

Kerlink and DataPrint Announce Distribution Partnership To Expand LoRaWAN® Adoption Across France

*Agreement Extends Kerlink's Coverage Across the Entire IoT Value Chain
And Increases Field Coverage Nationwide*

PRESS RELEASE

Thorigné-Fouillard and Biarritz, France – Sept. 3, 2026, 6:00 p.m. CEST – [Kerlink](#), (ALKLK – FR0013156007), a global specialist in Internet of Things (IoT) solutions, and DataPrint, one of France's leading professional IoT distributors, today announced a distribution partnership that extends Kerlink's market coverage in France and reinforces its ecosystem of trusted distribution partners.

Under the terms of the partnership, DataPrint will distribute Kerlink's full portfolio of LoRaWAN® gateways, including both the Wirnet™ indoor and outdoor ranges. In addition to providing hardware, DataPrint will promote Kerlink's expert-backed services designed to help customers deploy, secure, and operate their LoRaWAN® networks faster and with greater confidence.

Extending Coverage Across the IoT Value Chain

The partnership allows Kerlink and DataPrint to jointly cover the entire IoT value chain — gateways and services from Kerlink, combined with DataPrint's broad range of LoRaWAN® sensors — to deliver complete solutions and extend field coverage nationwide. It is designed to accelerate growth in key IoT markets, including smart buildings, smart cities, and industrial IoT, by leveraging DataPrint's ecosystem and market expertise.

The agreement also gives Kerlink access to new key accounts and integrators, complementing its existing routes to market in France. It further enhances the level of technical support available to end-customers, with the ultimate goal of increasing LoRaWAN® business volumes in France.

DataPrint brings recognized expertise in customer technical support, along with a comprehensive one-stop-shop approach spanning gateways, sensors, modules, routers, and connectivity solutions. The company has nationwide commercial coverage, deep expertise across key IoT verticals such as smart buildings, and an active presence at major industry events and trade shows, allowing it to address integrators, installers and key accounts alike.

Confidence in LoRaWAN® Deployments

The partnership reflects Kerlink's confidence in the continued growth of IoT and LoRaWAN® deployments across France, particularly in smart-building applications such as energy monitoring and utility submetering. As customers increasingly expect end-to-end solutions combining gateways, sensors, connectivity, and support services, DataPrint's one-stop-shop model aligns closely with this market trend.

"This partnership gives our customers access to complete IoT solutions, from sensors to gateways to services, all in one place — and that's what makes it so valuable," said William Gouesbet, Kerlink CEO. "It's not just about combining hardware: it's about pairing DataPrint's reach and sensor range with the expertise behind Kerlink's own services, so customers can deploy, secure, and operate their networks faster and with greater confidence. With the LoRaWAN® market accelerating, we're confident this alliance positions us to grow even faster."

"DataPrint strives to provide our customers with the most comprehensive portfolio of trusted IoT technologies on the market," explained Loïc Kervenec, DataPrint CEO. "By partnering with Kerlink, we are strengthening our LoRaWAN® offering with a proven infrastructure solution that perfectly complements our existing portfolio. Together, we will help our customers deploy reliable, scalable and future-ready IoT solutions with the technical expertise and the support they expect from DataPrint."

Kerlink's channel strategy aims to build a worldwide ecosystem of trusted distribution partners capable of serving customers locally. DataPrint's strong position in the French IoT market, together with its recognized expertise in IoT solutions, makes it a natural fit for this approach.

About Kerlink

Kerlink Group is one of the world's leading providers of connectivity solutions for the design, rollout, and operation of public and private networks dedicated to the Internet of Things (IoT). Its comprehensive portfolio of solutions includes industrial-grade network equipment, best-of-breed network core, network operations and management software, value-added applications, and expert professional services, backed by strong R&D capabilities. More than 320,000 Kerlink installations have been deployed at more than 780 customers in 86 countries. Kerlink is a founding member and board member of the LoRa® Alliance. It is listed on Euronext Growth Paris under the symbol ALKLK.

For more information, please visit our website at www.kerlink.com.

Kerlink®, Wirnet™ and Wanesy® are registered trademarks of Kerlink SA and its subsidiaries around the world and must not be used without authorisation. All rights reserved.

Use of the LoRa Alliance® and LoRaWAN® marks is pursuant to license from the LoRa Alliance®.

About DataPrint

Founded in 1967, DataPrint has been supporting the rapid growth of the IoT market for over 15 years. As a value-added distributor, DataPrint draws on a network of more than thirty leading manufacturers to offer a comprehensive range of solutions for professional M2M and IoT applications. As an expert in cellular connectivity technologies (4G/5G) and LPWAN (LoRaWAN, Sigfox, LTE-M, NB-IoT), DataPrint supports its customers across a wide range of application areas: Smart Territories, Smart Buildings, Smart Industry, Asset Tracking, and more.

DataPrint has been ISO 9001:2015 certified since 2025.

View our catalogue: www.dataprint.fr

Contacts

SEITOSEI.ACTIFIN

Financial Press Contact:

Isabelle Dray

+33 (0) 1 56 88 11 29

idray@actifin.fr

Investors' Contact:

Benjamin Lehari

+33 (0) 1 56 88 11 25

blehari@actifin.fr


MAHONEY | LYLE
COMMUNICATIONS

Business Analyst & Press Contact:

Mahoney Lyle

Sarah-Lyle Dampoux

+33 (0) 6 74 93 23 47

slampoux@mahoneylyle.com

DataPrint:

Claire Le Guen

+33 (0) 5 47 51 96 80

cleguen@dataprint.fr



www.kerlink.com



kerlink



@kerlink_news



Kerlink