



Siemens and Atos announce a five-year extension of their strategic partnership

Atos to deliver digital, integrated and cybersecurity solutions to support Siemens digital strategic objectives

Siemens-Atos Global Alliance will pursue joint go-to-market growth opportunities

Munich, Germany - Paris, France – September 23, 2020 – Siemens AG and Atos, a global leader in digital transformation, today announced the extension of their Customer Relationship Agreement within their strategic partnership, started in 2011. The agreement aims to accelerate Siemens' digital objectives in the areas of services modernization and digitalization, data driven digital, cloud transformation and cybersecurity. It comes in the context of 5-year total €3 billion agreements which were separately signed with Siemens AG, Siemens Energy AG and Siemens Healthineers AG and include existing services as well as new business. As part of the agreement, Atos will also invest in innovation and digital modernization, in order to advance important innovation topics for Siemens.

"We are delighted to extend and strengthen our longtime partnership with Atos with this new framework partnership agreement to accelerate our transformation and support our digital strategic objectives", said **Hanna Hennig, Chief Information Officer at Siemens AG.**

"To support the different requirements of Siemens across all of its businesses, Atos will provide Siemens with best-in-class digital and integrated solutions such as Digital Workplace, Application modernization, full leverage of Atos new hybrid cloud platform, Digital Platforms and end-to-end Integration and Security. Atos will also deploy an innovative, data driven model enabling further leverage of Artificial Intelligence and Machine Learning," said **Eric Grall, Atos Chief Operating Officer.**

Joint go-to-market initiative

Siemens and Atos also announce the extension of their Global Alliance beyond technology cooperation to bring together their joint digital solutions to the market. This new joint go-to-market initiative will leverage the existing €330 million common digital investments and will significantly support the digital growth ambitions laid out by each company. Over the next five years a significant amount of additional joint sales is expected from this sales-driven initiative.

"We will continue to combine the strength and expertise of both companies to bring innovative digital solutions to our customers and to leverage further sales opportunities", said **Roland Busch, Deputy CEO of Siemens AG.**

"We are proud to support Siemens digital transformation acceleration for the next 5 years and to extend our unique long-lasting strategic Alliance towards a new joint growth initiative," said **Elie Girard, CEO of Atos.** *"This fits perfectly with Atos' strategic agenda towards a more secure and decarbonized digital for its customers".*

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About Atos

Atos is a global leader in digital transformation with 110,000 employees in 73 countries and annual revenue of € 12 billion. European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions. In the UK & Ireland Atos delivers business technology solutions for some of the country's largest public and private sector organisations. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos|Syntel, and Unify. Atos is a SE (Societas Europaea), listed on the CAC40 Paris stock index.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

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About Siemens AG

Siemens AG (Berlin and Munich) is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 170 years. The company is active around the globe, focusing on the areas of intelligent infrastructure for buildings and distributed energy systems, and automation and digitalization in the process and manufacturing industries. Through the separately managed companies Siemens Energy, the global energy business of Siemens, and Siemens Mobility, a leading supplier of smart mobility solutions for rail and road transport, Siemens is shaping the energy systems of today and tomorrow as well as the world market for passenger and freight services. Due to its majority stakes in the publicly listed companies Siemens Healthineers AG and Siemens Gamesa Renewable Energy (as part of Siemens Energy), Siemens is also a world-leading supplier of medical technology and digital healthcare services as well as

environmentally friendly solutions for onshore and offshore wind power generation. In fiscal 2019, which ended on September 30, 2019, Siemens generated revenue of €86.8 billion and net income of €5.6 billion. At the end of September 2019, the company had around 385,000 employees worldwide. Further information is available on the Internet www.siemens.com.

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