and the Rest of



the World were the most impacted regions. While North America was positive in Q1 2020, the region turned significantly negative in Q2 2020.

Adjusted advertising revenue, excluding revenue related to sale, rental and maintenance of street furniture were down -69.1% on an organic basis in Q2 2020 compared to Q2 2019.

#### TRANSPORT

First half adjusted revenue decreased by -45.6% to €423.0 million, -44.2% on an organic basis, significantly impacted by the Covid-19 outbreak, reflecting a significant decline globally in both airport passenger traffic as well as public transport commuting. Europe (including France and UK) and the Rest of the World were the most affected regions.

In the second quarter, adjusted revenue decreased by -65.5% to €141.2 million. On an organic basis, adjusted revenue decreased by -62.6% compared to the same period last year. Asia-Pacific was the least affected geography.

#### **BILLBOARD**

First half adjusted revenue decreased by -37.2% to €172.6 million, -37.1% on an organic basis, significantly impacted by the Covid-19 outbreak. The pandemic affected all regions to varying degrees, depending on the duration of lockdowns. UK and North America were the most affected regions, despite a double-digit positive performance in North America in Q1 2020.

In the second quarter, adjusted revenue decreased by -61.7% to €56.3 million. On an organic basis, adjusted revenue decreased by -61.1% compared to the same period last year.

#### ADJUSTED OPERATING MARGIN<sup>(1)</sup>

The Covid-19 outbreak with lockdown measures had a massive impact on our business and our margins by segment. Although the measures taken by the Group to flex its cost structure enabled to absorb 52% of the revenue drop in the first half of 2020, adjusted operating margin decreased by -120.2% to -€61.8 million from €306.4 million in the first half of 2019. The adjusted operating margin as a percentage of revenue was -5.7%, -2,230bp below prior year.

	H1 2020		H1 2019		Chan	ge 20/19
	€m	% of revenue	€m	% of revenue	Change (%)	Margin rate (bp)
Street Furniture	(20.6)	-4.3%	176.1	22.3%	-111.7%	-2,660bp
Transport	(11.3)	-2.7%	107.2	13.8%	-110.5%	-1,650bp
Billboard	(30.0)	-17.4%	23.1	8.4%	-229.7%	-2,580bp
Total	(61.8)	-5.7%	306.4	16.6%	-120.2%	-2,230bp

**Street Furniture:** In the first half of 2020, adjusted operating margin decreased by -111.7% to - $\in$ 20.6 million. As a percentage of revenue, the adjusted operating margin decreased by -2,660bp to -4.3%, compared to the first half of 2019.

**Transport:** In the first half of 2020, adjusted operating margin decreased by -110.5% to -€11.3 million. As a percentage of revenue, the adjusted operating margin decreased by -1,650bp to -2.7% compared to the first half of 2019.

**Billboard:** In the first half of 2020, adjusted operating margin decreased by -229.7% to -€30.0 million. As a percentage of revenue, adjusted operating margin decreased by -2,580bp to -17.4% compared to the first half of 2019.

#### ADJUSTED EBIT (2)

In the first half of 2020, adjusted EBIT before impairment charge decreased by -289.9% to -€258.5 million compared to €136.1 million in the first half of 2019. As a percentage of revenue, this represented a -3,140bp decrease to -24.0%, from 7.4% in H1 2019. The decrease in mainly due to the deterioration of the operating margin and, to a lesser extent, to an increase in net amortisation and provisions in line with our investments related to significant contract wins and digital over the last 2 years as well as intangibles from APN Outdoor purchase price allocation performed in H2 2019. Consumption of maintenance spare parts decreased in H1 2020 in line with the business slowdown.

