PRESS RELEASE
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Q3 2026 revenue up +2.6%

Stable **Farming Supplies** sales despite particularly unfavourable weather conditions

Continued strong growth in **Farming Production**, driven by buoyant sales in Asia

2026 targets for business growth and EBITDA improvement confirmed

WINFARM (ISIN code: FR0014000P11 - ticker: ALWF), the leading French player in consulting, services and distance-selling of products and solutions for the agricultural and livestock industry, is today publishing its revenue for the third quarter of 2026 and for the nine months ended 30 September 2026.

In millions of euros, unaudited	Q3 2025	Q3 2026	*Change*	9M 2025	9M 2026	*Change*
Farming Supplies	31.2	31.2	*stable*	96.4	*97.4*	*+1.0%*
Farming Production	3.9	4.7	*+20.2%*	12.1	*13.6*	*+12.5%*
Other [1]	0.9	1.1	*+15.9%*	2.1	*2.3*	*+11.5%*
TOTAL	***36.0***	***36.9***	***+2.6%***	***110.5***	***113.3***	***+2.5%***

In the third quarter of 2026, WINFARM generated consolidated revenue of €36.9m, up +2.6% compared with the third quarter of 2025. This growth reflects the resilience of the **Farming Supplies** business in a farming environment adversely affected by the summer heatwaves and droughts, combined with the continued strong growth of the **Farming Production** business. Over the first nine months to the end of September 2026, Group revenue amounted to €113.3m, up +2.5% compared with the same period in 2025.

Over the quarter, sales from the **Farming Supplies** business (85% of the Group's total revenue) amounted to €31.2m, stable compared with the same period in 2025. Against a backdrop of exceptional weather conditions, lower harvest volumes, particularly for maize, weighed on sales of consumables, while the *Seeds and Nutrition* ranges maintained favourable momentum, offsetting this decline. The complementary nature of the product ranges marketed by Vital Concept and BTN de Haas helped to mitigate the impact of variations in demand across product families, enabling a favourable sales mix to be maintained over the period. Over the first nine months of the financial year, the **Farming Supplies** business generated revenue of €97.4m, up +1.0% compared with the same period in 2025.

[1] Revenue from consulting and training services, marketed under the Agritech brand, and from the operation of the Bel-Orient pilot farm and Au Pré!

The **Farming Production** business (13% of the Group's total revenue) confirmed its growth trajectory, with revenue of €4.7m for the quarter, up +20.2% compared with the same period of the previous financial year. This performance was mainly driven by strong sales growth in Asia (+53% over the quarter), building on the sales momentum recorded since the beginning of the financial year, while business activity in the Middle East continues to be affected by regional geopolitical tensions. Over the first nine months as a whole, revenue came to €13.6m, up +12.5% compared with the same period in 2025.

The Group's "**Other activities**", comprising **Farming Advisory** and **Farming Innovation**, recorded revenue of €1.1m for the quarter, up +15.9% compared with the third quarter of 2025. Despite reduced funding budgets allocated to training, Agritech maintained good sales momentum, with quarterly sales up +6%, benefiting from the signing of new contracts and a broadly solid subscription renewal campaign.

2026 outlook

Building on the good sales momentum recorded over the past quarter, and despite a farming environment that remains uncertain, WINFARM confirms its targets for revenue growth and an increase in EBITDA for full-year 2026, together with continued deleveraging.

About WINFARM

Founded in Loudéac in the heart of Brittany in the early 1990s, the WINFARM Group today is the leading French player in consulting, services and distance selling of global, unique and integrated products and solutions for the agricultural, livestock, horse and landscape markets, helping them to meet the new technological, economic, environmental and social challenges of next-generation agriculture.

With a comprehensive catalogue of more than 35,000 references (seeds, hygiene and harvesting products, etc.), two-thirds of which are own-brand products, WINFARM has more than 45,000 customers in Belgium and the Netherlands.

For more information about the company, visit www.winfarm-group.com

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