

3/11/ 2008

## Revenues for the 3<sup>rd</sup> quarter 2008 are up 4.2% at € 394.6 m.

Revenues for the 3<sup>rd</sup> quarter 2008 stood at € 394.6 m . In comparison with the 3<sup>rd</sup> quarter revenues in 2007 (€ 378.7 m), business was up by 4.2%<sup>1</sup>

In France, for the 3<sup>rd</sup> quarter 2008 alone, the group made € 170.8 m, up by 6.4% organically compared to the 3<sup>rd</sup> quarter 2007.

Revenues outside France were at € 223.8 m, up by 2.6 % compared to the same quarter in 2007. On a comparable basis (given divestiture and acquisition impact + 1.2%, foreign exchange impact -2.8% and working days impact +1.4%) International growth is 2.8% on the 3<sup>rd</sup> quarter 2008 compared to the 3<sup>rd</sup> quarter 2007.

| in €m  | Q3 2007 | Q4 2007 | FY 2007 | Q1 2008 | Q2 2008 | Q3 2008 |
|--|---------|---------|---------|---------|---------|---------|
| Sales excluding contribution from acquired or/and divested companies (a) | 377.2   | 420.5   | 1 579.9 | 404.9   | 418.5   | 390.4   |
| Contribution from companies acquired (b)                                 | 1.5     | 2.7     | 4.2     | 3.6     | 4.1     | 4.2     |
| Contribution of divested companies (c)                                   | -       | -       | 7.3     | -       | -       | -       |
| Total sales (a) + (b) + (c)  | 378.7   | 423.2   | 1 591.4 | 408.5   | 422.6   | 394.6   |

Total staff numbers for the group stood at 18 405 at the end of September 2008, up by 1 171 compared to the same quarter in 2007.

The invoicing rate stood at 84.6% in the 3<sup>rd</sup> quarter 2008.

|                | Q2 2007 | Q3 2007 | Q4 2007 | FY 2007 | Q1 2008 | Q2 2008 | Q3 2008 |
|----------------|---------|---------|---------|---------|---------|---------|---------|
| Invoicing rate | 85,2%   | 85,1%   | 84,6%   | 84,6%   | 84,0%   | 85,0%   | 84,6%   |

## Outlook

The group intends to pursue the growth of its French and international activities.

Next event: 2008 full year revenues on February 6<sup>th</sup>, 2009.

[www.altran.com](http://www.altran.com)

<sup>1</sup> Total growth rate is computed after taking into account:

- a positive perimeter impact of 0.7%
- a negative foreign exchange impact of 1.6%
- a positive working days impact of 0.8%