A -€14.0 million impairment on tangible and intangible assets and a €1.4 million reversal on provisions for onerous contracts have been recognised in H1 2020 (a -€0.1 million impairment on



tangible and intangible assets and a  $\leq 3.2$  million reversal on provisions for onerous contracts have been recognised in H1 2019). An impairment charge on goodwill of - $\leq 48.0$ m has been recorded in H1 2020 related to the Billboard business in the Rest of the World while no impairment charge on goodwill was recorded in H1 2019.

Adjusted EBIT, after impairment charge decreased by -329.3% to -€319.2 million compared to €139.2 million in H1 2019.

#### NET FINANCIAL INCOME / (LOSS) <sup>(3)</sup>

In the first half of 2020, interest expenses on IFRS 16 leases were -€68.3 million compared to -€83.3 million in the first half of 2019, a variation of €15.0 million mainly coming from the mechanical impact of the contract life progression.

In the first half of 2020, excluding IFRS 16, other net financial income / (loss) was -€14.2 million compared to -€12.7 million in the first half of 2019, a variation limited to -€1.5 million mainly corresponding to the financial interest expenses relating to the €1 billion bond placed in April 2020.

#### EQUITY AFFILIATES

In the first half of 2020, the share of net profit from equity affiliates was -€14.6 million, lower compared to the same period last year (€38.4 million), their business being negatively impacted by the Covid-19 pandemic.

#### NET INCOME GROUP SHARE

In the first half of 2020, net income Group share before impairment charge decreased by -313.8% to - $\in$ 199.0 million compared to  $\notin$ 93.1 million in H1 2019, due to the impacts detailed above and to a positive tax impact of  $\notin$ 43.8m in line with the negative profit before tax.

Taking into account the impact from the impairment charge, net income Group share decreased by -365.6% to -€254.9 million compared to €96.0 million in H1 2019.

#### ADJUSTED CAPITAL EXPENDITURE

In the first half of 2020, adjusted net capex (acquisition of property, plant and equipment and intangible assets, net of disposals of assets) was adjusted downwards significantly by -38.1% from €136.6 million in H1 2019 to €84.5 million. Capex to pursue digitisation in premium locations and to roll-out our programmatic trading platform was maintained.

#### ADJUSTED FREE CASH FLOW (4)

In the first half of 2020, adjusted free cash flow was  $\in$ 69.5 million compared to  $-\in$ 7.8 million in the same period last year despite a decrease in funds from operations. This increase is mainly due to significantly lower working capital requirements with a tight management over cash collection and payment and a decrease in capex over the period.

#### DIVIDEND

On March 25<sup>th</sup>, 2020, JCDecaux announced the withdrawal of its 2019 dividend proposal in order to strengthen its liquidity and balance sheet as well as its financial flexibility in response to the unprecedented global disruption due to the Covid-19 outbreak.

#### NET DEBT <sup>(5)</sup>

Net debt as of June  $30^{\text{th}}$ , 2020 decreased from  $\notin 1,316.2$  million as of June  $30^{\text{th}}$ , 2019 to  $\notin 1,178.6$  million thanks to measures taken by the Group to mitigate the revenue decline and preserve cash.

#### **RIGHT-OF-USE & LEASE LIABILITIES, IFRS 16**

Right-of-use, IFRS 16 as of June  $30^{\text{th}}$ , 2020 amounted to  $\notin 3,543.2$  million compared to  $\notin 3,958.5$  million as of December  $31^{\text{st}}$ , 2019, a decrease mainly related to the amortisation of rights-of-use during the period net of right-of-use from new contracts and renewals.

IFRS 16 lease liabilities decreased by -€440.4 million from €4,596.5 million as of December  $31^{st}$ , 2019 to €4,156.1 million as of June  $30^{th}$ , 2020, the decrease in lease liabilities corresponding to rents paid and renegotiated during the period.



#### **ADJUSTED DATA**

Under IFRS 11, applicable from January 1<sup>st</sup>, 2014, companies under joint control are accounted for using the equity method.

Under IFRS 16, applicable from January 1<sup>st</sup>, 2019, a lease liability for contractual fixed rental payments is recognised on the balance sheet, against a right-of-use asset to be depreciated over the lease term. As regards P&L, the fixed rent expense is replaced by the depreciation of the right-of-use in EBIT, below the operating margin, and a lease interest expense on the lease liability in financial result, below EBIT. IFRS 16 has no impact on cash payments but payment of debt (principal) is booked in funds from financing activities.

However, in order to reflect the business reality of the Group and the readability of our performance, our operating management reports used to monitor the activity, allocate resources and measure performance continue:

- To integrate on proportional basis operating data of the companies under joint control and;
- To exclude the IFRS 16 impact on our core business (lease agreements of locations for advertising structures excluding real estate and vehicle rental contracts).

As regards the P&L, it concerns all aggregates down to the EBIT. As regards the cash flow statement, it concerns all aggregates down to the free cash flow.

Consequently, pursuant to IFRS 8, Segment Reporting presented in the financial statements complies with the Group's internal information, and the Group's external financial communication therefore relies on this operating financial information. Financial information and comments are therefore based on "adjusted" data, consistent with historical data, which is reconciled with IFRS financial statements.

In the first half of 2020, the impacts of IFRS 11 and IFRS 16 on our adjusted aggregates are:

- -€106.9 million for IFRS 11 on adjusted revenue (-€190.9 million for IFRS 11 in H1 2019) leaving IFRS revenue at €968.6 million (€1,651.4 million in H1 2019).
- -€11.2 million for IFRS 11 and €567.3 million for IFRS 16 on adjusted operating margin (-€53.5 million for IFRS 11 and €567.6 million for IFRS 16 in H1 2019) leaving IFRS operating margin at €494.3 million (€820.5 million in H1 2019).
- €1.0 million for IFRS 11 and €105.9 million for IFRS 16 on adjusted EBIT before impairment charge (-€40.9 million for IFRS 11 and €107.7 million for IFRS 16 in H1 2019) leaving IFRS EBIT before impairment charge at -€151.6 million (€202.9 million in H1 2019).
- €1.0 million for IFRS 11 and €105.9 million for IFRS 16 on adjusted EBIT after impairment charge (-€40.9 million for IFRS 11 and €107.7 million for IFRS 16 in H1 2019) leaving IFRS EBIT after impairment charge at -€212.3 million (€206.0 million in H1 2019).
- €3.5 million for IFRS 11 on adjusted capital expenditure (€5.5 million for IFRS 11 in H1 2019) leaving IFRS capital expenditure at -€81.0 million (-€131.1 million in H1 2019).
- -€12.8 million for IFRS 11 and €329.6 million for IFRS 16 on adjusted free cash flow (-€1.0 million for IFRS 11 and €554.1 million for IFRS 16 in H1 2019) leaving IFRS free cash flow at €386.3 million (€545.3 million in H1 2019).

The full reconciliation between adjusted figures and IFRS figures is provided on page 9 of this release.

#### NOTES

- (1) **Operating Margin:** Revenue less Direct Operating Expenses (excluding Maintenance spare parts) less SG&A expenses.
- (2) **EBIT:** Earnings Before Interests and Taxes = Operating Margin less Depreciation, amortization and provisions (net) less Impairment of goodwill less Maintenance spare parts less Other operating income and expenses.
- (3) Net financial income / (loss): Excluding the net impact of discounting and revaluation of debt on commitments to purchase minority interests (-€0.2 million and -€2.5 million in H1 2020 and H1 2019 respectively).
- (4) Free cash flow: Net cash flow from operating activities less capital investments (property, plant and equipment and intangible assets) net of disposals.
- (5) Net debt: Debt net of managed cash less bank overdrafts, excluding the non-cash IAS 32 impact (debt on commitments to purchase minority interests), including the non-cash IFRS 9 impact on both debt and hedging financial derivatives excluding IFRS 16 lease liabilities.



#### **ORGANIC GROWTH DEFINITION**

The Group's organic growth corresponds to the adjusted revenue growth excluding foreign exchange impact and perimeter effect. The reference fiscal year remains unchanged regarding the reported figures, and the organic growth is calculated by converting the revenue of the current fiscal year at the average exchange rates of the previous year and taking into account the perimeter variations *prorata temporis*, but including revenue variations from the gains of new contracts and the losses of contracts previously held in our portfolio.

€m		Q1	Q2	H1
2019 adjusted revenue	(a)	840.0	1,002.3	1,842.3
2020 IFRS revenue	(b)	658.2	310.4	968.6
IFRS 11 impacts	(c)	65.4	41.5	106.9
2020 adjusted revenue	(d) = (b) + (c)	723.6	351.8	1,075.4
Currency impacts	(e)	1.7	8.0	9.7
2020 adjusted revenue at 2019 exchange rates	(f) = (d) + (e)	725.3	359.9	1,085.2
Change in scope	(g)	(2.3)	7.0	4.7
2020 adjusted organic revenue	(h) = (f) + (g)	723.0	366.8	1,089.8
Organic growth	(i) = (h) / (a)	-13.9%	-63.4%	-40.8%

€m	Impact of currency as of June 30 <sup>th</sup> , 2020
BRL	4.4
AUD	3.4
НКД	(1.5)
USD	(2.2)
Other	(2.2) 5.6
Total	9.7

Average exchange rate	H1 2020	H1 2019
BRL	0.1848	0.2303
AUD	0.5961	0.6249
НКД	0.1169	0.1129
USD	0.9074	0.8851



#### Next information:

Q3 2020 revenue: November 5th, 2020 (after market)

#### **Key Figures for JCDecaux**

- 2019 revenue: €3,890m, H1 2020 revenue: €1,075m
- Present in 3,890 cities with more than 10,000 inhabitants
- A daily audience of more than 890 million people in more than 80 countries
- 13,210 employees
- Leader in self-service bike rental scheme: pioneer in eco-friendly mobility
- 1<sup>st</sup> Out-of-Home Media company to join the RE100 (committed to 100% renewable energy)
- JCDecaux is listed on the Eurolist of Euronext Paris and is part of the Euronext 100 and Euronext Family Business indexes
- JCDecaux is recognised for its extra-financial performance in the FTSE4Good index and the MSCI and CDP 'A List' rankings
- 1,061,630 advertising panels worldwide
- N°1 worldwide in street furniture (517,800 advertising panels)
- N°1 worldwide in transport advertising with more than 160 airports and 270 contracts in metros, buses, trains and tramways (379,970 advertising panels)
- N°1 in Europe for billboards (136,750 advertising panels)
- N°1 in outdoor advertising in Europe (636,620 advertising panels)
- N°1 in outdoor advertising in Asia-Pacific (260,700 advertising panels)
- N°1 in outdoor advertising in Latin America (69,490 advertising panels)
- N°1 in outdoor advertising in Africa (22,760 advertising panels)
- N°1 in outdoor advertising in the Middle East (15,510 advertising panels)

For more information about JCDecaux, please visit <u>icdecaux.com</u>. Join us on <u>Twitter</u>, <u>LinkedIn</u>, <u>Facebook</u>, <u>Instagram</u> and <u>YouTube</u>.

#### **Forward looking statements**

This news release may contain some forward-looking statements. These statements are not undertakings as to the future performance of the Company. Although the Company considers that such statements are based on reasonable expectations and assumptions on the date of publication of this release, they are by their nature subject to risks and uncertainties which could cause actual performance to differ from those indicated or implied in such statements.

These risks and uncertainties include without limitation the risk factors that are described in the annual report registered in France with the French Autorité des Marchés Financiers.

Investors and holders of shares of the Company may obtain copy of such annual report by contacting the Autorité des Marchés Financiers on its website <u>www.amf-france.org</u> or directly on the Company website <u>www.jcdecaux.com</u>.

The Company does not have the obligation and undertakes no obligation to update or revise any of the forward-looking statements.

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# **JCDecaux**

### **RECONCILIATION BETWEEN ADJUSTED FIGURES AND IFRS FIGURES**

Profit & Loss	H1 2020				H1 2019			
€m	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities <sup>(1)</sup>	IFRS	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities <sup>(1)</sup>	IFRS
Revenue	1,075.4	(106.9)	-	968.6	1,842.3	(190.9)	-	1,651.4
Net operating costs	(1,137.3)	95.7	567.3	(474.3)	(1,535.9)	137.4	567.6	(830.9)
Operating margin	(61.8)	(11.2)	567.3	494.3	306.4	(53.5)	567.6	820.5
Maintenance spare parts	(12.7)	0.4	-	(12.2)	(17.6)	0.6	-	(17.0)
Amortisation and provisions (net)	(177.9)	12.4	(461.7)	(627.2)	(155.1)	11.7	(501.7)	(645.1)
Other operating income / expenses	(6.1)	(0.6)	0.2	(6.5)	2.4	0.3	41.8	44.5
EBIT before impairment charge	(258.5)	1.0	105.9	(151.6)	136.1	(40.9)	107.7	202.9
Net impairment charge (2)	(60.6)	-	-	(60.6)	3.1	-	-	3.1
EBIT after impairment charge	(319.2)	1.0	105.9	(212.3)	139.2	(40.9)	107.7	206.0

(1) IFRS 16 impact core business from controlled entities
(2) Including impairment charge on net assets of companies under joint control.

Cash-Flow Statement		H1 2	2020		H1 2019			
€m	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities <sup>(1)</sup>	IFRS	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities <sup>(1)</sup>	IFRS
Funds from operations net of maintenance costs	(151.7)	9.6	365.1	223.0	191.0	0.6	520.7	712.3
Change in working capital requirement	305.7	(25.9)	(35.6)	244.3	(62.2)	(7.1)	33.4	(35.9)
Net cash flow from operating activities	154.0	(16.3)	329.6	467.3	128.8	(6.5)	554.1	676.4
Capital expenditure	(84.5)	3.5	-	(81.0)	(136.6)	5.5	-	(131.1)
Free cash flow	69.5	(12.8)	329.6	386.3	(7.8)	(1.0)	554.1	545.3

<sup>(1)</sup> IFRS 16 impact core and non-core business from controlled entities

# **JCD**ecaux

# HALF-YEAR CONSOLIDATED FINANCIAL STATEMENTS – H1 2020

# **CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

# STATEMENT OF FINANCIAL POSITION

## Assets

In million euros	30/06/2020	31/12/2019
Goodwill	1,691.4	1,779.0
Other intangible assets	560.7	612.5
Property, plant and equipment	1,299.2	1,394.7
Right-of-use	3,543.2	3,958.5
Investments under the equity method	438.6	452.3
Other financial assets	176.7	75.8
Financial derivatives	0.0	0.1
Deferred tax assets	142.2	122.7
Current tax assets	0.9	1.4
Other receivables	3.6	17.1
NON-CURRENT ASSETS	7,856.6	8,414.1
Other financial assets	3.6	4.5
Inventories	223.7	175.1
Financial derivatives	3.1	1.1
Trade and other receivables	666.9	1,021.5
Current tax assets	46.2	34.5
Treasury financial assets	58.3	83.5
Cash and cash equivalents	1,742.2	149.8
CURRENT ASSETS	2,743.9	1,470.0
TOTAL ASSETS	10,600.4	9,884.1



# Equity and Liabilities

In million euros	30/06/2020	31/12/2019
Share capital	3.2	3.2
Additional paid-in capital	608.5	608.5
Consolidated reserves	1,773.1	1,510.2
Consolidated net income (Group share)	(254.9)	265.5
Other components of equity	(242.2)	(155.9)
EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY	1,887.7	2,231.5
Non-controlling interests	11.7	36.8
TOTAL EQUITY	1,899.4	2,268.3
Provisions	344.7	360.1
Deferred tax liabilities	104.2	132.1
Financial debt	2,183.3	753.1
Debt on commitments to purchase non-controlling interests	105.0	104.8
Lease liabilities	3,201.0	3,564.3
Other payables	15.2	22.0
Income tax payable	0.0	0.0
Financial derivatives	0.0	0.0
NON-CURRENT LIABILITIES	5,953.5	4,936.5
Provisions	54.8	58.3
Financial debt	770.9	595.7
Debt on commitments to purchase non-controlling interests	4.6	4.6
Financial derivatives	0.6	3.3
Lease liabilities	955.1	1,032.3
Trade and other payables	895.3	930.7
Income tax payable	39.0	46.9
Bank overdrafts	27.3	7.4
CURRENT LIABILITIES	2,747.6	2,679.3
TOTAL LIABILITIES	8,701.0	7,615.7
TOTAL EQUITY AND LIABILITIES	10,600.4	9,884.1



#### STATEMENT OF COMPREHENSIVE INCOME

#### **INCOME STATEMENT**

In million euros	1st half of 2020	1st half of 2019
REVENUE	968.6	1,651.4
Direct operating expenses	(253.6)	(556.3)
Selling, general and administrative expenses	(220.7)	(274.6)
OPERATING MARGIN	494.3	820.5
Depreciation, amortisation and provisions (net)	(639.8)	(642.0)
Impairment of goodwill	(48.0)	0.0
Maintenance spare parts	(12.2)	(17.0)
Other operating income	11.0	55.4
Other operating expenses	(17.5)	(10.9)
EBIT	(212.3)	206.0
Interest expenses on IFRS 16 lease	(68.3)	(83.3)
Financial income	2.0	2.7
Financial expenses	(16.4)	(17.9)
Net financial income (loss) excluding IFRS 16	(14.3)	(15.2)
NET FINANCIAL INCOME (LOSS)	(82.7)	(98.5)
Income tax	43.8	(35.2)
Share of net profit of companies under the equity method	(14.6)	38.4
PROFIT FROM CONTINUING OPERATIONS	(265.8)	110.7
Gain or loss on discontinued operations	0.0	0.0
CONSOLIDATED NET INCOME	(265.8)	110.7
- Including non-controlling interests	(10.8)	14.7
CONSOLIDATED NET INCOME (GROUP SHARE)	(254.9)	96.0
Earnings per share (in euros)	(1.198)	0.451
Diluted earnings per share (in euros)	(1.198)	0.451
Weighted average number of shares	212,750,443	212,843,450
Weighted average number of shares (diluted)	212,750,443	212,889,680

## STATEMENT OF OTHER COMPREHENSIVE INCOME

In million euros	1st half of 2020	1st half of 2019
CONSOLIDATED NET INCOME	(265.8)	110.7
Translation reserve adjustments on foreign operations (1)	(81.4)	4.7
Translation reserve adjustments on net foreign investments	(0.8)	(0.2)
Cash flow hedges	0.2	(0.3)
Tax on the other comprehensive income subsequently released to net income	0.0	0.3
Share of other comprehensive income of companies under equity method (after tax)	(5.4)	3.9
Other comprehensive income subsequently released to net income	(87.5)	8.4
Change in actuarial gains and losses on post-employment benefit plans and assets ceiling	(5.0)	(9.1)
Tax on the other comprehensive income not subsequently released to net income	0.8	2.4
Share of other comprehensive income of companies under equity method (after tax)	(1.5)	(0.1)
Other comprehensive income not subsequently released to net income	(5.7)	(6.8)
Total other comprehensive income	(93.2)	1.6
TOTAL COMPREHENSIVE INCOME	(358.9)	112.3
- Including non-controlling interests	(17.7)	15.0
TOTAL COMPREHENSIVE INCOME - GROUP SHARE	(341.2)	97.3

(1) For the first half of 2020, translation reserve adjustments on foreign operations are mainly related to changes in foreign exchange rates, of which mainly €2.7 million in Mexico.
(1) For the first half of 2020, translation reserve adjustments on foreign operations are mainly related to the changes of scope.



### STATEMENT OF CASH FLOWS

In million euros	1st half of 2020	1st half of 2019
Net income before tax	(309.6)	145.9
Share of net profit of companies under the equity method	14.7	(38.4)
Dividends received from companies under the equity method	15.8	53.7
Expenses related to share-based payments	0.0	0.1
Gains and losses on lease contracts	(158.4)	(41.6)
Depreciation, amortisation and provisions (net)	691.3	640.6
Capital gains and losses and net income (loss) on changes in scope	(1.0)	(8.1)
Net discounting expenses	1.2	4.7
Net interest expense & interest expenses on IFRS 16 lease	78.2	88.5
Financial derivatives, translation adjustments, amortised cost and other	(5.7)	2.2
Change in working capital	244.3	(35.9)
Change in inventories	(51.0)	(56.8)
Change in trade and other receivables	334.0	8.8
Change in trade and other payables	(38.8)	12.1
CASH FLOWS FROM OPERATING ACTIVITIES	570.7	811.7
Interest paid on IFRS 16 lease	(72.3)	(74.2)
Interest paid	(10.7)	(11.5)
Interest received	1.9	2.1
Income tax paid	(22.3)	(51.7)
NET CASH FLOWS FROM OPERATING ACTIVITIES	467.3	676.4
Cash payments on acquisitions of intangible assets and property, plant and equipment	(111.1)	(140.5)
Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired (1)	(5.2)	(0.8)
Acquisitions of other financial assets	(105.1)	(1.1)
Total investments	(221.3)	(142.4)
Cash receipts on proceeds on disposals of intangible assets and property, plant and equipment	30.1	9.4
Cash receipts on proceeds on disposals of financial assets (long-term investments) net of cash sold $^{\left(1\right)}$	(0.0)	1.0
Proceeds on disposals of other financial assets	3.0	3.8
Total asset disposals	33.1	14.2
NET CASH FLOWS FROM INVESTING ACTIVITIES	(188.2)	(128.2)
Dividends paid	(8.5)	(133.0)
Purchase of treasury shares	(15.5)	(1.0)
Cash payments on acquisitions of non-controlling interests	(0.0)	(2.9)
Repayment of long-term borrowings	(85.5)	(28.9)
Repayment of lease liabilities	(329.6)	(554.1)
Acquisitions and disposals of treasury financial assets	26.0	24.6
Cash outflow from financing activities	(413.0)	(695.3)
Cash receipts on proceeds on disposals of interests without loss of control	0.0	4.7
Sale of treasury shares	12.5	-
Capital increase	0.9	2.2
Increase in long-term borrowings	1,699.1	176.6
Cash inflow from financing activities	1,712.6	183.5
NET CASH FLOWS FROM FINANCING ACTIVITIES	1,299.6	(511.8)
CHANGE IN NET CASH POSITION	1,578.7	36.4
Net cash position beginning of period	142.4	88.0
Effect of exchange rate fluctuations and other movements	(6.2)	0.9
Net cash position end of period <sup>(2)</sup>	1,714.9	125.3

(1) Including nil net cash acquired and sold for the 1st half of 2020 and the 1st half of 2019.
(2) Including €1,742.2 million in cash and cash equivalents and €27.3 million in bank overdrafts as of 30 June 2020, compared to €132.3 million and €7.0 million, respectively, as of 30 June 2019.